



ZIRCON ANNUAL REVIEW SAMPLE

NEW EDITION TO BE RELEASED Q2 2014

PROPOSED TABLE OF CONTENTS*

EXECUTIVE SUMMARY

1.0: INTRODUCTION AND ZIRCON MARKET

- 1.1 Introduction
- 1.2 The global zircon market
- 1.3 Overview of zircon end-uses
- 1.4 Structure of report
- 1.5 Confidentiality and disclaimer

2.0: END-USES: CERAMICS AND SANITARYWARE

- 2.1 Introduction
- 2.2 Production of ceramic tiles
- 2.3 Zircon in ceramic tiles
- 2.4 Manufacture of sanitaryware
- 2.5 Segment developments in 2013

3.0: END-USES: SPECIALTY CHEMICALS AND MATERIALS

- 3.1 Introduction
- 3.2 Zirconium chemicals
- 3.3 Zirconia
- 3.4 Zirconium metal
- 3.5 Segment developments in 2013

4.0: END-USES: REFRACTORIES AND FOUNDRIES

- 4.1 Introduction
- 4.2 Refractories
- 4.3 Foundries and casting
- 4.4 Segment developments in 2013

5.0: ZIRCON SUPPLY

- 5.1 Introduction
- 5.2 Zircon supply in 2013
- 5.3 Zircon supply by region
- 5.4 Key zircon producers

6.0: ZIRCON DEMAND DYNAMICS

- 6.1 Overview substitution and thrifting
- 6.2 Zircon demand by region
- 6.3 Demand drivers
- 6.4 Zircon demand by market
- 6.5 Zircon trade in 2013
- 6.6 Zircon demand outlook to 2014

7.0: ZIRCON PRICING

- 7.1 Price forecasting methodology
- 7.2 Overview of 2013
- 7.3 Trade
- 7.4 Pricing outlook to 2015

8.0: NEW PROJECTS

- 8.1 New supply
- 8.2 New projects
- 9.0: STRATEGIC ISSUES AND OUTLOOK

APPENDIX 1 - PRODUCER PROFILES APPENDIX 2 - CONSUMER PROFILES APPENDIX 3 – NEW PROJECTS PROFILES

* minor changes may be made to this outline prior to publication

SAMPLE OF 2013 EDITION

NEW EDITION TO BE RELEASED Q2 2014

THE ZIRCON MARKET AND MAJOR END-USES



	2010	2011	2012	2013	2014
Europe	53	35	25	25	25
North America	35	x	34	.34	.38
Japan -	7	7	- 6	6	6
China	25	25	25	3	28
Other Asia Pacific	.51	- 29	21	21	22
Cither Munities	5		5	5	5
Total	136	137	112	116	119





DEMAND DYNAMICS

Demand broken down by regions, drivers, growth in end-uses.

SUPPLY AND PRICING



Examines supply developments in the past year.

Pricing information targets trends by producer and region.

"

Regionally, Australia remains the largest zircon producing country, accounting for 36% of global production in 2012.



NEW PROJECTS



This section includes a synopsis of projects in the pipeline. It also includes an outline of each project and its development status.

STRATEGIC ISSUES

Key challenges in the zircon sector A discussion of thrifting & substitution and the impact on the zircon market

