Maximo®
as a Service

Projetech™
THE MAXIMO® EXPERTS

Premier
Business
Partner **IBM**

Maximo as a Service

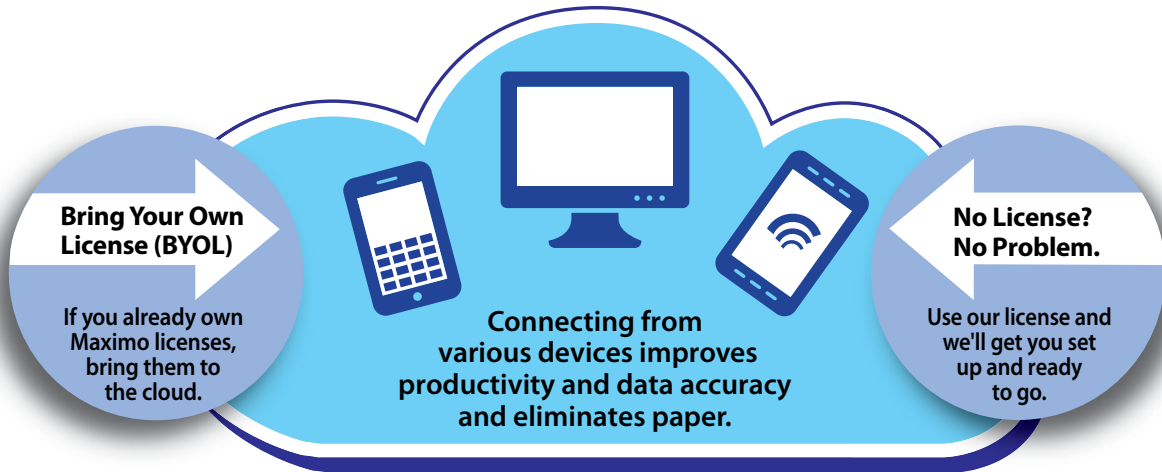*Projetech's Cloud-Based IBM® Maximo® Enterprise Asset and Work Management Solution*

IBM Maximo Enterprise Asset Management (EAM) solutions give you a single point of control over all types of assets – production, infrastructure, facilities, transportation and communications – by managing them all on a common platform. As the global standard in software for Enterprise Asset Management and maintenance, Maximo allows you to monitor, share and enforce best practices, inventory, resources and personnel – resulting in decreased downtime, lower cost of operations, reduced risk and better planning and control. With IBM Maximo Asset Management, you can optimize the performance of your assets and maximize return on investment.

Projetech takes IBM Maximo Asset Management a step further with Maximo® as a Service. The solution provides customers with a secure, dedicated Maximo application via the cloud. Hosted in a high availability secure data center, it has been proven to decrease the cost of running Maximo by 90% or more versus running Maximo on-premise. Provided by annual subscription, Projetech's Maximo as a Service is a low cost, hassle-free, scalable hosting solution without the software – for organizations of all sizes.

Maximo as a Service • Professional Services • Training • On-Demand Support

Projetech's Maximo as a Service Solution

Because Projetech provides the software and hardware required to host Maximo, cost is based on need and usage requirements – resulting in low costs and quick return on investment. This also means that system administration support and upgrades are provided as part of the service – areas you won't need to worry about. Add Projetech's industry and Maximo expertise and you can be up and running quickly.

Maximo as a Service — Flexible and Convenient

Bring Your Own License (BYOL)

If you already own Maximo licenses, bring them to the cloud.

Connecting from various devices improves productivity and data accuracy and eliminates paper.

No License? No Problem.

Use our license and we'll get you set up and ready to go.

Maximo as a Service Infrastructure

Maximo as a Service assures you the security, speed and availability you require.

99.99%

Maximum Uptime
With its own fully redundant infrastructure, uptime is designed for 99.99% availability through multiple data centers and 24 x 7 monitoring.

Security and Protection
Secured in datacenters meeting the most stringent physical security standards, the infrastructure is secure from employees and the world. Antivirus software and managed operating system patching secure the servers.

Servers, Storage, Maintenance
VMWare enterprise high availability server cluster powered by current generation Intel 6-8 core servers and enterprise grade fiber channel are included. Hardware is refreshed every 36 months to keep Maximo running at highest performance levels.

Speed and High Performance
A fiber network powers a low latency path over the internet to your production application.

The Cost Scale Tips in Favor of Maximo as a Service vs. On-Premise

Not only will you save time with Maximo as a Service, you'll save money. Some clients have achieved 90% cost savings over time versus on-premise.

