

O V E R V I E W

Taylorred Services. Thinking like a box. Since our humble beginnings in New Jersey in 1992, Taylorred Services has grown to become a national leader in distribution, fulfillment and warehousing. We have achieved this status by providing the services our clients need when and where they need them.



Today, 70% of our distribution center space is located in Southern California, near the nation's busiest ports of Los Angeles and Long Beach. At the same time, we have remained true to our roots with offices in Manhattan and distribution centers near the Ports of New York and New Jersey.

We work with a diversified client base including wholesalers, manufacturers and retailers and our expertise extends to multiple brand and accessory categories.

We have invested significantly in systems and technology and maintain long-term relationships with all of the other interim suppliers along our clients' boxes journey. As a result, our clients can track their merchandise at every step through and from our warehouse to multiple points of destination.

Our services include:

- Warehousing and Distribution
- Supply Chain Management
- Value Added Services and Merchandise Rework
- Transportation Management Services



*“We have become a leader in fulfillment
by thinking like our clients, providing the services
they need when and where they need them.”*

S E R V I C E S

Many companies talk about “thinking outside of the box”. At Taylored Services, we believe the key to a superior customer experience is to **“think like a box”**. Thinking like a box means considering everything that a box needs throughout the supply chain process.

Warehousing & Distribution

Taylored Services operates strategically located warehousing facilities in major locations on both coasts of the US. While our clients’ products are stored with us, they are safe, secure and well-tracked. If products require a dedicated facility, or need to share space in one of our distribution centers, we have the resources and experience to meet our clients’ warehousing and distribution needs, including:

- Pick & Pack
- E-Commerce
- Receiving
 - All receipts processed against service orders
 - EDI or flat file transmissions
- Inventory Control
 - Radio frequency bar-code scanning and cycle counts
 - 24/7 real time inventory visibility & reports through Taylored Access
- Fulfillment
 - Designed to meet client-specific needs (FIFO, LIFO, serial or lot #)
- Electronic notification (EDI, flat file or Taylored Access)

Supply Chain Management

We work closely with our clients and all of their and our channel partners to ensure that we are implementing the most effective and efficient supply chain solutions, particularly with regard to warehousing, distribution and packaging.



