Hospices can choose <u>either</u> AVT or FCT to be included in their package at no charge, when scheduling a demo by 12/31/13, and purchasing the CORE training by the end of the first quarter 2014.





Administrative Volunteer Training – (5-7 hrs) (\$1,100 when sold separately – included at no charge for promotion)

- Training for volunteers who will not have direct patient contact.
- Allows the volunteer to be trained quickly and efficiently.
- Separate shortened version of the core training.
- Same eLearning platform, incl. testing, tracking and documentation



Family Caregiver Training – (2-3 hrs)

(\$950 when sold separately – included at no charge for promotion)

- Offer as a gift to patients of referral sources, prospective patients at community events, current patients Informational and experiential video
- Helps family with overwhelm, fear, and assists with better tools for end-of-life caregiving.
- Create a better experience for the patient
- Increased patient satisfaction and better outcomes
- Great marketing differentiator
- Can be branded to your hospice acknowledges your sponsorship

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