

Value a Business

The challenge for you, the seller, is to formulate a valuation that is accurate, and will provide you with an acceptable return on your investment. This is where James Timothy White can help. Why?

James has both valued and sold private and public companies, has completed reverse mergers, triangular mergers, and has purchased several businesses for himself and investors. As an active entrepreneur, his hands-on experience with various businesses and industries ensures an accurate business valuation, unlike some other business brokers whose actual experience in financing, starting, managing, growing and selling businesses pales in comparison.

James and his team can help value your business accurately and then assist you in the search for local, national, and international buyers who are ready to offer you the price your business is worth. Give him a call today at **1-866-745-9131**.

SAFEGUARD A BUSINESS

If you are a small business owner, you may think that asset protection for your business is simply a ploy for the affluent to avoid paying as much income tax. However, the truth is that asset protection is even more important to middle class small business owners than it is for the wealthy—most small business owners simply can't afford to lose their business assets to unexpected financial catastrophes. Most business owners pour their heart and soul (and their savings) into their business. One simple mistake or random accident could spell financial and emotional ruin to those business owners without asset protection.

"An ounce of prevention is worth a pound of cure."

James Timothy White has your vaccine and is ready to inoculate your business to protect the money and property you've worked so hard to earn from being taken from you by a legal judgment, a creditor, frivolous lawsuit, or some other unforeseen disaster.

DISCLAIMER: All services except the purchase and sale of businesses on the behalf of third parties are performed by JTW Vantage Group Inc. The purchase and sale of businesses for third parties in Alberta, Canada are performed by JTW Vantage Group Inc. (Canada); in Florida, the services related to the purchase and sale of businesses are performed by James Timothy White as a licensed Realtor® with Real Estate Direct of 565 Montreal Avenue, Melbourne, Florida 32940, 321.254.0688.

Delivering Phenomenal Results®

JAMES TIMOTHY WHITE



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STARTING A BUSINESS

The initial stages of every new business require the most planning; it is also in these phases of development when business strategies have the most impact on the overall success of your business. Anticipating almost every aspect of operation as early on in the process as possible will provide for your business the greatest opportunity to thrive in its market. James and his team can help you to prepare your new venture for common conflicts faced by start-ups and to be able to take advantage of massive growth opportunities when they arrive.

The fundamentals for start-ups include assistance with:

- Bookkeeping
- Marketing
- Operations
- Business Plans
- Business Development
- Networking

BUYING A BUSINESS

When you hire James Timothy White to assist you with buying a business, or finding the right opportunity to suit your needs and within your budget—you can rest assured that you are dealing with a reputable, experienced, and hard-working business consultant who always has your best interest at heart who can get a job done.

- Are you interested in buying an active, profitable company?
- Are you planning on entering the entrepreneurial world as a new business owner?
- Is your company considering expansion or acquiring other businesses?
- Are you seeking an affordable business valuation from a small business expert?

SELLING A BUSINESS

Considering selling your business? Whether you are looking to retire, move, or switch industries, selling your business can be an arduous process fraught with frustration and disappointment around each corner; fortunately, it doesn't always have to be that way. James and his team have overseen the sale of both public and private companies, both small and large, through the years and can ensure quick and favorable business sales. We have the acumen necessary to prepare, market, and negotiate the sale of your business with ease.

What do you get with James Timothy White on your side?

- Preparation and Organization
- Accounting
- Marketing
- Technology Upgrades
- Policies and Procedures
- Business Evaluation
- Buyers
- Negotiations
- Exit Planning

GROW A BUSINESS

If your business is prepared for an influx of new consumers, but you haven't seen a line-up yet, it is time for a Marketing Makeover. It involves re-evaluating existing branding and marketing materials and asking:

- Are you targeting the right market?
- Are you sending the right message?
- Does the end justify the means?
- Are you breaking the law?

FUNDING

Finance is one of the most integral parts of ensuring the longevity of any business. It requires planning, strategy, maintenance, records, negotiations, and analysis.

When a business is formed a business plan must be developed and the company's finances should be arranged in reliance upon its predictions. The business plan should answer important finance-related questions such as:

- "How much capital will you need to start?"
- "How much capital will be required for day-to-day operations?"
- "Where will the funds originate?"
- "How much funding should be left in reserves?"
- "Which corporate structure will be most practical for the business?"

James Timothy White and his team can work with you to help answer all of these important questions regarding funding and more.

FOR MORE INFORMATION ON
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VISIT [HTTP://JAMESTIMOTHYWHITE.COM](http://JAMESTIMOTHYWHITE.COM)