

SkillSurvey Says: Where Can Entry Level Candidates Improve?

<i>Job Title</i>	<i>Areas for Improvement</i>
Engineer	<ul style="list-style-type: none"> • Staying up to date • Software proficiency • Independently making decisions
Finance	<ul style="list-style-type: none"> • Staying up to date • Explaining financial concepts and information • Using financial data to make decisions
IT	<ul style="list-style-type: none"> • Documenting program and code creation • Understanding computer logic / writing programs to achieve desired output • Handling multiple projects
Registered nurse	<ul style="list-style-type: none"> • Displaying confidence in nursing skills • Instructing others in processes/procedures • Managing time efficiently
Sales/Business Development (sales "hunter")	<ul style="list-style-type: none"> • Presenting information • Negotiating with others to achieve an acceptable outcome • Attention to detail
Sales/Account Management (sales "farmer")	<ul style="list-style-type: none"> • Presenting info and advice in a logical, compelling manner • Attention to detail • Persistence when faced with objections
Customer service	<ul style="list-style-type: none"> • Attention to detail • Making high-quality decisions • Communicating clearly