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### Press Contact:

Robyn Stevens  
prmedia@live.com  
(856) 885-0913

## FluidEdge Consulting New Tool Allows Best Possible Site of Service Savings

*FluidEdge Consulting analyzes the top Medicare payment codes so ACO physicians can see the cost impact of admitting to different nearby competing facilities.*

**MALVERN, PA-** FluidEdge Consulting announces a new tool to help Medicare and Commercial ACOs understand and implement a Site of Service savings program. Whether it's a Health System based ACO trying to address the impact of leakage, or Physician-Led ACO who is trying to lower Inpatient Hospital expenditures, this new tool helps to reach desired financial results. FluidEdge Consulting analyzes the top Medicare payment codes so ACO physicians can see the cost impact of admitting to different nearby competing facilities. FluidEdge Consulting can also utilize commercial payer data to understand referral patterns to all facilities to access the financial impact of "leakage".

Paul Manz, Analytics Practice Leader stated; "Given the level of success announced by CMS for the 2012 ACOs under the Shared Savings program, an effective Site of Service management program is absolutely necessary. By using this tool, ACOs can see the financial impact of the decisions made around inpatient admissions. With this knowledge, admitting physicians are able to favorably impact the cost care, while maintaining high quality patient care."

Joe Taylor, ACO Practice Lead for FluidEdge Consulting added; "As you understand what is achievable, our consulting team works with your staff and EMR and Population Management vendors to embed the programs directly into the physician workflow and referrals process. This way physicians can easily take advantage of this information. By using this tool and process, ACOs are armed with actionable information enabling your ACO to meet their Medicare and Commercial Payer Shared Savings cost targets."

For more information, please contact Paul Manz [pmanz@fluidedgeconsulting.com](mailto:pmanz@fluidedgeconsulting.com) or Joe Taylor [jtaylor@fluidedgeconsulting.com](mailto:jtaylor@fluidedgeconsulting.com) (610) 293-1830

## **About FluidEdge Consulting**

In 2013, Inc. Magazine ranked FluidEdge No. 775 on its Inc. 500 | 5000 list, an exclusive ranking of the nation's fastest-growing private companies. Inc. also ranked FluidEdge #60 on their list of the Top 100 Health Companies in the nation, as well as #13 among the Top 100 Pennsylvania Companies and #16 among those in the Philadelphia Metro Area.

To learn more about FluidEdge Consulting, visit <http://www.fluidedgeconsulting.com> .