

# PORT-A-WALL

## Uses of Port-A-Wall

The Port-A-Wall is a lightweight, portable, and cost-effective room divider for both household and business use. Our product is the affordable answer to a temporary wall used to partition and separate spaces and can be set up in just minutes with absolutely no tools required and little to no assistance. Uses are endless: medical screening, privacy in shared spaces while on travel, in business or in the home. If you need temporary privacy and partitioned space, the Port-A-Wall may be your answer.



**Only \$59.99 per Unit**

## Business and Organizational



Portable walls help partition space for meetings, training, testing, and temporary offices, out-of-sight maintenance and construction updates. Schools, churches and other associations use them to partition and transform space for flexibility. Versatile mobile walls help make the most out of any space—affordably.

## Medical, Dental and Screening



Our customers have used the Port-A-Wall to set up flu shots clinics in various locations where patient privacy is not only important but in some cases legally mandated. Customers have used them for blood drives, cholesterol and blood pressure screenings and various other types of medical consultations. School nurses use them in open-concept offices to assure student privacy. The product is easy to transport and assures quick setup and disassembly into a light-weight carry case.

## Governmental Agency



Our customers include health agencies across the US. Port-A-Walls have been used for emergencies as in large-scale mobile disaster relief sites or privacy areas for those in temporary shelters. The units can be easily stored in vehicles and emergency preparedness kits, transported to mobile deployments and set up without delay. Use of the Port-A-Wall will optimize not only space, but logistics, time and money. Discounts are available for large quantity orders!

## Product Feature

- Cost effective solution compared to similar room partitioning products
- Sets up effortlessly in minutes--no tools required!
- Dimensions: 72" x 70" when fully set up; folds down to 24" x 5" and weighs only 5 lbs, making it storable in most luggage pieces
- Light-weight and portable frame made of durable, furniture grade PVC pipe
- Flame retardant - opaque flame retardant nylon that meets National Fire Protection Agency standards required in many locations
- Convenient carry-case makes it easy to transport for one location to another
- Individual screens can be set side by side for an extended wall or at 90° to form a cubicle
- Two great color choices: dark green and dark blue
- Designed in the USA

According to the well-known saying, "necessity is the mother of invention"—identify a practical problem, invent a practical solution.

Port-A-Wall was a product inspired by a necessity. The inventors own a timeshare with only one bedroom, yet with two beds. As the family grew, the need for space and some level of privacy became quite apparent. After searching for a cost-effective and portable solution, they realized no such product existed that could do what they needed without considerable investment renovating space or room dividers that were too expensive and not travel friendly. A need was born and the inventors set off to create a solution.

Like any invention, the first prototypes were not quite right. Some were too bulky, difficult to set up and simply did not travel well. After a few attempts they created a design that was compact, lightweight, and easy to carry and travel with—and more affordable.

Friends and family saw other ways to use the portable wall and it soon became apparent they might actually have a legitimately great product. Competitively speaking, there were similar products, but nowhere near the price point they could sell it at while still recognizing a nominal profit.

They decided to move ahead and embark on the patenting process to assure the product was secured. With patent in hand, the founders researched manufacturing organizations to choose one that would be able to produce the product in a way that it would remain cost-effective but keep the integrity of the product design intact. The objective was always to create a quality product that was affordable and so, to that end, they reviewed several options until they found a suitable match.

Though they released the product in 2003 with conventional direct efforts, the founders quickly realized they had to invest in some outbound marketing. A website was designed and they pursued advertising to align with potential buyers. With visibility, the company immediately saw growth and Port-A-Wall began to see success. Customers saw a much needed product at an affordable price and the intended simple room divider started being used for a litany of unforeseen and creative uses: clinical screenings, offices, dorm rooms, events and so many more.

The low-cost, transportability and easy-to-use and set up product became a perfect fit in many scenarios and environments.

Port-A-Wall continues to grow with founders who still run the family business today. The company strives to provide a quality, general purpose room divider/privacy screen at a reasonable price for any customer.

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