# WorkCast

elaqua

**Professional Online Events** 

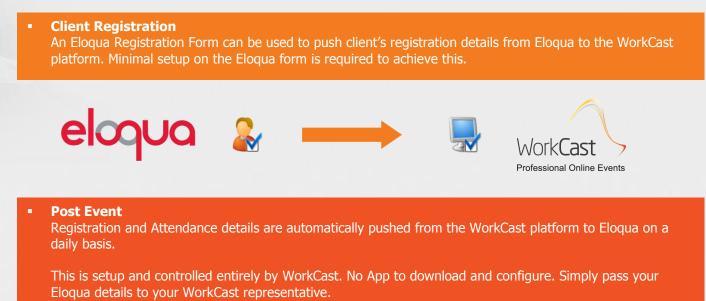
## ABOUT

WorkCast's integration with Eloqua enables clients to integrate the activity of the participants of your WorkCast events with your Eloqua marketing automation platform. If you have Eloqua and use WorkCast's award winning Platform, WebCast Manager you will be able to:-

- See the behaviour of your participants of your online events (including webinars, webcasts, virtual events, online training, channels) including:-
  - Who has registered
  - Registration date
  - Who has attended
  - Date of last attendance
  - Recent online chat conversations
  - Recent answers they submitted for Poll questions
  - Referrer information/code

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The WorkCast Integration solution integrates the two systems at two points in the event lifecycle:-



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The post event service ensures that all relevant data types and fields are setup and created within your Eloqua account.

## DATA PASSED OVER

The following data items are then passed to Eloqua:-

#### **Contact Details**

Email Address First Name Last Name Title Job Title Company Phone Number Address Line 1 Address Line 2 Address Line 3 City County or State Post Code / Zip



#### **Event Details**

Email Address Event Id Event Title Event Date Date Registered Date Attended Referrer Poll Questions and Answers (Predefined Questions) Chat (Viewer Questions & Answers)

A new record will be created in the Eloqua database on a contact per event basis, so you can see all the events that a contact has registered / attended.

All contacts pushed to Eloqua are automatically added to a new WorkCast contact list, which will help you filter your event contacts and leads from others in your database.

To find out more, please speak to your WorkCast representative today.

### ABOUT WORKCAST



WorkCast is Europe's largest provider of cloud-based webinar, webcasting and virtual event solutions serving over 250 Global Organisations. WorkCast's Award Winning Platform can help deliver lead generation, employee communications, virtual events, stakeholder relations, training and product launches and user conferences.

For more information visit: http://www.workcast.co.uk



Webinars



Webcasts



Virtual Events



CPD/ Learning



Media Channels