



AMERICANDIGITAL

» AMERICAN DIGITAL  
BY THE NUMBERS

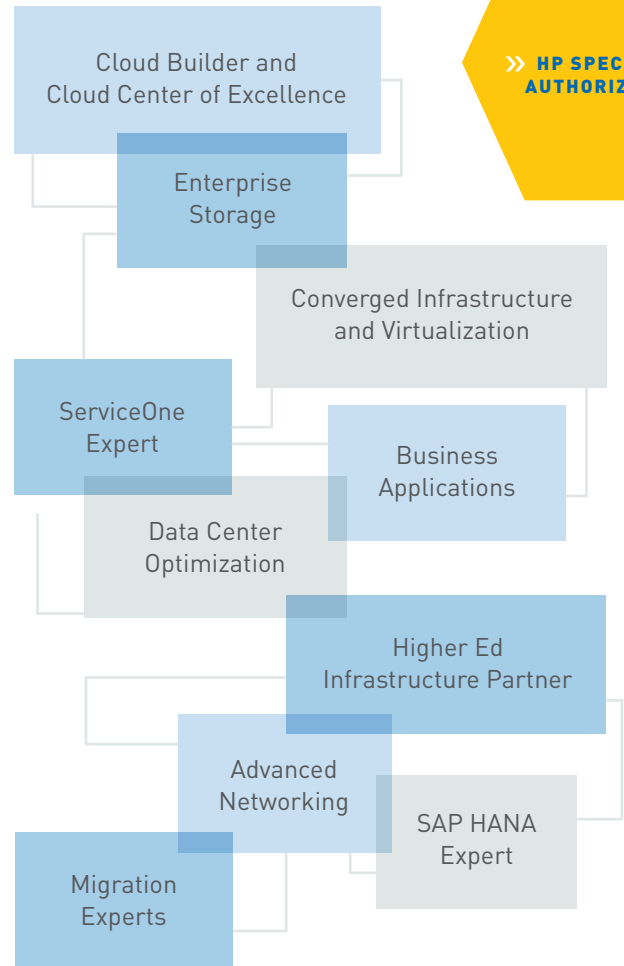
FOUNDED IN **1982** AS A PREMIER IT  
SOLUTIONS PROVIDER

AWARDED CRN'S TOP **500** SOLUTION PARTNER FOR  
SIX STRAIGHT YEARS

AWARDED CRN'S DISTINCTION  
OF FAST GROWTH **100** AND  
TOP **100** HEALTHCARE VARS

ONE OF HP'S TOP **40** PLATINUM PARTNERS  
IN THE NATION

» HP SPECIALIST  
AUTHORIZATIONS



» TECHNOLOGY  
PARTNERS

Platinum  
**hp**  
Partner

**SAP**  
Partner

**Microsoft**  
CERTIFIED  
Partner

**vmware**<sup>®</sup>

**intel**<sup>®</sup>

**redhat.**

**SUSE.**

**ORACLE** PARTNER

**Epic**

**M** **MEDITECH**  
Medical Information Technology, Inc.

**commvault**  
solving forward<sup>™</sup>

**ellucian.**

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# AMERICANDIGITAL » YOUR IT INFRASTRUCTURE PARTNER

American Digital Corporation (AD) is a forward-thinking IT Solutions Provider. We have a proven track record of helping Fortune 1000 organizations develop and maintain IT strategies that **solve day-to-day business challenges while positioning their organization for future growth and technology advancements.**

AD offers custom system integration and consulting services across a complete set of enterprise server, storage, and networking products. **With the depth and breadth of our expertise, we provide technical analysis, manufacturer comparisons, and solution recommendations spanning the entire IT lifecycle.**

Our IT infrastructure designs and implementations drive improvements in business continuity while adhering to industry best practices.

## PROFESSIONAL SERVICES

American Digital offers a variety of services to help organizations realize greater cost efficiencies, improve data management, and gain a competitive business advantage. Our services are customized and structured within our main solution sets.

## OUR APPROACH

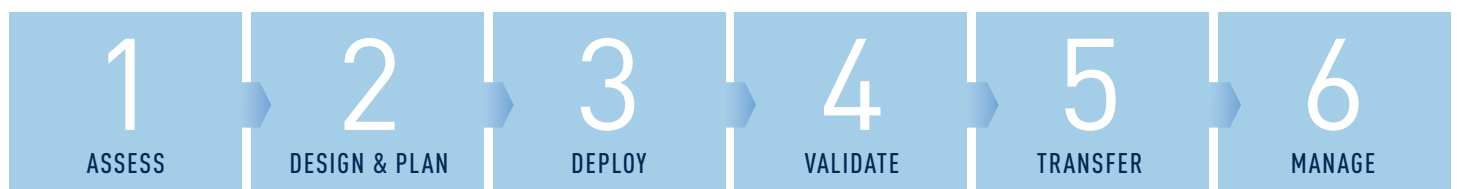
American Digital takes a holistic approach to information technology. We determine the optimal hardware/software and virtualization solutions for a customer's business applications and design the appropriate testing and support for that configuration.

