

San Diego Discount Realtor Group Now Added to the List of Discount Real Estate Brokers in San Diego, California

A growing number of discount real estate agents in San Diego are joining Kevin Leonard and his team of industry professionals. The group is offering discounted realty fees along with home loan products such as FHA, VA, and [Jumbo loans in San Diego](#) for their clients.

San Diego, California ([PRWEB](#)) April 05, 2015 -- Homeowners are opting to use San Diego discount Realtors to save thousands of dollars when buying or selling a home. Kevin Leonard and his team of real estate and mortgage professionals are capitalizing on this new surge by co-branding themselves with local [San Diego real estate agents](#) that offer discounted realty fees. Because most searches for homes for sale start online, most buyers can narrow down what they are looking for before going to view properties. The Realtors job has become much easier that before the internet and websites like Zillow, Trulia, and other sites that post homes for sale. The average home value in San Diego County is over a half a million which means savvy homeowners can save over twenty thousand dollars just by using a discount Realtor in San Diego when listing their house for sale. Read more about the benefits of using a discount real estate listing service by clicking here, <http://www.kevinleonardmortgageexpert.com/discount-realtor-san-diego/>

Using a [discount Realtor in San Diego](#) to list a home does not mean the property owner receives less service. Just like a "traditional" real estate broker, the broker/agent does not receive a commission until the home is sold, with no upfront fees. The Realtor still lists the home on MLS, and also the property gets listing on all the popular real estate websites. The property also gets a "for sign sign", as well as open houses, doing all the same services to sell a home but for as little as 1% to list a home for sale. The Realtors also offer a rebate for buyers of 1% at closing, if a property offers a buyers agent commission. A spokesperson for the group stated "why give away \$20,000.00 or \$30,000.00 when selling a house, most people find the property themselves online without the help of an agent, we still believe having a licensed real estate agent is the way to sell your home, just not for 2 1/2 or 3%. We feel 1% to list the home is a fair commission, and believe more and more agents and homeowners will agree."

About:

Kevin Leonard he has over 5 billion in residential loans funded to his credit. Mr. Leonard has a full understating of the loan process from start to finish, and also consults with a long list of mortgage bankers in the secondary market. There are few, if any, that have the experience that Kevin Leonard has in the mortgage industry. He was one of the first to register with NMLS in 2008 when it was first instituted, and currently is licensed in the state of California as a loan originator. His team is comprised of local financial services professionals including real estate agents because of the team's fast pre-approvals with the ability to fund purchase loans quickly. To learn more about using a [San Diego discount Realtor](#) start by clicking on the highlighted link.

Contact:

Kevin Leonard
Phone: (858) 999-3737
NMLS #6279



Contact Information

Mason Baxter

Knack Media

<http://www.knackmedia.com>

+1 (877) 957-2244

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