

BLENDING THE ART AND BUSINESS OF COFFEE



SOURCING GREAT COFFEES

If you are looking for the best specialty grade arabica beans representing the top coffees in the world, rest assured. Our roasting staff visits coffee farms to find these exceptional beans and sends them to our facility to be roasted as distinctive single-origin coffees, custom roasts & signature blends. From our customers' feedback and coffee success, we are always searching for new and on trend products. We also offer a choice of Euro Prep or Swiss Water Process decaffeinated, Fair Trade, Bird Friendly and Organic coffees.

BUILDING PROFITS

Your partner in business should offer support in all areas of running your coffee business. Driven by our Pyramid of Success, Stockton Graham & Co.® does just that. From training your people and choosing the right product mix, to your store atmosphere and layout, or place, and creating strong promotions to drive sales, we are committed to supporting your endeavor. Our goal is to help you build a superior, profitable and successful coffee business that results in a long lasting business relationship.

PARTNERING TOGETHER

Would you like to have past café owners, franchise consultants, marketers, baristas and coffee geeks always available to share their expertise with you? The Stockton Graham & Co.® team cares about the issues you face and is ready to support you! We have free point of sale materials, private labeling coffee options and a free freight incentive to help you grow your business. By working together with creative and successful programs for your shop, we hope to guide you to succeed and continually learn from our partnership.

CRAFT ROASTING

Are you looking for something unique that will differentiate your store from the competition? Look no further. Since 1994, we have combined art and science to craft roast coffees for a variety of coffeehouses, gourmet stores and specialty beverage retailers. Our innovative roasting team can also work with you to create a memorable custom house blend. As an industry leader and pioneer in developing and promoting specialty coffee standards (SCAA, WCE, USBC), we develop all roast profiles for optimal flavor when brewed according to SCAA standards.

FULFILLING YOUR NEEDS

Your menu offering should reflect your unique vision as well as your guests' taste preferences. When you partner with Stockton Graham & Co.®, you can depend on us to meet all your needs, from our wide selection of coffees to an extensive array of specialty beverage products from the industry's leading manufacturers. We offer a variety of ingredient profiles, product attributes, packaging options and price points. With our logistics expertise and choices of shipping options from small-package shipping, to less-than-truckload freight, you will always receive your orders on time and intact.

STOCKTON GRAHAM & CO

TRAINING YOUR TEAM

If you need advice or training on any aspect of the specialty coffee and beverage industry, our team is here to help. Associates are trained and experienced in the business of choosing the right coffee and specialty items, to creating a compelling menu, managing promotions, pricing drink offerings and helping you choose the proper equipment you need for your shop to run optimally. We also offer barista training and certification for you and your staff, so your shop can be consistently strong.

YOUR ESTABLISHMENT



PROUDLY ROASTING STOCKTON GRAHAM AND DILWORTH COFFEES

