

SPGTeamEngine

Developer Outsourcing Redefined

Transform your software development staffing with custom **SPGTeamEngine** talent management service — and watch your profitability grow!

- **Save dramatically on overhead:** up to 50% savings on staffing over traditional models
- **Control costs:** transparent salaries and a flat management fee are determined up front
- **Stay informed:** communicate and manage projects directly with your **SPGTeamEngine** developers
- **Remain nimble and flexible:** custom teams of experts can contract and expand based on your project specifications and changing timelines
- **Delegate HR functions:** our designated Customer Service Manager and permanent talent management staff provide your team with productivity resources, coaching, and feedback
- **Respond quickly to the evolving marketplace:** faster product development lifecycles and less developer idle time
- **Innovate with confidence:** get access to additional specialists who can support business analysis, project management, and technology forecasting
- **Reduce developer turnover:** **SPGTeamEngine** members are with you and your projects as long as you like, developing project histories, reducing training investments, and blending into your company culture
- **Protect your brand:** **SPGTeamEngine** members know that they are an extension of your company and adopt your expectations, quality concerns, and privacy accordingly

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SPGTeamEngine has three pricing elements:

1. Startup package for the first months

- “Roadwarrior” Startup package — our “complete analysis + guided implementation” package, best for those who need to create and/or restructure their development systems

Includes: process consultant and team member analysis of existing workflows and project setup (~250 hours), team training and coaching; project manager for three (3) months during start-up phase (max 60h/monthly) for preliminary task coordination, backlog management, sprint planning, and release management.

- “Café Racer” Startup package — our analysis-only “light” package, best for those with established and successful team management competencies

Includes: review/analysis of workflows and project setup (~250 hours) as well as team training. Guided implementation phase with a shared project manager is not included in this package.

Both startup packages include: ~250 hours workflow analysis; methodology audit and refinement; alignment of SPGTeamEngine staff with client’s corporate culture, policies, and procedural elements.

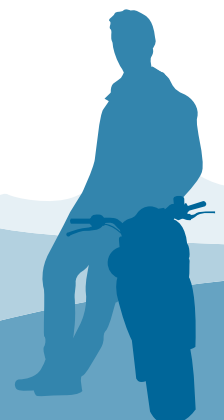
2. Long-term SPGTeamEngine staffing needs...

- You define the number of full-time developers and/or QA staff, their technology focus, and expertise levels. Our local talent management finds and hires the “right” people within your parameters
- Team member salaries and related side costs are passed along to you 1:1 without markup
- You can add additional specialists on a per-hour basis (i.e. Business Analysts, Technology Experts, Project Managers, etc.)

3. Your SPGTeamEngine management fee...

is charged at a fixed rate per-team member, per-month and includes:

- a Customer Service Manager who provides clients with a direct point of contact and SPGTeamEngine oversight.
- talent recruiting based on your specifications
- an HR specialist dedicated to retention strategies, training, and morale
- daily administration functions
- team workspaces, office infrastructure, personal and shared IT, and general productivity tools



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Why SPG?

Specific-Group Software Solutions is a global software development firm who specializes in a variety of staffing solutions to support established and start-up companies. We've been in business for more than ten years, with operations in Europe and USA, serving diverse clients including Panasonic, Volkswagen, and the Vienna Chamber Orchestra. You can view a listing of more clients at www.specific-group.com/our-clients.html

We leverage our specialists and their global network to create custom staff teams solely dedicated to your projects, based on your criteria, input, and specifications. We house these team members in our offices, providing them with state-of-the-art workstations, productivity tools, and administrative support. SPG even handles salary negotiations and performance reviews on your behalf, based largely on your feedback.

Hidden staffing costs are eliminated up front because the SPG management fee is fixed based upon the number of personnel, resources required, and project duration. It's a simple formula that can save you up to 50% compared with staffing using traditional models. Our dedication to best practices in talent management keep us on our toes, recruiting, securing, and retaining the best possible experts to meet our clients' needs. The result of these efforts is a dedicated, highly-skilled workforce that is committed to your ongoing success and the quality of your brand.

No other outsourcing model offers developers who report directly to your project managers and designees, with a dedicated concern for their role in maintaining your brand. Your in-house teams have daily operational connection with your **SPGTeamEngine** members, and you stay in charge and in control. We take our clients' success and reputation very seriously — this level of team engagement and connection is critical.

