

# A Better Way:

## The Law Firm Without Walls



**Law firms  
cannot become  
what they need  
to be by  
remaining  
what they are.**

Culhane Meadows is not your typical law firm – *and we are proud of that!* We have purposely retained some of the best traits of traditional law firms, such as collaboration, subject matter depth and diversity, and combined them with a technology-based business model to cause positive disruption in the legal marketplace. Unlike traditional law firms, Culhane Meadows embraces change. We use state-of-the-art technology to provide the highest caliber of legal services to our clients with unmatched efficiency. Our clients understand the importance of staying ahead of the curve to remain relevant. *Why should law firms be any different?*

Culhane Meadows is shaking up the legal marketplace by demonstrating how law firms must adapt to become more efficient in the delivery of legal services. We are comprised exclusively of partner-level lawyers who bring significant training and experience from some of the world's largest and most prestigious law firms. This means that we do not employ inexperienced associates who train on the client's dime, and we do not have billable hour quotas that often result in lawyers spending excessive time on projects. Our innovative, cloud-based model makes us incredibly responsive to our clients' needs – with answers and practical advice that only experienced partners with an average of 15+ years of practice can bring to the table.



Culhane Meadows understands that today's business climate demands not only excellent lawyers, but also the most competitive rates and effective alternative billing arrangements among our peers. Because we have eliminated junior lawyers and unnecessary overhead, such as extravagant office space, redundant support staff and oversized marketing budgets – all typical trappings of traditional law firms – we are able to pass significant savings onto our clients. Most importantly, we are proud that Culhane Meadows' environment fosters collaborative professional relationships, a comprehensive understanding of each client's unique objectives and the delivery of exceptional business-centered legal services.

## How are we better?



- Our partners provide business-savvy solutions that only experienced and seasoned professionals can provide. This allows us to act as facilitators, not "roadblocks" to your business objectives.
- Our competitive fees are unmatched by similarly-experienced partners at traditional law firms. We offer flexible and predictable rate plans that align our business incentives with yours, including alternative fee arrangements (when appropriate) for many of our services.
- Our lawyers place a premium on relationships. We partner with you by getting to know your business and people, so that we can act seamlessly as an extension of your organization.

ATLANTA | AUSTIN | CHICAGO | DALLAS | NEW YORK | WASHINGTON DC

[www.CulhaneMeadows.com](http://www.CulhaneMeadows.com)

**Breaking the old mold,  
Setting a *Better Standard***



Culhane Meadows deliberately broke away from the outdated mold of traditional law firms in direct response to the concerns expressed by most clients: *high costs, lack of personal service and slow responsiveness.*

Our national team of partner-level lawyers relies on core values, sound business principles and client feedback to regularly evaluate and improve the delivery of our legal services. The result is a unique law firm model that captures all the benefits of traditional legal service options, but without the accompanying drawbacks, inefficiencies, and unnecessary overhead that normally gets passed on to clients.



**Integrity** is the foundation of the attorney-client relationship because it gives the client peace of mind that its interests are front and center. While our partners are experienced leaders in their respective practice areas, we do not overreach and we are not afraid to say “I don’t know yet” if we need to double check an important issue or point of law. We exercise regular and **transparent** communication and we welcome clients to ask questions about any services we provide. Our objective is to keep clients informed and updated at every key juncture because we highly value our client relationships and always aim to serve as trusted advisors.

Our **innovative** business model leverages “the cloud” to maximize efficiency by eliminating expensive offices and inexperienced associates. Yet we are constantly looking for ways to improve our systems and services as newer technology arrives. We frequently ask ourselves: *Can we do this better? Faster? More Efficiently?*



With a management philosophy that emphasizes intentional **collaboration** among our partners located nationwide through the use of technology, we are able to maintain a true partnership culture. We believe that better communication among our partners translates into better and more efficient client service.

Ultimately, our elimination of costly real estate, wasteful office luxuries, and inflated associate salaries is what generates the greatest benefit to our clients and the biggest distinction between Culhane Meadows and traditional brick-and-mortar firms: *extremely low overhead*. The result is that we are able to offer superior services to our clients for significantly lower rates. In other words, you might say we got rid of the unnecessary “extras” so we can truly focus on what really matters the most—*our clients*.

ATLANTA | AUSTIN | CHICAGO | DALLAS | NEW YORK | WASHINGTON DC

[www.CulhaneMeadows.com](http://www.CulhaneMeadows.com)