

## Who We Are

It can sometimes be difficult to find a heartbeat in IT. We put the human factor back into the Cloud industry.

Cetrom was founded in 2001 on the principle of helping people reach new heights using innovative technology thinking, and twelve years later our philosophy still remains customer-centric. Our customers are at the core of everything we do, and drive our decisions. Clients keep coming to us for dependable, customized IT solutions and stay for the mutually beneficial partnership.

We are also constantly reinvesting back into our technology, because a business is only as strong as its weakest link.

Cetrom's mission is dedication to the highest quality of customer service combined with IT solutions that are cutting edge, affordable, reliable, and secure. Our promise is friendly, personalized service (no matter how big or small your organization) paired with solutions, technology, and people you can trust.



We host your organization's applications and data in the "Cloud" on Cetrom-owned servers.



We basically take the in-house IT responsibility off of your plate, while giving you the flexibility to securely access your applications outside of the office from any device. .....



Mailbox management, compliance archiving, easily scalable, full anti-spam and antivirus

**Application Hosting** 

Flexibility, customization, and mobility to access applications from any device, anywhere

**Virtual Desktop** 

Full access to your applications through one desktop icon

Stores your data both on-site at your business as well as in the Cloud for extra redundancy

**Hybrid Cloud** 

### WHAT OUR CUSTOMERS **ARE SAYING:**

Unlike most businesses who engage Cetrom to host their email and applications, where email is basically a communications tool, for MacNair Travel it's a revenue stream. Travel happens 24/7/365 and having Cetrom's 99.9 percent uptime guarantee and never having our servers go down is very important for our business."

#### Greg Altieri

COO, MacNair Travel Management



Scan this code to learn how Cetrom services can help your organization.



# **Cetrom Cloud Hosting**

Sure, Cetrom has offices and SSAE 16-compliant data centers across the United States in Virginia, Colorado, and Washington. Yes, we are a Microsoft Partner with multiple Gold Competencies and are partners with leading technology providers such as Citrix, Dell, EMC2 and CenturyLink. And yes, we set high standards for ourselves, so Cetrom was also named to this year's Next-Gen250 and Inc.500l5000 lists (among others). All of that is apparent in the measures we take to ensure your experience with us is nothing short of excellent. But what will Cetrom's Cloud Computing solutions really mean to you?

Security you won't find anywhere else	Our data centers and equipment are designed with security and uptime in mind. Think of it like a well-oiled machine. We are constantly re-investing in our licensing, structure, and security so that you don't have to.
Cost Savings & Predictable Pricing	Say 'goodbye' to capital expenditures, and 'hello' to managed expenses. From day one, you'll save in software licenses, anti-virus software, setup, backups, upgrades, hardware and maintenance. Plus, your IT expenses will finally be reasonable, expected, and budgeted.
Accessibility	Access your network and files anytime, anywhere, from any device, with just an Internet connection.
Reliability	Cetrom holds a ZERO downtime record for over twelve years and counting an unmatched record in this industry.
Flexibility	Our Cloud solutions allow for easy growth or contraction, both in technology resources and expenditures, and respond quickly to new market conditions.
Customization	Finally, a solution that truly fits. We understand that in Cloud Computing, one size does not fit all. That's why your services are customized to your specifications, instead of the other way around.
Mobility	Mobile technology makes telecommuting, working at a client location and traveling as easy as working in the office.
True IT Support	Cetrom's knowledgeable engineers work around-the-clock, 365 days a year, to ensure your questions are addressed accurately and quickly. We don't outsource any of our support staff- they are all US-based, senior-level engineers who love what they do, and do it well. They work with you during every step, from customizing your Cloud solution through implementation, and will always be available as long as you are working with Cetrom.
A vendor you can trust	There is no "fine print" to our services and values- we know that transparency and client satisfaction go hand-in-hand. Cetrom offers a 6-month, No Hassle Guarantee that allows you to exit out of your contract within the first 6 months, if you are for any reason dissatisfied. It should be noted, though, that no client has ever exercised this option.
Peace of mind	The break-fix on-premise IT headache will finally subside. Our customers' satisfaction drives everything we do and every decision we make. Find out for yourself.

We needed flexibility and connectivity. With Cetrom, I'm able to respond quickly anywhere in the world – just like I'm sitting at my desk. Cetrom's Cloud Computing solution has increased the amount of work we have been able to take on and increased the speed at which we can deliver our services."

Sue Fern

President **Event Pro-SSSS** 

> Cetrom Ranked in Top 5% of all Microsoft Partners for Customer Satisfaction



## **Microsoft** Partner

Gold Hosting Gold Server Platform



