



DEVEN SOFTWARE

---

# EMA 11.9 NEW FEATURES

November 7, 2013

[sales@devensoft.com](mailto:sales@devensoft.com)

[www.devensoft.com](http://www.devensoft.com)

855-DEVENSFT

Synergy Detail



Description: Consolidated Information Technology Center/Infrastructure

Integration: MM integration

Owner: (Not Set)

Functional Team: (Not Set)

Criticality: Medium

Integrity type: Auto Approval

Planned Start Date: 4/9/2013

Forecast Start Date: 4/9/2013

Actual Start Date: 4/9/2013

Planned End Date: 2/8/2014

Forecast End Date: 2/8/2014

Actual End Date:

Planned Financial Value: \$100,000

Target Financial Value: \$138,850

Actual Financial Value: \$900

Value Driver Task ID: Operations (Efficiency)

Metric: % Complete

Financial Contact: (Not Set)

Value Driver: Consolidate Facilities

Financial Account: SG&A

Tags:

Recent Note:

Planned Value is used during the transaction phase to help define preliminary synergy value. Target Financial Value is a calculated field derived from Financial Targets Recurring and One-Time below. Actual Financial Value is a calculated field derived from Financial Targets Recurring and One-Time below.

Audit

Last Update: 8/27/2013 8:44:50 PM

Last Updated By: administrator

▼ Financial Targets Recurring - 2 total, 1 expense, 1 benefit



	Description ▼	Status	Type	Category	Owner	Start	End	Total G&A Target	Total G&A Actual
	<a href="#">Relocation expenses</a>	Proposed	Expense	OPEX: Severance		7/1/2013	6/30/2014	(\$11,100)	
	<a href="#">Move staff</a>	Proposed	Benefit	CAPEX: Facilities / Furniture		7/1/2013	3/31/2015	\$151,000	\$900
<b>Net:</b>								<b>\$139,900</b>	<b>\$900</b>

▼ Financial Targets One-time - 2 total, 2 expense



	Description ▼	Status	Type	Category	Owner	Start	End	Total G&A Target	Total G&A Actual
--	---------------	--------	------	----------	-------	-------	-----	------------------	------------------

Synergy Detail

- Edit
- Gantt
- Email Team
- Print
- Delete

**Description:** Consolidated Information Technology Center/Infrastructure  
**Integration:** MM integration **Owner:** (Not Set) **Functional Team:** (Not Set)  
**Criticality:** Medium **Integrity type:** Auto Approval  
**Planned Start Date:** 4/9/2013 **Forecast Start Date:** 4/9/2013 **Actual Start Date:** 4/9/2013  
**Planned End Date:** 2/8/2014 **Forecast End Date:** 2/8/2014 **Actual End Date:**  
**Planned Financial Value:** \$100,000 **Target Financial Value:** \$138,850 **Actual Financial Value:** \$900  
**Value Driver Task ID:** Operations (Efficiency) **Metric:** % Complete **Financial Contact:** (Not Set)  
**Value Driver:** Consolidate Facilities **Financial Account:** SG&A  
**Tags:**  
**Recent Note:**

**Audit** Last Update: 8/27/2013 8:44:50 PM Last Updated By: administrator

Financial Targets Recurring helps to track Expense and Benefit goals and expectations. Actual metrics are used to measure performance.

▼ Financial Targets Recurring - 2 total, 1 expense, 1 benefit

Create

	Description ▼	Status	Type	Category	Owner	Start	End	Total G&A Target	Total G&A Actual
	<a href="#">Relocation expenses</a>	Proposed	Expense	OPEX: Severance		7/1/2013	6/30/2014	(\$11,100)	
	<a href="#">Move staff</a>	Proposed	Benefit	CAPEX: Facilities / Furniture		7/1/2013	3/31/2015	\$151,000	\$900
<b>Net:</b>								<b>\$139,900</b>	<b>\$900</b>

▼ Financial Targets One-time - 2 total, 2 expense

Create

	Description ▼	Status	Type	Category	Owner	Start	End	Total G&A Target	Total G&A Actual
--	---------------	--------	------	----------	-------	-------	-----	------------------	------------------

Integration: MM integration  
 Criticality: Medium  
 Planned Start Date: 4/9/2013  
 Planned End Date: 2/8/2014  
 Planned Financial Value: \$100,000  
 Value Driver Task ID: Operations (Efficiency)  
 Value Driver: Consolidate Facilities  
 Tags:  
 Recent Note:

Owner: (Not Set)  
 Integrity type: Auto Approval  
 Forecast Start Date: 4/9/2013  
 Forecast End Date: 2/8/2014  
 Target Financial Value: \$138,850  
 Metric: % Complete

Functional Team: (Not Set)  
 Actual Start Date: 4/9/2013  
 Actual End Date:  
 Actual Financial Value: \$900  
 Financial Contact: (Not Set)  
 Financial Account: SG&A