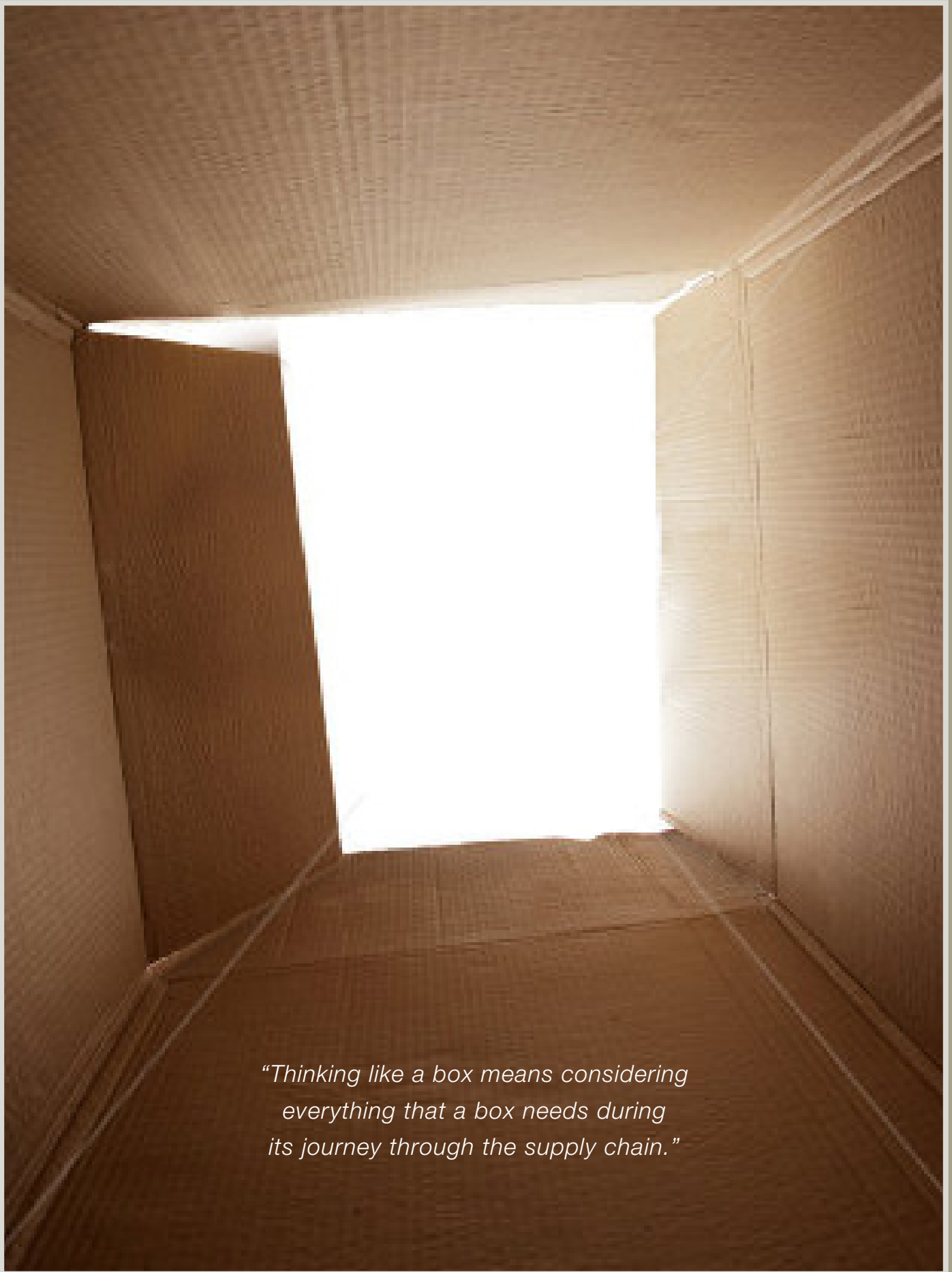
Value Added Distribution Solutions

From product inspection to ticketing, we offer a wide range of services to meet our clients’ needs inside the box. Among the multiple value added services Taylored provides are:

- Re-packing, re-ticketing & assortments
- Point-of-purchase display assembly
- Inserts and labeling
- Returns – client-defined processing, inspection, quality control and tracking

Transportation Management Services

Our expertise, experience and relationships extend to flexible and cost effective transportation solutions. As a result, we are able to help our clients reliably move their products into and out of our warehouses.



“Thinking like a box means considering everything that a box needs during its journey through the supply chain.”

RETAIL EXPERIENCE

Taylored Services provides award-winning retail capabilities with extensive expertise in apparel and accessory distribution. Understanding the requirements of manufacturers, importers, specialty brands and all major retailers has enabled us to create flexible and industry-specific services. We work with our clients to ensure that their products are shipped out to retailers accurately, on-time, and in compliance with routing guide requirements.

At Taylored Services, our fulfillment experience includes distributing to big box, mass merchants, major department stores, specialty stores, discounters and retail chains across the United States and Canada. We know how to support volume spikes for month-end and quarter-end activity levels, promotions and seasonal peaks associated with the holidays and back-to-school shopping. Our capabilities include retail compliant order processing, packaging, labeling, and EDI transactions. We are experts at meeting the precise routing, shipping, labeling, and delivery requirements of retailers.

Compliance

Our in-house compliance team closely monitors and updates accurate routing coordination, label generation, and label placement for all outbound orders. Upon product being scanned into the outbound trailer, the load is closed within the Warehouse Management System and Advanced Shipping Notices are generated so that shipment progress can be tracked electronically.

