



CORPORATE OVERVIEW 2015



ACCESSIBLE FUNDING SOLUTIONS

## MEETING NEEDS

### STARTS WITH UNDERSTANDING THEM

It sounds obvious enough, yet few commercial finance companies take the time to get to know and understand – really understand – a business’s current situation.

Anyone who’s built a successful business has faced the dilemma: more opportunities than capital. At Gateway Commercial Finance, our objective is to provide non bankable businesses with creative solutions based financial services.

Growth, acquisition or everyday needs, such as the satisfaction of suppliers or payroll, can often require greater financial flexibility than traditional financing sources can provide. We understand the road a business travels is seldom without its share of bumps in the road.



### Our typical clients have one or more of the following characteristics:

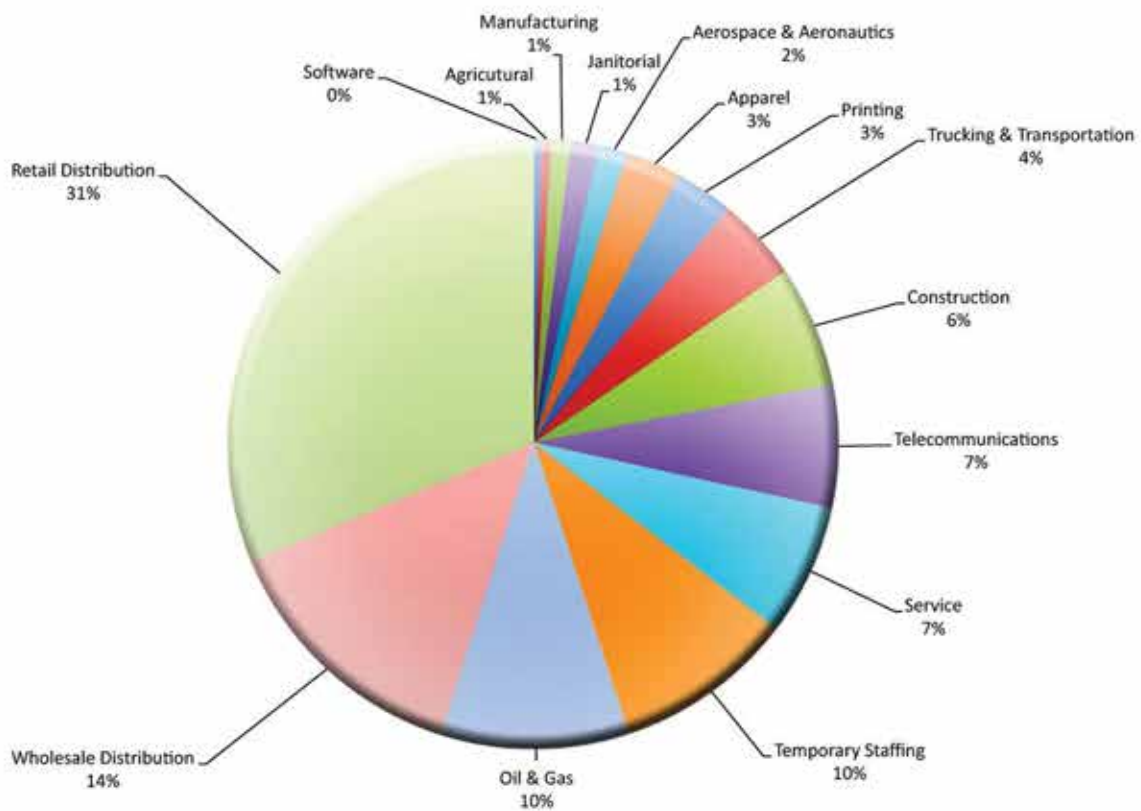
- Rapid Growth
- Start-ups
- Highly leveraged
- Poor personal credit
- Negative net worth
- Prior bankruptcies
- Operating Losses
- Delinquent 941's
- Forbearance

We take the necessary time to listen to the whole story and often find that a company's long term potential far outweighs its temporary challenges.



2012, 2013, 2014 & 2015 Recipient of the Inc 5000 award for  
Fastest Growing Private Companies in America.

# TOP 100 CLIENTS BY INDUSTRY



*We know your business*





## BENEFIT FROM OUR EXPERIENCE

Owned by the people that manage it, the Gateway Commercial Finance team truly understands the needs of business owners. Significant experience and integrity drive our mission to provide our clients with responsive and innovative win-win funding solutions.





## EFFECTIVE SOLUTIONS

Gateway Commercial Finance offers accessible funding solutions to a wide variety of industries. Whether a business seeks to enhance cash flow, shed credit risk or seize new sales opportunities, Gateway Commercial Finance has the experience to make your objectives a reality.

### **FACTORING RECEIVABLES OR INVOICES**

Healthy cash flow is the lifeblood of any business. Whether a Fortune 500 or a mom & pop operation... if there is no cash, there is no business, it's that simple. If you struggle to meet necessary day to day operating expenses (supplier demands & payroll) due to slow paying customers, let Gateway Commercial Finance design an effective program to solve your day to day cash flow shortfalls.

### **CREDIT PROTECTION**

Protecting your accounts receivables isn't just about protection. It's about possibilities! Credit protection gives you the confidence to sell more to your customers without the consequences of customer bankruptcy and non-payment.

### **PURCHASE ORDER & TRADE FINANCE SOLUTIONS**

We understand that often a company's greatest challenge is not sales or production, but simply locating the financing to fulfill the order. With our Purchase Order and Trade Financing Solutions, we can provide up to 85% of the

### **RECEIVABLES MANAGEMENT**

Improving collections starts with understanding a client's process. Our shared goal is to ensure timely and accurate billing, taking the necessary time to map a debtor's accounts payable processes and creating an effective team monitoring schedule. Our goal is the prompt and professional management, monitoring and collection of our client's accounts receivables.





## A FOCUS ON SOLUTIONS

Gateway Commercial Finance's goal is to become a strategic partner by offering an array of funding products to pre-bankable businesses. Whether they lack the operating history or present financial condition to qualify for traditional financing, Gateway Commercial Finance may have a solution. Our continued success is based on our philosophy of honesty and integrity in approach, competitive rates, creative funding solutions and unsurpassed excellence in client service.





[www.gatewaycfs.com](http://www.gatewaycfs.com)

**We'd like to show you what we can do...for you.**

FACTORING & A/R FINANCING • PURCHASE ORDER & TRADE FINANCE SOLUTIONS  
CREDIT PROTECTION • RECEIVABLES MANAGEMENT