**Audit**

Last Update: 8/27/2013 8:44:50 PM

Last Updated By: administrator

▼ Financial Targets Recurring - 2 total, 1 expense, 1 benefit



	Description ▼	Status	Type	Category	Owner	Start	End	Total G&A Target	Total G&A Actual
	<a href="#">Relocation expenses</a>	Proposed	Expense	OPEX: Severance		7/1/2013	6/30/2014	(\$11,100)	
	<a href="#">Move staff</a>	Proposed	Benefit	CAPEX: Facilities / Furniture		7/1/2013	3/31/2015	\$151,000	\$900
								<b>\$139,900</b>	<b>\$900</b>

Track one-time financial targets and actuals for each synergy.

▼ Financial Targets One-time - 2 total, 2 expense



	Description ▼	Status	Type	Category	Owner	Start	End	Total G&A Target	Total G&A Actual
	<a href="#">one time</a>	Proposed	Expense	CAPEX: Software		7/1/2013	7/1/2013	(\$50)	
	<a href="#">Consulting for relocation</a>	Proposed	Expense	CAPEX: Facilities / Furniture		7/1/2013	7/1/2013	(\$1,000)	
<b>Net:</b>								<b>-\$1,050</b>	<b>0</b>

► Approval Requests - 0 total

► Milestones - 0 total

► Issues - 0 total

► Risks - 0 total





Description: \*

Synergy: Consolidated Information Technology Center/Infrastructure

Integration: MM integration

Owner: (Not Set)

Status: Proposed

Payment: Recurring

Type: Expense

Category: OPEX: Severance

Period: Quarter

Start: \*

Total G&A Target: \$111,000

End State Rate:

End: 6/30/2014

Total G&A Actual: \$1,000

Periods info



Add



Delete

For each recurring financial target, identify whether it is an expense or benefit, assign a financial category, status, period and up to 5 metrics, and track actual financial performance for each period.

Period	Target	Actual	Metric A	Metric B	Metric C	Metric D	Metric E
7/1/2013	<input type="text" value="\$1,000"/>	<input type="text" value="\$1,000"/>	<input type="text" value="1"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
10/1/2013	<input type="text" value="\$10,000"/>	<input type="text"/>	<input type="text" value="10"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
1/1/2014	<input type="text" value="\$50,000"/>	<input type="text"/>	<input type="text" value="50"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
4/1/2014	<input type="text" value="\$50,000"/>	<input type="text"/>	<input type="text" value="50"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>Total:</b>	<b>\$111,000</b>	<b>\$1,000</b>	<b>111</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

