

Who we serve.















LORD · AECK · SARGENT

ARCHITECTURE











SPARUS











What they say.

The Ironwood team meets with us on a regular basis to review the claims utilization, measure benchmarks and evaluate funding alternatives. As a result, we have been able to identify trends and communicate with associates on alternative forms of quality care that are more cost effective.

Our total increase for all lines of coverage has averaged 5% since 2001. It has been a pleasure partnering with the Ironwood Benefits Advisory Team.

- SEI/Aaron's, Inc.

Director of Human Resources

Ironwood is delivering products and services that help us serve our employees better. Everyone on their team has been very quick and diligent in getting us the information and advice we need to help us make educated business decisions. *They are trusted resource that we can rely on.*

- Columbia Property Trust

Director of Human Resources

Ironwood has done an outstanding job for us, every year. They have saved us a substantial amount of money in premiums, *well beyond a million dollars* since I have been with Royal Oak. They have navigated us through the Obamacare issues and solved a variety of matters for us. I wouldn't tell you any of this if I didn't truly believe in them.

And the icing on the cake is that they are *really "good people" as far a character is concerned.*

- Royal Oak Chief Financial Officer



IRONWOOD
Insurance Services, LLC