Future issues for the industry

APPENDICES

- **APPENDIX 1** Producer profiles
- APPENDIX 2 Consumer profiles

APPENDIX 3

New projects profiles

ZIRCON ANNUAL REVIEW 2013

Richards Bay Minerals

Ownership	Rio Tinto, RBM's managing company, owns 74% of RBM's shares.			
	Blue Horizon, a B-BBEE consortium holds 24% and 2% is held in a trust for employees.			
Address	PO Box 401 Richards Bay 3900 SOUTH AFRICA			
Tel: Website: Email:	+27 35 901 3111 www.rbm.co.za communication@rbm.co.za			
Key personnel	Jean-François Turgeon – Acting Managing Director Denis Boysen – General Manager, Engineering Fundi Dlamini – General Manager, Communities and Corporate Relations Bheki Gumbi – General Manager, Human Resources Joey Kunji-Behari – General Manager, Smelting and Processing Johan Jacobs – General Manager, Technical			
Background	In 1971, the Industrial Development Corporation began a detailed investigation of the Richards Bay area. A Canadian producer of titania slag (QIT) was also looking for major ilmenite deposits in 1974. These two organisations, together with Union Corporation (later Gencor now BHP Billiton), formed RBM in 1976 to mine and beneficiate the vast mineral-rich sands in the coastal dunes that extend 17 km in a two kilometre wide strip from just north of Richards Bay. In 1985 the company acquired the mining rights to additional ore reserves both north and south of the original deposit.			
	During 2001, RBM started dry mining operations to supplement its dredge mining operations.			
	Legislation passed by the South African Government in 2004 requires that mining companies sell 26% of their mines to black investors by 2014. The company announced in December 2008 that a definitive agreement with a Broad Based Black Economic Empowerment (BBBEE) consortium, Blue Horizon, had been signed. In December 2009, the rand 4.5 billion (US\$55.4 million) deal was completed. Blue Horizon acquired a 24% equity interest in RBM, with 2% of the equity held by permanent employees through an employee participation scheme. It is the largest broad-based black economic empowerment deal in the region to date.			
	In July 2008, the company announced that it had approved more than rand 1 billion (US\$147.2 million) in funding for a new MSP tailings treatment plant project. The project is expected to extend mine life by a further five years. RBM also announced plans to generate sufficient electricity in-house to be able to supply a portion of the power plants requirements; approximately 6.5 MW by 2011.			
	Following the completion of the BBBEE deal, Richards Bay Minerals (RBM) consists of two separate operating companies; Richards Bay Mining (Pty) Ltd, which is responsible for mining operations; and Richards Bay Titanium (Pty) Ltd, which is responsible for the smelting and beneficiation process			
	In April 2009, Rio Tinto removed one of the four furnaces at Richards Bay from operation for a period of five months for a planned rebuild. >>			

SAMPLE PROFILE

Operations << RBM mines dunal sand deposits in KwaZulu-Natal, South Africa, stretching from 10 to 50 km north of Richards Bay. Four separate mining plant spravide a combined mining capacity of approximately 115 million tpa. The most recent mining plant consists of two dredges and one concentrator, and was commissioned at the end of 1999. It was designed to compensate for falling ore grades. Auxiliary dry mining is also employed at RBM, and now contributes an estimated 15% of the total volume of ore mined. Much of the dry mined ore is sourced from areas inaccessible to the dredges used as the principal mining method.</td> Mineral concentrate is trucked to a central processing plant where ilmenite is structed by magnetic separation and the non-magnetics are further processed for the recovery of zircon are acid leached to produce a premium" grade zircon. In its current leases to the north of Richards Bay, and in an additional lease south of Richards Bay, it is understood that RBM has reserves sufficient for more than 20 years operation at line free mining rates. Present measured reserves (expressed in terms of slag product) stand at 24.9 million tonnes, with a further 3.0 indicated and inferred mining operations to around 2043. Mining of the area could start as early as 2016. In Recent developments In February 2012, BHP Billiton Ltd agreed to sell its 37% stake in RBM to Rio Tailing production in April 2011. RBM plans to treat 2.2 million tonnes of tailings per year. Recent developments In February 2013, Rio Tinto announced that it was taking action at a number of fits operations and would place its zircon and rulile processing operations at RBM to Rio Tinto. In February 2013, Rio Tinto announced that it was taking action at a number of Rio Tinto is non careand maintenance, whi

ZMI

Richards Bay Minerals

»

APP 1

SAMPLE PAGES

Includes 99 pages, plus 80 company profiles



electronic version (PDF) with easyto-navigate buttons

EXECUTIVE SUMMARY

ZIRCON ANNUAL REVIEW 2013

Structure of the zirconia, zirconium chemicals and metal industries



© TZMI 2013

Zircon is used in the sanitaryware industry to provide opacity and whiteness. Zircon only forms part of the sanitaryware glaze and rarely is in the ceramic structure of the sanitaryware body. The typical content of zircon in a sanitaryware glaze is between 15-16%.

