

Solution	Product Specialist	Vendor	Start Up Cost	Monthly Fees	Insurance Coverage	Healthcare Provider Revenue	Next Steps
Allergy Testing	Dev Chanda (703) 501-3378	Allergy Free America	NONE! The company brings in specialists / supplies	NONE!	Commercial / Medicare	\$1,500 or more per pt.	Practice Analysis, Contact PS
Bio-Identical Hormone Replacement Pellet Therapy	Troy Tuttle (972) 979-8179	BioTe	\$3k certification - easily made back in a few months!	NONE! Start Up Pellets, Supplies Free!	None, Cash based / BioTE Financing	Tiered - Approx. \$200 per pt. with new pt. incentives	Contact PS
Durable Medical Equipment	Justin Roybal (720) 322-4483	OrthoSport & DME Advanta	\$2,5k for license / starter equipment - easily made back in a few months!	NONE!	Commercial, Work Comp, Pers Inj, Medicare	\$3,000 - \$15,000 / month	Complete DME Utilization Form / Contact PS
ES Complex / Sudopath	Jeremy Thomas (314) 368-9661	LD Technology	\$30 - \$40k (Leasing available)	NONE!	Commercial / Medicare	\$11,000 - \$16,000 / month	Contact PS
Fall Prevention	Alex Springer (510) 393-8277	VATplus	\$42k (Financing available)	NONE! / can finance @ \$850 / month	Medicare	\$500 per pt.	Contact PS
Holter Monitoring	Justin Roybal (720) 322-4483	Holter Labs	NONE! (All supplies are FREE)	NONE!	Commercial / Medicare	\$80 - \$240 per pt. / 100% profit	Complete Information Form / Contact PS
In-House Lab	Troy Tuttle (972) 979-8179	Medical Source	Varies (Financing Available)	NONE!	Commercial, Work Comp, Pers Inj, Medicare	Vendor will estimate	Contact PS who will coordinate with the vendor
Medication Dispensing	Rick Lusiak (317) 760-4230	Pharmalink	Pre-purchase medication stock	NONE!	Cash / Work Comp	100% of mark up = \$5 on each medication	Contact PS / Customer Info Form
Medical Fitness	Gerrie Gray-Benedi (703) 581-8626	Medical Fitness Academy	\$15 - \$45k depending on model; includes training & licensing fees	Equip. Leasing available	N/A Cash	\$10,000 - \$50,000 / month depending on model	Complete MFA Survey / Contact PS



InfoGrid: AMS Solutions v4

Solution	Product Specialist	Vendor	Start Up Cost	Monthly Fees	Insurance Coverage	Healthcare Provider Revenue	Next Steps
Medical Weight Loss	Vivien Hudson (704) 300-5789	Weight Loss MD	\$30 - \$40k	NONE!	N/A Cash	Approx. \$1,000 / per pt. per month	Contact PS
Mental Health Exam	Melanie Stringer (504) 723-6625	Clinician Group	\$50/month per iPad	NONE! \$20 per test	Commercial, Work Comp, Pers Inj, Medicare	\$30 - \$40 / test	Fill out Demo sheet and send to PS
Patient Financing & Equipment Financing	Anthony Largie (917) 853-0634	Compass / Brickhouse	NONE! / Variable	NONE! / Variable	N/A	10-30% Increased revenue / Variable	For Both: Fill out app and Contact PS
Patient Texting	John Meadows (615) 351-5801	Protocall	NONE!	\$200/m per MD; \$300/m per Surgeon	N/A Cash	7 x ROI	Request for Demo form / Contact PS
Pharmacogenetics	Justin Roybal (720) 322-4483	Life Genomics / Restoremed	NONE!	NONE!	Commercial (varies) / Medicare (100%)	Genetic Info and Can Bill for Office Consult	Contact PS / Complete Practice Enrollment Form (Excel Spreadsheet)
Platelet Rich Plasma	John Bleich (337) 515-2577	Zizion Group	\$2k - \$6k	NONE!	Cash / Some ins. with Pod. & Ortho with precert	\$1,000 / treatment	Contact PS
Sleep Apnea Testing	Justin Roybal (720) 322-4483	CleveMed	\$1,940 - \$2,400 per unit	NONE! \$85 per test	Commercial / Medicare	\$180 - \$275 per pt.	Information Form / Contact PS
Toxicology	Nik Hagedorn (901) 326-5395	Advanced Laboratory Testing	Depending on model, \$0-\$500	NONE!	Commercial / Medicare	\$150 - \$350 / sample	Contact PS
Urodynamics	Melanie Stringer (504) 723-6625	Urodynamic Testing Specialists	NONE!	NONE!	Commercial / Medicare	\$500 / test	Contact PS