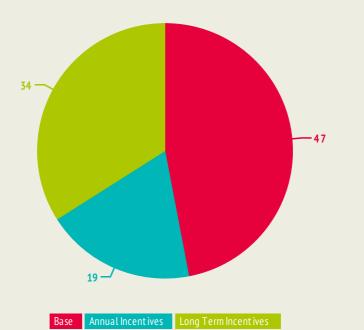
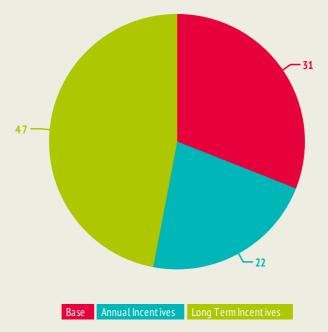
## PAY INCENTIVES LOWER IN Clinical Research Organizations than in General Industry

## **CRO Executive Mix of Pay**



## **General Industry Executive Mix of Pay**



Employees at clinical research organizations (CROs) receive less annual and long term incentives as a percent of their total compensation than their counterparts in other industries, according to the 15<sup>th</sup> annual CRO Industry Global Compensation and Turnover Survey, conducted by HR+Survey Solutions, Inc. (www.hrssllc.com) a leading a compensation consulting and research firm.