



Empower Your Information.

GRM CONTINUES SOUTH AMERICA EXPANSION WITH ENTRY INTO BRAZIL

Jersey City, New Jersey— GRM Information Management Services, Inc., a full cycle information management leader with locations across the United States and internationally in China and Peru, announced today its acquisition of Stok, a Brazilian records management company serving Rio de Janeiro and Greater Rio markets.

“We are very pleased and excited”, said Jerry Glatt, GRM’s Executive Vice President, “to bring Stok into the GRM fold. Joining our location in Lima, Peru, this acquisition marks an important step for our expansion strategy in South America. To ensure a smooth transition, we are retaining all of Stok’s current employees as well as Ronaldo Rocha, the company founder, who contributes more than 30 years of local records management, imaging and microfilm experience.”

GRM has identified South America as a dynamic marketplace, experiencing positive, healthy growth in the document management business, largely fueled by government regulations and the escalating, worldwide importance of physical and digital document storage solutions.

With this acquisition and the integration of GRM’s suite of best practice product services and methodologies, the end-to-end information management capabilities of Stok, Brazil are dramatically enhanced. Stok, Brazil will now be able to offer value-added products such as lifecycle Electronic Document Management, PrecisionPLUS tracking, Scan-On-Request imaging, GRM’s Blended Solution for migrating paper documents to digital



Pallet racking and mezzanine examples



and more. Through eAccess, GRM’s proprietary web-based portal, Stok customers will be empowered, free of charge, to access and manage their physical and digital inventories, orders and invoices at any time from any web browser-enabled computer.

The GRM Brazil records center is strategically located within close proximity of important business districts and key transportation arteries. In addition to document storage, the facility offers a large vault for tape and microfilm storage and a scanning center.

“Going forward,” continued Glatt, “GRM intends to build upon Stok’s impressive, 10-year track record of growth and client retention in Brazil. Toward that end, we will leverage and expand on the expertise already established in document storage, microfilm storage, file organization and imaging for a wide range of industries including Healthcare, Government, Business Services, Energy, Insurance, Security and Financial Services. In addition, GRM will contribute its strength in records management, digital imaging, top-of-the-line software and workflow processes that are now in practice at other GRM locations around the globe.”

MORE ABOUT GRM

GRM Document Management is a leading provider of lifecycle records and information management solutions. The company continues to demonstrate technological leadership by bringing proprietary innovation and new levels of cost efficiency to document storage, data protection, digital/electronic document management and certified destruction.

Fully integrated products and services include: eAccess remote inventory control, the private Cloud-based Online Record Center ECM, business process workflow automation with the industry’s most powerful eForms application tool, a blended paper to digital migration solution, medical Release of Information, the GRMpedia retention regulatory research tool and consultative Compliance/Governance expertise.

GRM’s full service capabilities are now available in 15 major markets throughout the U.S., including Austin, Atlanta, Baltimore, Boston, Chicago, Dallas, Houston, Indianapolis, Los Angeles, Miami, New York/New Jersey, Philadelphia, San Francisco, and Washington, D.C.

GRM is also currently the largest document storage/records management company in China and recently opened an international location in Lima, Peru. For more information, visit the GRM web site at www.grmdocumentmanagement.com