eCommerce

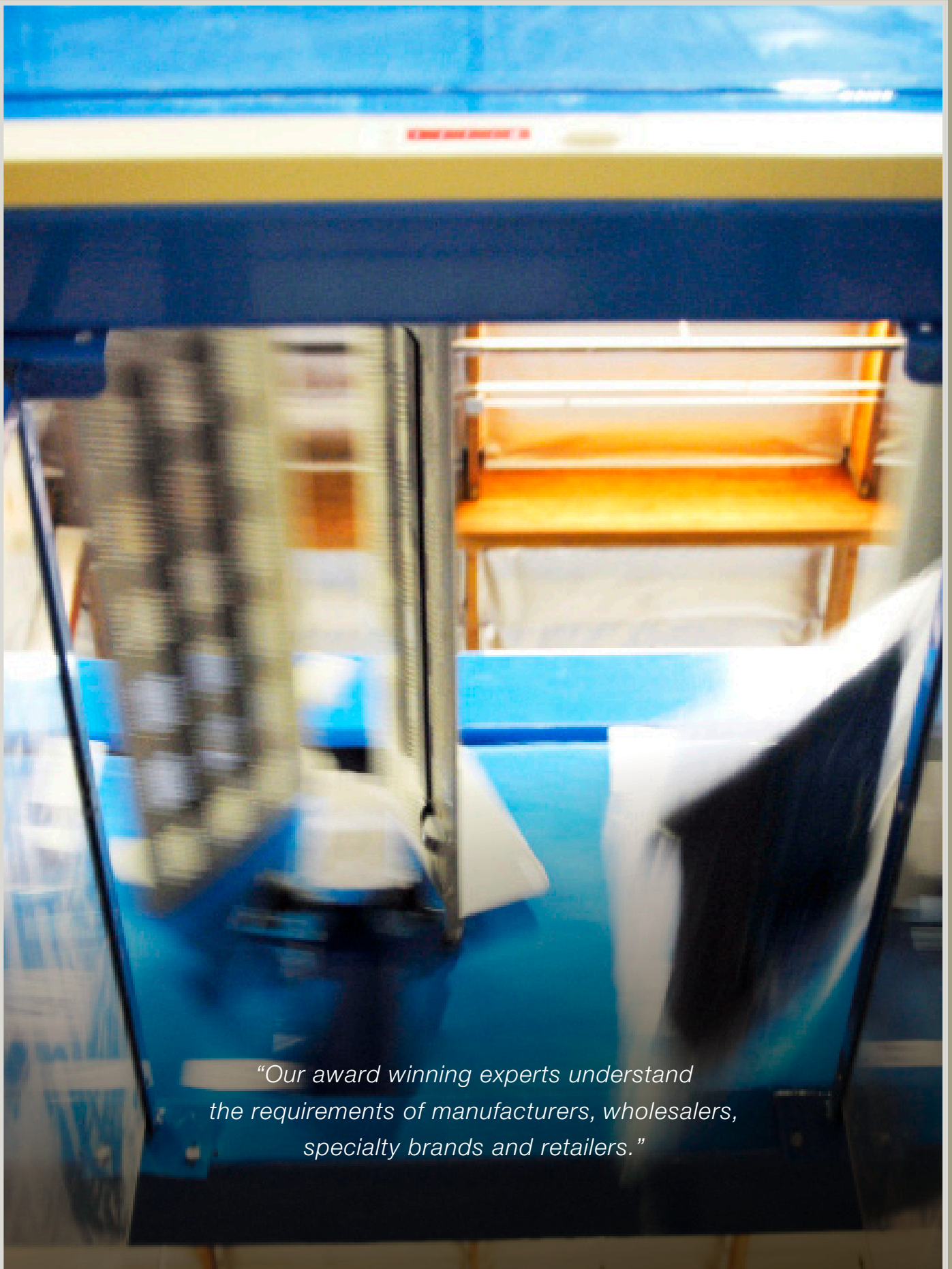
Flawless execution is the mantra for our ecommerce services. We have invested in our physical facilities with extensive systems of racks and conveyors, as well as computerized visibility.

We operate flexible labor hours in order to meet high volume and seasonal demand. And our automated Warehouse Management System is reliable, fast, and provides real time online status through Taylored Access to ensure your complete control over your order fulfillment process.

Returns Management

As a value-added service, Taylored delivers a streamlined, automated returns management process that helps customers decrease reverse logistics cycle times, ensures appropriate warranty disposition, and reduces costs through demand planning and postponement strategies.

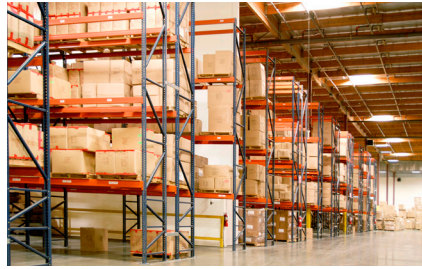




“Our award winning experts understand the requirements of manufacturers, wholesalers, specialty brands and retailers.”