Maximo as a Service

Maximo On-Premise
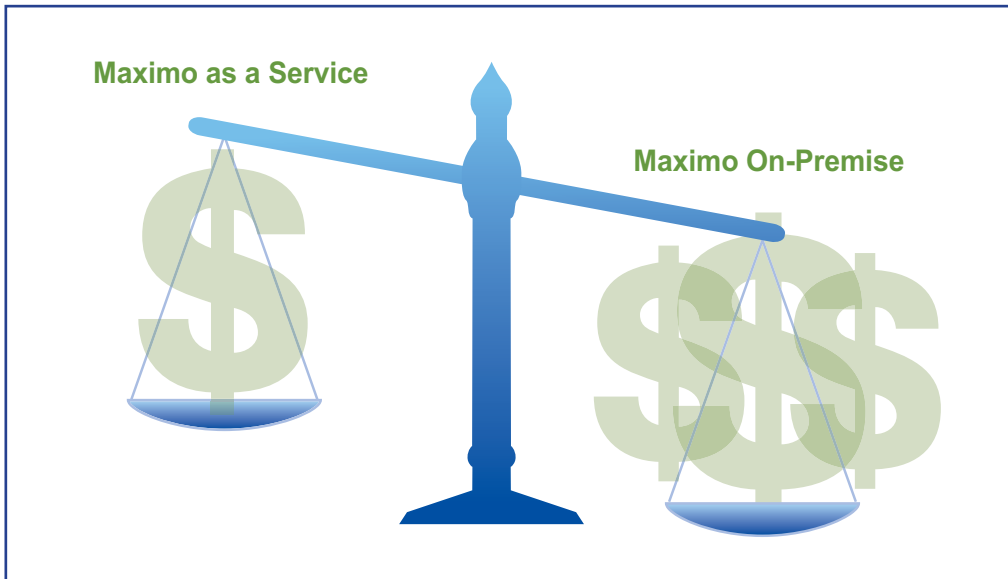
Vast Industry Experience

Projetech has 20 years of in-depth experience with many industries implementing, upgrading, supporting and training Maximo clients. Our cloud solutions provide clients with cost savings and improved efficiencies in many industries, including:

- **Energy**
- **Facilities Management**
- **Government**
- **Healthcare**
- **K-12 and Higher Education**
- **Life Science/ Pharmaceuticals**
- **Manufacturing**
- **Service Providers**
- **Transportation**

Quick Time to Value

Time and money are two of the issues clients typically face when considering a system change. With Maximo as a Service, you can continue to focus on your business while achieving quick time to value and because of Projetech's knowledge and expertise, you'll use less of your internal IT resources managing the project.

Maximo as a Service Premier Solution

- No hardware or software investment
- Best in class, secure datacenter
- Rapid installation and deployment by Certified Experts
- Quick Access to knowledgeable Maximo Help Desk Support
- Smooth upgrades by our Certified Experts for configurations
- Best practices expertise for proactive system administration
- Quick time to value including discounted Professional Service rates
- Generous classroom training discount
- Free Self-Paced On-Line Training
- Developer "Sandbox" for testing or training purposes.

What makes Projetech better than other providers?

Expertise: Maximo is what we do. Managing Maximo as a Service is our focus.

Experience: Projetech has been providing Maximo cloud solutions longer than anyone else – since 1999.

Speed: Projetech provides Maximo in days, not months, increasing time-to-value. We pack our base support agreement with the services that will satisfy our client's daily needs, clearing the path for quick response and minimizing separate professional services quotes.

Scalable: As your needs grow, we scale easily and affordably with you.

Cost: By focusing just on Maximo, Projetech is able to keep costs down and provide the most cost effective Maximo solution through Maximo as a Service. Additionally, most clients budget Maximo as a Service as an Operations Expense (OpEx) rather than a Capital Expense (CapEx).

Outstanding Customer Service and Technical Support: Our friendly and personable team provides consistently outstanding customer service by getting to know our clients. We love what we do and it shows.

Depth of Experience and Success Stories

Projetech doesn't just say they have experience with Maximo as a Service. They have unparalleled expertise installing, training and managing Maximo at hundreds of client locations. Every day, Projetech is upgrading or installing Maximo. In fact, Projetech performs complete cloud solution implementations or upgrades on average *two times every month*.

For one customer, a U.S. - based clean energy conglomerate, Projetech completed an upgrade at 36 nationwide locations. As a Projetech customer since 1999, they needed to improve inventory sharing across the enterprise while maintaining security at each facility. With training and support provided, 375 users were able to make the transition easily and experience improved functionality immediately.

Another customer, Tsay/Ferguson-Williams (TFW), works with the Department of Public Works (DPW) to perform all preventive and demand maintenance at Fort Leonard Wood, Missouri. As part of TFW's DPW contract, an upgrade from a non-supported version to Maximo's enterprise level was required. And it needed to be completed in an aggressive three weeks. The upgrade was delivered on time and it was available to the client within the required timeframe.

About Projetech

Projetech, is a privately held Maximo® as a Service solutions provider of information and services for IBM Maximo clients. An IBM Premier Business Partner, Projetech was established in 1990 by President/ CEO Steven K. Richmond and works with clients globally. Centered on IBM Tivoli Maximo, Projetech was the first IBM Authorized Independent Training Provider for Maximo. Projetech is an authorized reseller of Maximo software and is a provider of Maximo cloud solutions, training and on-demand support.

Maximo as a Service provides an economical and secure alternative to running Maximo in-house. Projetech's goal is to take the maintenance and overhead associated with supporting the application out of customers' hands so they can focus on their core business. Projetech's team of Maximo experts are IBM Maximo Certified Deployment Professionals.

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