PRESS RELEASE

**Terex Material Handling wins order to provide AZZ Galvanizing Services with 12 Overhead Cranes and 8 rope hoists.**

Cleveland, Ohio, March, 11, 2014 – Terex Material Handling announced an order for twelve 20-ton, double-girder Demag overhead cranes and eight Demag DH monorail rope hoists from AZZ incorporated.

“Demag hoists have a proven track record with AZZ. They are safe, reliable and durable in our processing environment,” says Ross Bamburg, Manufacturing Engineer.

“This order clearly reconfirms AZZ’s confidence in our ability to drive facility performance, safely and reliably,” says John Paxton, General Manager of Terex Material Handling North America. “Our unmatched engineering expertise coupled with deep industry specific knowledge continues to help our customers win in their respective markets.”

**About AZZ incorporated (NYSE: AZZ)**

AZZ incorporated is a specialty electrical equipment manufacturer serving the global markets of power generation, transmission and distribution and industrial, as well as a leading provider of hot dip galvanizing services to the steel fabrication market nationwide. For more information please visit [www.azz.com](http://www.azz.com) or [www.azzgalvanizing.com](http://www.azzgalvanizing.com).

**About Terex Material Handling**

Terex Corporation is one of the world’s leading suppliers of crane technology with Demag industrial cranes and crane components. The core competence of the Terex Material Handling business group lies in the development, design and production of technically sophisticated cranes, hoists and components and the provision of sales and services for these products. The business group manufactures in 16 countries on five continents and is present in more than 60 countries, reaching customers in more than 100 countries.

Terex Corporation is a diversified global manufacturer of a broad range of equipment. A core activity of Terex Corporation is the provision of reliable, customer-driven solutions for many applications, including the construction, infrastructure, shipping, transport, quarrying, mining, refining, energy, utility and manufacturing industries. Terex reports in five business segments: Aerial Work Platforms; Construction; Cranes; Material Handling & Port Solutions; and Materials Processing Terex Financial Services offers a wide range of products and services to assist in the acquisition of Terex equipment. Please visit our websites at [www.demag-us.com](http://www.demag-us.com/) and [www.terex.com](http://www.terex.com) for further information.

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