TECHNOLOGY

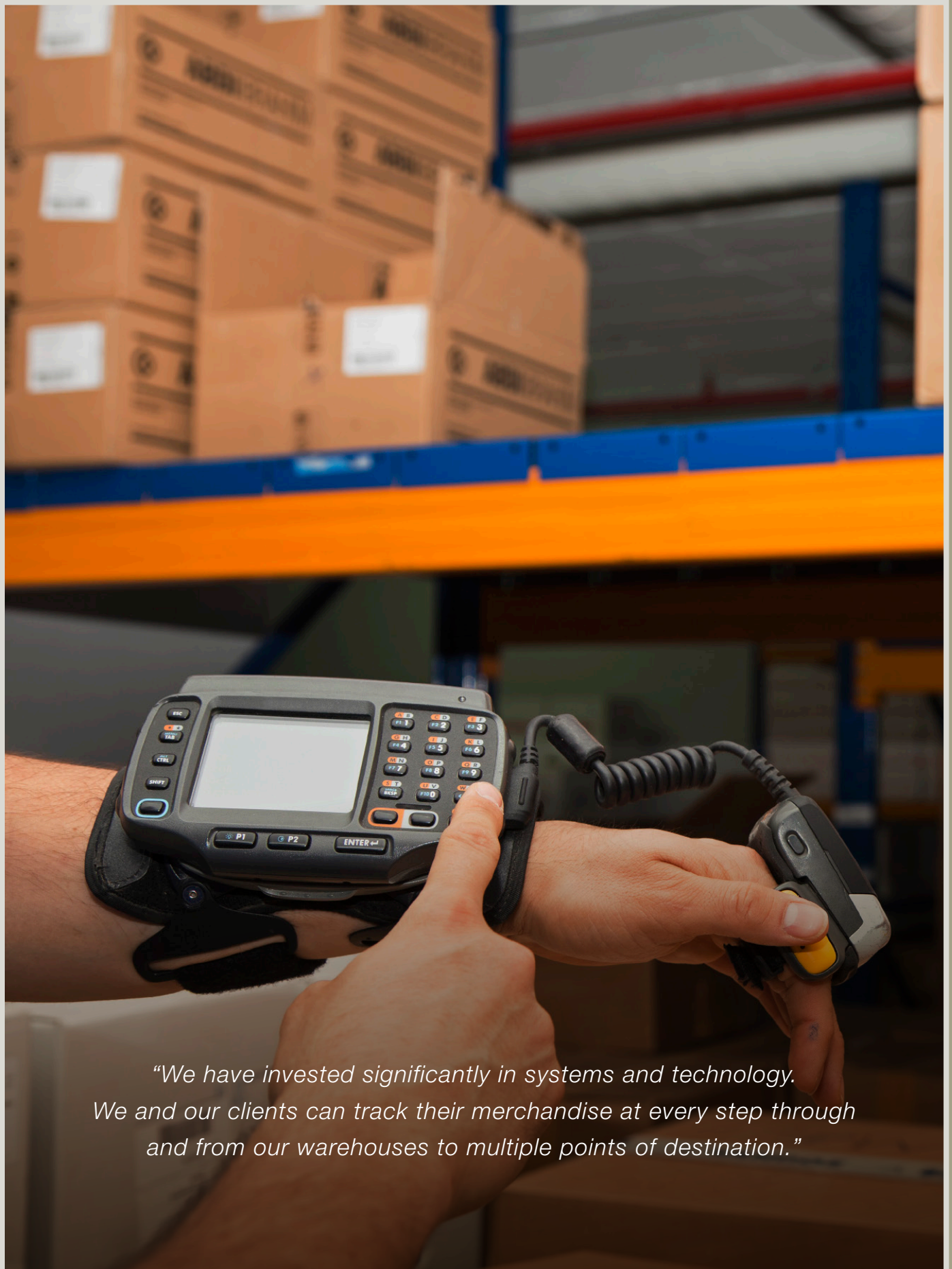
At Taylored Services, we are committed to continuously improve compliance, productivity and accuracy by utilizing leading technologies for data integration, our warehouse management system (WMS) and business intelligence reporting.



Warehouse Management: Our WMS features advanced inventory and order management functionalities including all core warehouse handling, such as unloading, receiving storage, stock control, inventory location tracking, order fulfillment, order picking, pick and pack processing and shipping. Value added services include kitting, QA inspection, opportunistic cross-docking and advanced order-to-ship product allocation.

Data Integration: We have an in-house team of IT professionals and fully integrated electronic order processing through EDI or flat file exchange. Our WMS can be interfaced to your ERP systems to provide real-time communication of receipt, shipment, inventory, and other data.

Business Intelligence: Taylored Access provides customers web-based, real-time access to critical information related to their products including real-time inventory, order status, delivery schedules, and business intelligence reports.



“We have invested significantly in systems and technology. We and our clients can track their merchandise at every step through and from our warehouses to multiple points of destination.”