



# EXECUTIVE SUMMARY



DataBank is the leading provider of premium data center space for colocation in both the Dallas & Minneapolis markets. With solutions designed for clients requiring a 100% uptime for their critical infrastructure, our ability to meet enterprise requirements for a managed, customizable and high-density deployment is unmatched. DataBank has over 130,000 square feet of Tier III+ raised floor in downtown Dallas, 40,000+ square feet in the North Dallas technology corridor of Richardson, TX, and another 15,000+ in South Minneapolis.

## Properties

DataBank data centers have several key differentiations that set our facilities apart from other providers:

- **Power** - All facilities deliver high-density power via a redundant configuration
- **Network** - On-site Meet-Me-Rooms offer robust carrier access to 100+ network providers
- **Cooling** - High-efficiency perimeter cooling units & utilizes redundant loops feed by on-site reserve water tanks
- **Security** - Multi-layer physical security, dual-factor authentication on all entrances, secure parking & loading docks
- **Construction** - Data centers & critical infrastructure are housed within hardened construction with high-wind rated roofs
- **Compliance** - Annual SSAE-16 & PCI-DSS audits provide the highest base-line security standards, and additional security measures can be implemented to meet specific compliance requirements

## Sales & Account Management

DataBank has a service oriented, tenured sales team with the needed data center knowledge, focus, and flexibility to create custom-designed solutions that meets enterprise clients' unique needs. In addition, DataBank has extensive experience working with channel partners, commercial brokers, VAR's, and hardware vendors.

## Executive Team

DataBank's management team is comprised of a diverse group of professionals with decades of experience and success in telecom, data center operations, and managed services. As a result this team is uniquely qualified with both a technical and business acumen that allows them to effectively connect with customers, as well as drive new business growth. DataBank delivers the quality services that make it the premier choice for enterprise colocation space in the Dallas area. With strong financial backing from Avista Capital Partners, the company is expanding the brand into new markets.

For additional information on DataBank services please contact a representative at **1.800.840.7533** or **sales@databank.com**.