## OUR METHODOLOGY

We employ a proven six-phase methodology for delivering top enterprise services to all of our clients. This process minimizes risk and ensures projects are completed on time and on budget.

Our fully accredited Project Managers and tenured engineers are trained and certified by each of our partners to help support and implement the ideal solution for our client's individual business needs.

## 6 STEPS TO ENSURE YOUR PROJECT WITH AMERICAN DIGITAL IS A SUCCESS



# ENTERPRISE SOLUTIONS

## APPLICATION OPTIMIZATION

- Infrastructure Migrations & Upgrades for: SAP, Oracle, RedHat, Microsoft, VMWare
- Application Migrations from Legacy Hardware
- Data Back-Up & Restore/Business Continuity

## ASSESSMENTS

- Server & Storage TCO Analysis
- Storage Management
- Virtualization TCO/ROI
- Network Consolidation
- Data Center Consolidation
- ISO Security Assessment

## STORAGE OPTIMIZATION

- Storage Capacity Planning
- SAN Architecture & Implementation
- SAN Upgrades & Migrations

## CLOUD SOLUTIONS

- Private
- Hybrid
- Public

## NETWORK INTEGRATION

- Network Architecture Planning & Design
- Network Migration

## VIRTUALIZATION

- Capacity Planning, Design & Implementation
- Data Migrations
- VMWare, Citrix & Hyper-V Training

## MANAGED SERVICES

- Core Monitoring
- Security Monitoring

# CLOUD CENTER OF EXCELLENCE

## OUR PROOF OF CONCEPT FACILITY

American Digital presents technology demonstrations to clients at our state-of-the-art **Proof of Concept Center** located at our corporate headquarters in the Chicago area. This facility gives clients the opportunity to **test potential scenarios in a working environment** and determine what's needed for their upcoming upgrade or rollout.

The American Digital Proof of Concept Center provides hands-on access for **IT Personnel looking to optimize key technologies** in relation to:

- Application Management
- High Availability/Disaster Recovery/Back-Up
- Private, Hybrid & Public Cloud Computing
- Big Data, Reporting & Analytics
- Network Analysis
- Green Initiatives
- Power Management
- Security

Our solution architects and engineers are on-hand and can provide suggestions on ways you could **optimize your infrastructure, monitor your applications, and ensure consistent uptime** for both cloud and traditional IT environments.

## What's inside our lab?

SAP HANA

HP ISS (Industry Standard Services) Servers

HP Cloud Solutions

Data Network Solutions

Infrastructure Network Solutions

HP BCS (Business Critical Servers)

HP Intelligent Management Center (IMC)

HP Enterprise Storage

HP Virtual Backup

Storage Software and Security

VMWare

Oracle

HP OneView





» WHAT OUR CUSTOMERS SAY

**CONVERGED INFRASTRUCTURE SOLUTIONS  
FOR PURDUE UNIVERSITY**

Purdue replaced their Unix platform with RedHat Linux. Since this consolidation and virtualization, they've enjoyed the benefits in cross-campus sharing of resources and data center space, decreased backup and recovery times, a smaller physical footprint, and a well-defined cloud computing strategy.

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*“By implementing an HP Converged Infrastructure, we went from 16 racks of servers and four storage arrays down to three racks total across two data centers – including the storage.”*

**DAN SCHUMACHER**

Director of Hardware Services and Operations, Purdue University

**OPEN VMS MANAGED SERVICES & MANAGED  
DATA CENTER SERVICES FOR INDIANA  
HEALTH INFORMATION EXCHANGE (IHIE)**

IHIE initially needed an environment assessment, a migration strategy, and design and execution of a solution to host, operate, and maintain its current environment. This objective coincided with their investigation into a longer-term, next-generation solution that would support their organization's growth strategy.

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*“We were working on a very tight deadline that was outside our control. The services supported by the VAX emulation are utilized by thousands of healthcare providers serving tens of thousands of patients every day. American Digital met the project objectives and delivered on what they promised.”*

**JOHN KANSKY**

Executive Director, IHIE

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» At American Digital our focus is on the customer and providing long term solutions which help companies drive efficiency and prepare for growth. We have an established portfolio of Professional and Managed services leveraged by Fortune 1000 companies from coast to coast.

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CALL US TOLL-FREE AT  
**877.220.5321**

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