



# GRM MIAMI EXPANDS GOVERNMENT FOOTPRINT WITH THE SCHOOL DISTRICT OF PALM BEACH COUNTY

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The Miami facility of GRM, a leading provider of lifecycle document management solutions, announced that the School District of Palm Beach County is now part of its growing government portfolio.

This government contract was successfully negotiated by GRM, Miami Account Manager-Sales Executive, Jenna Austin. Jenna also provides day-to-day interaction with a number of accounts, ensuring that they receive the highest level of customer service and satisfaction.

"I want to welcome the School District of Palm Beach County into the GRM fold," said Jenna. "We are thrilled to be working with them and excited that they have joined our growing government suite."

GRM's ability to provide specialized, value-added services has resonated with government agencies and departments such as The School District of St. Lucie County, The City of West Miami, The City of Hialeah, The Orlando Aviation Authority, The Florida Department of Transportation, Miami Dade Expressway Authority and Florida Department of Business & Professional Regulation, all of which have recently become GRM clients.

At the same time, realized cost-cutting and efficiency-raising measures are driving The City of Miami, The City of North Miami Beach and Miami-Dade County to renew their existing records management contracts with GRM. "These clients are extremely satisfied," stated GRM, Miami Sales Manager, Navindra Singh. "They hold GRM in high regard when it comes to handling their sensitive information."

General Manager, Walter Perez, who has spearheaded the GRM Miami Team's efforts for the past 15 years, added, "The strategy and protocols consistently implemented by GRM in the Florida Government arena, have proven to be the perfect formula for our success."

## MORE ABOUT GRM

GRM has been a leading provider of information management solutions. We continue to demonstrate technological leadership by bringing proprietary innovation to document storage solutions, digital records management, data protection services, document shredding services and healthcare release of information.

Fully integrated products and services include: eAccess remote inventory control, the private Cloud-based Online Record Center ECM, business process workflow automation with the industry's most powerful eForms application tool, a blended paper to digital migration solution and the GRMpedia retention regulatory research tool.

GRM's full service capabilities are now available in 15 major markets throughout the U.S., including Austin, Atlanta, Baltimore, Boston, Chicago, Dallas, Houston, Indianapolis, Los Angeles, Miami, New Jersey, New York, Philadelphia, San Francisco, and Washington, D.C.

GRM is also currently the largest document storage and records management company in China and recently opened international locations in Lima, Peru and Rio De Janeiro, Brazil. For more information, visit the GRM web site at [www.grmdocumentmanagement.com](http://www.grmdocumentmanagement.com).