# Simplifying IT







**DIGITALSPEC (8a Certified Company) is a performance based organization** whose philosophy is fostered through a trusted partnership with clients and employees to assess the needs and, in turn, develop the methods, tools, and techniques to successfully meet their objectives. Our collective knowledge and experience provide leadership and strategic direction within the practice areas offered by DIGITALSPEC. We adapt commercial and in-house proven best practices to deliver a higher level of operational efficiencies and value to our clients. Above all, a continued commitment to customer satisfaction and quality control distinguishes DIGITALSPEC. Since our managing principals stem from large system integrators and known management consulting firms, we have reach-back to deep domain expertise and industry leadership.

**DIGITALSPEC** is a leading provider of management and systems integration consulting services delivering true business value, innovations, and return on investment leveraging 50 years of combined business and IT experience, deep domain expertise, and rich technical knowledge. Our portfolio of services includes Management Consulting, Acquisition Management, Solution Development and Integration, Infrastructure Management, Information Security and Assurance and ITIL Process Consulting.

## **Our Service Offerings**

| Service Areas                         | Functio  | Functional Areas  |  |  |
|---------------------------------------|--|---|--|--|
| Management<br>Consulting              | <ul> <li>Program/Project Management</li> <li>Transition &amp; Transformation</li> <li>Cloud Computing Strategy</li> <li>PMO Support Services</li> <li>Organizational Change<br/>Management</li> </ul>  | <ul> <li>Enterprise Architecture, CPIC</li> <li>IV&amp;V Support</li> <li>ISO 27K,9001, CMMI Compliance</li> <li>CPIC, OMB 300 Support</li> <li>IT Strategy &amp; Governance</li> <li>Section 508 compliance</li> </ul> |  |  |
| Acquisition<br>Management             | <ul><li>Acquisition Lifecycle</li><li>Contract Management Support</li></ul>  | <ul> <li>Performance Based Acquisition</li> <li>Acquisition Support and Staffing</li> </ul>   |  |  |
| Solution Development<br>& Integration | <ul> <li>Application Development and<br/>Maintenance</li> <li>COTS/ERP/CRM Applications</li> <li>PeopleSoft Implementation</li> <li>Database Administration<br/>Content Management Solution</li> </ul> | <ul> <li>Systems Engineering</li> <li>Data Analytics</li> <li>Quality Assurance &amp; Testing</li> <li>Sharepoint Development</li> <li>Business Process Management</li> <li>Portal Development</li> </ul>               |  |  |
| Infrastructure<br>Management          | <ul> <li>Help Desk Support</li> <li>Data Center/NOC Support</li> <li>Backup &amp; Data Recovery</li> <li>CITRIX, VMWare Product<br/>Services</li> </ul>  | <ul> <li>Network/Telecom Support</li> <li>Enterprise Asset Management</li> <li>Server/Storage Support</li> <li>End User Computing</li> </ul>  |  |  |
| Information<br>Assurance & Security   | <ul><li>FISMA Compliance</li><li>Audit Support</li><li>Applications &amp; Data</li></ul>   | <ul> <li>Security Assessments</li> <li>Governance, Risks &amp; Controls</li> <li>Diagnostic Reviews</li> </ul>  |  |  |
| ITIL Process<br>Consulting            | <ul><li>ITIL Assessments</li><li>ITIL Training</li></ul>   | <ul><li>ITIL Aligned Roadmaps</li><li>Process Effectiveness</li></ul>   |  |  |

### **Recent Wins & Awards**

- DIGITALSPEC Awarded a <u>5 Year BPA</u> with the U.S. Office of Personnel Management (OPM) Office of the Chief Information Officer (OCIO) to support Information Technology Services as a Subcontractor to IBM.
- DIGITALSPEC Awarded <u>5 Year BPA</u> with the U.S. Commodity Futures Trading Corporation (CFTC) Office of Financial Management as a Subcontractor to IBM and will be supporting Systems Information Technology (IT) Services.

### SBA INFORMATION

8(a) Certified Valid till 12/2019 Small Disadvantaged Business

> CORPORATE HEADQUARTERS Fairfax, VA

CAGE & DUNS 4H4A0 / 185132888

### NAICS CODE(s)

Primary: 541611 541511, 541512, 541513, 541519, 541613, 541614, 541618, 541690, 541990, 561110, 561312, 561410, 611420, 611430, 811212