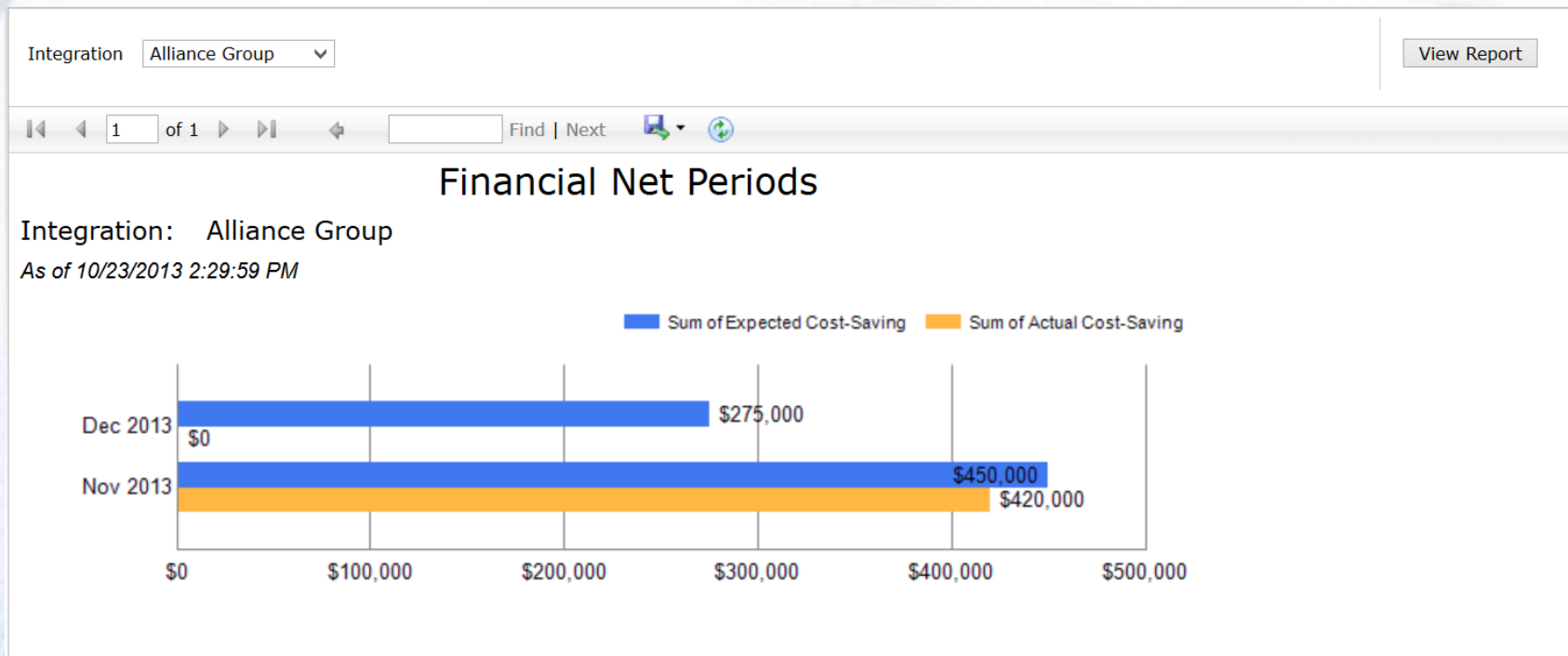
▼ Metrics legend

	Metric	Description
A:	<input type="text" value="# of relocations"/>	<input type="text"/>
B:	<input type="text"/>	<input type="text"/>
C:	<input type="text"/>	<input type="text"/>
D:	<input type="text"/>	<input type="text"/>
E:	<input type="text"/>	<input type="text"/>

# New Financial Reports



## Financial Net Periods



# New Financial Reports



## Net Synergies by Owner

### Net Synergies By Owner

Integration: Alliance Group

As of 10/23/2013 2:33:29 PM

<u>Target</u>	<u>Nov13</u>	<u>Dec13</u>	<u>Total 2013</u>
(Not Set)	(\$100,000)	\$0	(\$100,000)
Alfred Profit	\$50,000	\$25,000	\$75,000
Paul Saldo	\$500,000	\$250,000	\$750,000
<b>Total</b>	<b>\$450,000</b>	<b>\$275,000</b>	<b>\$725,000</b>

<u>Actual</u>	<u>Nov13</u>	<u>Dec13</u>	<u>Total 2013</u>
(Not Set)	(\$80,000)	\$0	(\$80,000)
Alfred Profit	\$50,000	\$0	\$50,000
Paul Saldo	\$450,000	\$0	\$450,000
<b>Total</b>	<b>\$420,000</b>	<b>\$0</b>	<b>\$420,000</b>

# New Financial Reports

## Net Synergies by Team

### Net Synergies By Team

Integration: Alliance Group

As of 10/23/2013 2:36:12 PM

<u>Target</u>	<u>Nov13</u>	<u>Dec13</u>	<u>Total 2013</u>
(Not Set)	(\$100,000)	\$0	(\$100,000)
Accounting	\$50,000	\$25,000	\$75,000
Business Development	\$500,000	\$250,000	\$750,000
<b>Total</b>	<b>\$450,000</b>	<b>\$275,000</b>	<b>\$725,000</b>

<u>Actual</u>	<u>Nov13</u>	<u>Dec13</u>	<u>Total 2013</u>
(Not Set)	(\$80,000)	\$0	(\$80,000)
Accounting	\$50,000	\$0	\$50,000
Business Development	\$450,000	\$0	\$450,000
<b>Total</b>	<b>\$420,000</b>	<b>\$0</b>	<b>\$420,000</b>



# New Financial Reports



## Net Synergies by Type

### Net Synergies By Type

Integration: Alliance Group

As of 10/23/2013 2:38:25 PM

<u>Target</u>	<u>Nov13</u>	<u>Dec13</u>	<u>Total 2013</u>
OPEX G&A	(\$50,000)	\$25,000	(\$25,000)
OPEX: FTE-Related	(\$100,000)	\$0	(\$100,000)
OPEX: Non-FTE	\$50,000	\$25,000	\$75,000
Revenue G&A	\$500,000	\$250,000	\$750,000
Revenue: Other	\$500,000	\$250,000	\$750,000
<b>Total</b>	<b>\$450,000</b>	<b>\$275,000</b>	<b>\$725,000</b>

<u>Actual</u>	<u>Nov13</u>	<u>Dec13</u>	<u>Total 2013</u>
OPEX G&A	(\$30,000)	\$0	(\$30,000)
OPEX: FTE-Related	(\$80,000)	\$0	(\$80,000)
OPEX: Non-FTE	\$50,000	\$0	\$50,000
Revenue G&A	\$450,000	\$0	\$450,000
Revenue: Other	\$450,000	\$0	\$450,000
<b>Total</b>	<b>\$420,000</b>	<b>\$0</b>	<b>\$420,000</b>