



# Touch the Cloud

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We'd be surprised if you hadn't heard the word "cloud" being used in reference to all kinds of IT. In essence those companies promoting cloud solutions are talking about delivering managed services over the web using a desktop or mobile Internet connection. It is something the Anisa Group of companies has been doing for several years – providing our best of breed *CALIDUS* logistics solutions as a fully managed service. We are now offering this unique approach to the ERP marketplace for In2grate Business Solutions customers.

## WHAT IS CLOUD ERP?

Cloud ERP or cloud-based ERP is a manufacturing business system hosted offsite and accessed using a secure interface via a standard web browser. It is a managed service that allows you to utilise a powerful system without having it installed on your site. It will provide you with the full functionality of on-premise software, but without the need to manage and run it.

## WHY SHOULD I BE INTERESTED?

Cloud ERP systems can provide a very flexible solution at an attractive price point. This is because cloud ERP does not require any upfront capital investment in software or hardware; instead you pay to use it. This also means there is no need for internal IT support. We'll maintain the servers, the security systems, keep the software up to date and ensure your data is secure.

## WHAT ARE THE REAL BENEFITS OF A CLOUD-BASED SYSTEM?

We touched on the capital savings above, which in today's economy any money saved is an important benefit. Your cloud ERP system – regardless of size and extent – can be paid for via a monthly, quarterly or annual charge that is payable when the system is in use and not before.

Let's break down the benefits further. These include data security, software maintained by experts, updates all managed remotely and in the background, flexibility, and easier customisation.

On the importance of security, we have two wholly-owned, secure, ISO 27001 accredited UK data centres in different locations. These mirror each other so in the unlikely event of a failure; the second data centre will provide seamless back up with no downtime. In the UK ERP market, this is unique. Plus, being cloud ERP your users can access the system from any location as required.

For manufacturing companies, our solutions cover concept, through design and engineering into manufacturing and end of life-cycle management including maintenance repair and overhaul. Additionally, our wholesale and distribution customers can achieve true visibility across the entire supply chain by integrating market leading ERP systems with our Total Logistics Solutions.

We can also integrate any cloud ERP system with other systems and customise it to suit your exact requirements, giving you the flexibility you need to extend your solution over time.

## AM I LOCKED INTO THIS OR CAN I MOVE MY SYSTEM TO ANOTHER VENDOR IF I NEED TO?

Our cloud ERP solutions are based on industry standard software to give you peace of mind that they are not locking themselves into bespoke systems. It's your software; we simply take away the headache of installing and managing it. In the unlikely event that a customer chooses to move to another supplier, the data is available in a standard format.

## HOW DO I DECIDE WHETHER CLOUD IS A GOOD SOLUTION FOR MY COMPANY?

We believe there is a cloud solution available to cover most – if not all – environments; please talk to us and we'll help you decide whether cloud is the right choice for your business. We understand that there isn't such a thing as a one-size-fits-all system and that is why all our cloud ERP solutions are based on the best manufacturing software available. We have software partnerships with Microsoft, Infor for the IBM i-Series platform and JOBSCOPE.

We are a Microsoft Gold Partner for ERP software in the UK. We believe Microsoft® Dynamics NAV to be a proven powerful and cost-effective solution for wholesalers, distributors and repetitive manufacturing businesses and have many customers in these sectors benefiting from the system.

For Engineer to Order (ETO) and Make to Order (MTO) manufacturers we offer JOBSCOPE ERP. This software is designed uniquely for real-time job costing and job shop manufacturing management techniques essential to ETO and MTO companies. Featuring seamless integration between CAD, job costing, finance, billing, estimating, budgeting, order status, scheduling, contract structure, quality control and bar code data collection, it is equally well suited for single or multi-company and multi-plant situations.

We are a Master Affiliate for Infor XA and XS ERP software. This software is used by those companies running client-server systems utilising the IBM i-Series platform. We have an enviable track record of successful implementation of Infor XA and XS products and proven expertise in helping customers improve their manufacturing business processes across many industry sectors including aerospace, automotive, electronics, pumps and valves, bearings, light and heavy engineering.

If you think it is time to look at a cloud ERP, then please contact In2grate Business Solutions and we'll arrange for one of our experienced consultants to speak to you.



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### About In2grate Business Solutions

In2grate Business Solutions creates and supplies business IT solutions for companies in the engineering and supply chain industries, including ERP and Logistics Management software. A Microsoft Gold Certified partner, Master Affiliate for Infor XA and the sole supplier across EMEA for JOBSCOPE, In2Grate enables customers to benefit from fully integrated and scalable solutions, including hosted and managed services.



140 Buckingham  
Palace Road  
London. SW1W 9SA  
Tel: +44 (0)20 7881 2500

The Oracle Building  
Blythe Valley Park  
Solihull, B90 8AD  
Tel: +44 (0)121 506 9777

Southern Gateway  
Speke Boulevard  
Liverpool, L24 9HZ  
Tel: +44 (0)151 448 0331

152 Beach Road  
Level 28, Gateway East  
Singapore 189721  
Tel: +65 6827 9776

[www.in2grate.com](http://www.in2grate.com)

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GROUP OF COMPANIES