**Team Leadership**

In today’s business, team leaders serve as the main link between an organization’s goals and the people responsible for daily activities that make those goals a reality. Because of the necessary and integral role this position plays, it is obvious that good team leaders are key to the success of any organization.

Many daily decisions required in this role affect profits, productivity, results and morale. With a role and function of this magnitude, it is logical that becoming an effective team leader would require extensive training. However, most team leaders have had little or no training in the required skills. Almost universally, today’s team leaders have been promoted from being strong individual contributors to the team leader role.

**A Program for Results**

The Team Leader program makes leadership development not only possible, but eminently profitable. Developing each team leader’s proficiency and specialized knowledge creates a powerful force that assures the achievement of organizational goals through its people.

**Three Essential Elements**

***Attitude Development***

Attitude is the basis of all individual behavior. The effectiveness of team leaders depends upon their behavior in a given situation. Improved results and productivity begin by developing the attitudes that govern positive behavior.

***Behavior Management Skills***

More than 50% of a team leader’s time is spent managing other people. To be effective in this role, it is important that the individual develops the skills necessary to effectively communicate and maximize productivity.

***“Team leadership development is not only possible, it is also eminently profitable.”***

***Goal Accomplishment***

A team leader not only sets goals, but also needs to determine how they will be achieved, what obstacles must be overcome in the process and the necessary timeline. The Team Leadership program provides a proven goal accomplishment model that can be applied immediately in any organization.

**Critical Issues Covered**

* The Role and Functions of a Team Leader
* Organizational Goal Setting
* Developing Confidence
* Managing and Controlling the Use of Time
* Creating and Managing Performance
* Creating an Environment for Growth
* Techniques for Better Training
* Conducting Evaluations
* Taking Corrective Action
* Disciplinary Meetings
* Decisions, Habits and Attitudes
* Making Quality Decisions

**The Results are Measurable**

* Dynamic Teams
* Lowered Cost of Doing Business
* High Performing Individuals
* Motivation to Accomplish Organizational Goals
* Increased Revenues
* Increased Profitability
* Improved Morale