Specialty chemicals and materials

Zirconium chemicals comprise a varied group, each member containing zirconium as an active constituent. The most common intermediate product, from which many of the others are manufactured, is zirconium oxychloride octohydrate or ZOC, which has the formula, $ZrOCl_2.8H_{2}O$.

Another often-used intermediate is zirconium basic sulfate, known as ZBS.

While they have significantly different end-uses, the two general types of zirconia - fused and chemical - share a range of characteristics which make them valuable materials in various specialist applications. The principal differences between the two types of zirconia are:

- Chemical zirconia is considerably purer than fused zirconia, so it tends to be used in the applications which require greater precision of performance;
- The surface area to weight ratio of the crystals of chemical zirconia is far higher.
- The surface area to weight ratio of the crystals of chemical zircoma is rai highe

Refractories and foundries

Zircon has a high melting point and high resistance to thermal shock, making it a suitable candidate for use as a refractory in high-temperature applications. Zirconia, exhibits very similar refractory properties to zircon, except that it has a higher melting point and can be used in applications where temperatures exceed $1,990^{\circ}C$.

The main advantage of zircon as a foundry sand is its refractoriness and resistance to metal penetration as well as its ability to withstand high temperatures for long periods. This allows zircon to be used in foundries for the casting of high-alloy stainless steels, at temperatures as high as 1,650°C.

TZMI

The combination of these characteristics (refractoriness, low thermal expansion and chemical stability), make zircon an ideal non-silica foundry sand. High prices however, mean it is used only in high-end castings and specialised applications.

Zircon supply

Global zircon supply grew by 23% in 2010 from 2009 levels, reaching 1.3 million tonnes and reached 1.6 million tonnes in 2011 amid escalating prices. The price of zircon sand experienced a sharp correction during 2012. Prolonged economic malaise in Europe and overstocking in China were cited as the primary causes, as well as the perennial price increases with which customers on both continents had to contend.

In light of the worsened market conditions, 2012 witnessed no new projects and the reduction of output and mothballing of several others. Investment continues, however, and additional supply in 2014, 2015 and 2016 can be expected.

Regionally, Australia remains the largest zircon producing country, accounting for approximately 36% of global zircon output. The following figure shows the distribution of zircon production by country in 2012.

South Africa is the second largest zircon producing country, accounting for 30% of global production in 2012. China is also fast becoming a key zircon producing country. Accounting for 15% of global output, China's zircon demand is now the largest in the world as imports 80% of its zircon.

Iluka remains the largest single producer of zircon, accounting for around 30% of global zircon output since 2001 or around 300,000 tonnes. Richards Bay Minerals is the next largest zircon producer, with estimated annual output of 270,000 tonnes in 2012, followed by China with 205,000 tonnes.

Distribution of global zircon production by country in 2012



©TZMI 2013

REF 8691

TZMI - 2014 PUBLICATION SUITE

TZMI publications provide a comprehensive range of authoritative data and informed commentary on all aspects of the titanium minerals, zircon and TiO₂ industries. Full time research staff are engaged in the collection , analysis and distribution of data. A comprehensive database is maintained including regularly updated supply and demand models and operating cost data for all major producers.





- TITANIUM FEEDSTOCK PRODUCERS
 Comparative Cost Study
 Published: annually
- GLOBAL TIO2 PIGMENT PRODUCERS Comparative Cost & Profitability Study Published: annually





ALL PUBLICATIONS CAN BE ORDERED FROM TZMI.COM

DATA REPORTS

- Titanium Feedstock Matrix published annually
- Zircon Trade Matrix published annually
- Zircon Quarter-to-Quarter

Published: quarterly



▼ CHINA TITANIUM PDF newsletter Published: monthly



CHINA ZIRCON PDF newsletter Published: monthly

TiO2 PIGMENT PRICE FORECAST

PDF report Published: quarterly



■ TiO₂ PIGMENT INDUSTRY REPORT

PDF report - Published: quarterly with monthly data updates



MINERAL SANDS REPORT

PDF report Published: monthly