#### **GOVERNMENT VEHICLES**

GSA IT Schedule 70 GS-35F-0435X

DUNS & BRADSTREET 95+% SECURITY CLEARANCE TS/Secret Cleared Resources

### CONSULTING STAFF

5% PhDs 70% Masters 100% Bachelors

### **RESPONSIBLE GROWTH**

FY2010: - 200% FY2011: - 350% FY2012: - 400%

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SBA GSA Schedule

# **Executive Leadership**



Dr. Charles A. Dadoo, Managing Principal and CEO Dr. Charles Dadoo has 16+ years of experience in business and IT consulting including application development, infrastructure management, compliance, enterprise architecture, cloud computing, and project management. He is well versed in Federal Acquisition Lifecycle & Performance Based Contracting and his experience includes Agencies such as: DHS/TSA, USPTO, USDA, DOT/FAA, PBGC, DoED, and DoD. Dr. Dadoo is a former executive at IBM, PwC, CSC, CA, and Sprint-NEXTEL Email: cdadoo@digitalspec.net

### Dr. M.L. Dadoo, Managing Principal and CFO



Dr. M.L. Dadoo has 37+ years of experience in marketing, business development, finance, contract negotiation, and mergers & acquisitions. He is a former senior executive with leading global firms such as XEROX, Olivetti, Continental Tires, and SPICE Mobile. Email: mld@digitalspec.net

**P** 



CMMI, Six Sigma, Lean Six Sigma

ISTOB© Certified Software Testers

**Certified Citrix Professionals** 

- Certifications
  - ITIL v3, ITSM, COBIT
  - Project Management Professionals (PMP)
  - Federal Enterprise Architecture Framework (FEAF)
- ISO 9001, 20000, 27001

### **Recent Awards**

GROUP

- Top 100 Diversity Owned Businesses in Virginia
- Top Emerging Businesses in the U.S 2012
- PBGC Enterprise-wide Oracle BPEL Upgrade
- ISO 27001 Certification for TSA ITIP Program
- Appreciation Award
- Excellence in Service Delivery

Agile/Scrum Master

### **Client Experiences**

We have established an Advisory Board comprised of seasoned, experienced, and industry recognized leaders who are established professionals, to provide ongoing strategic guidance. Our recent work includes:

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|---|---|--|--|
|   | <ul> <li>Federal Investigative Services (FIS) (Recently Awarded) – Providing Project Management<br/>Services that includes Portfolio and Project Management to support the EPIC<br/>Transformation.</li> <li>Human Resources Line of Business (HR LOB) – Providing PM, Data Reporting/Analysis, and<br/>Technical Support under OPM IT BPA for FY2013 HR &amp; Payroll Benchmarking Study.</li> </ul> |  |  |
| <b>EXAMPLE</b>  | <b>Continuous Service Improvement (ITIP Program)</b> – Developing and implementing IT Service<br>Management (ITSM) processes support, including ITIL, COBIT, ISO/IEC 27001, Asset<br>nagement, <b>CITRIX Support.VMWare,</b> Audits & Compliance.   |  |  |
|   | <b>Debt Management &amp; Collection System (DMCS) – Federal Student Aid (FSA) –</b> Post<br>Production Support, includes bug fixes, System Enhancements, QA/Testing, transition<br>support to new application (Titanium ORE – Receivable system, MSSQL Server 2008,<br>Pervasive ETL, FISMA compliant environment)  |  |  |
| PBGC  | <b>My Plan Administration Account (My PAA)</b> - Testing, Section 508 Compliance, QA support to citizen facing application (JAVA/J2EE, Oracle based). <b>Oracle BPEL Middleware Upgrade</b> - Led Enterprise wide deployment supporting 11 mission critical applications, ITIL Processes, project management, and technical architecture support.   |  |  |
| <br>THE<br>CARLYLE<br>GROUP   | Supporting investment lifecycle by leveraging web based Investran's Integrated Suite<br>Accounting, CRM, Document Mgmt., and Reporting. Supporting with PeopleSoft Financials<br>v9.1 (O&M, Transition, QA/Testing, HP Quality Center, Interfaces with HR Systems).   |  |  |

**DIGITALSPEC** creates innovative business solutions to transform government to make it more efficient, transparent, and build a new foundation for the 21<sup>st</sup> century.

DIGITALSPEC's aim is to be a leading-edge consulting company and trusted partner for our clients, by constantly solving complex business problems, focusing on their mission, creating value, and high return on-investment (ROI) for them and their shareholders, taxpayers, and citizens.

### WHY DIGITALSPEC

- 100% Client Satisfaction
- Customer Service, **Responsiveness and Adaptability**
- Highly Qualified, Hands-on Management Team responsible for Delivery of Services
- Committed to Client's Success
- Proven Delivering Expertise to Reduce Total Cost of Ownership
- Proven Hiring Practices that Recruit Certified Staff, Train and **Retain Industries Finest**

### **CORE VALUES**

- Accountability
- Transparency
- Open Communication
- Commitment to Customer Mission
- Excellence in Service Delivery
- Results and Performance Driven
- **Ethical and Collaborative**
- Foster Teamwork