**Partner Quotes**

*Partners rally around the Egnyte solution and share their enthusiasm for the new Technology Partner Program. Below, are endorsements from a select few in this growing network:*

“Egnyte’s secure and hybrid architecture enables Microsoft users to seamlessly share and manage documents stored across heterogeneous storage locations – in the cloud and on premises – while enhancing the user experience by connecting workflows across their favorite business applications, including Microsoft Office. We are pleased to count Egnyte in our partner community as a hybrid file services platform for our customers to easily collaborate with their Microsoft content across desktop, mobile and online – wherever business may take them.”

— Steve Guggenheimer, corporate vice president and chief evangelist at **Microsoft**

“Smartsheet offers an intuitive collaboration and work management tool for enterprise customers to effectively manage projects through a familiar spreadsheet-like interface with work automation and Gantt chart features built into the program. As an Egnyte Technology Partner, we are able to provide joint customers with a seamless project management workflow by linking files stored in Egnyte’s secure enterprise file services platform to projects in Smartsheet, keeping relevant files accessible to authorized users and in context with each project.”

— Mark Mader, president and CEO at **Smartsheet**

“We are so excited to officially become a part of Egnyte’s Technology Partner Program. We’re especially proud of the reliability that we offer IT admins, making their jobs so much simpler when they want to integrate notes, files, and emails between cloud apps like Slack, Salesforce, Google Drive, Evernote, and more; regardless of where folders are stored, through Egnyte’s enterprise file services platform.”

* Naomi Assaraf, CMO and co-founder at **cloudHQ**

"Code Green Networks delivers TrueDLP™, a Data Loss Prevention solution that helps the enterprise protect and manage regulated and other sensitive digital information across their data network. In partnering with Egnyte, we add an additional Cloud Content Control ™ feature to DLP, on top of Egnyte’s enterprise, hybrid solution, to enable encryption, removal or other remediation of sensitive data before it can be shared or loaded into the Egnyte platform."

* John O'Leary, vice president Sales and Marketing at **Code Green Networks**

“FotoIN enables customers in industries with heavy field presence, such as Construction, Engineering, Restoration, Property Management and Real Estate to easily capture, access and collaborate on project photo files. By joining Egnyte’s Technology Partner Program, we can create an open and secure environment for customers to automate field-to-office workflows by integrating with Egnyte’s enterprise file-sharing platform, helping to increase productivity, customer satisfaction and savings.”

— Sly Barisic, founder and CEO of **FotoIN**

“At Kloudless, we offer universal storage APIs where we do all the heavy lifting so companies can easily integrate with any cloud-based applications in one go. Egnyte’s open, content-sharing solution to securely connect with any cloud or any on-prem storage system that a customer may use, as well as any device or productivity application in place, resonates well with our goal to make this process simple for developers and customers, which is one of the many reasons we joined Egnyte’s Technology Partner program.”

* Eliot Sun, CEO and co-founder at **Kloudless**

“At Mover, we provide a solution that enables customers to easily and securely migrate large data volumes from on-premises and cloud storage systems to the cloud. Joining the Egnyte Technology Partner Program will allow us to deliver, at scale, a rapid implementation of the Egnyte hybrid, enterprise-grade, file-sharing solution and help our joint customers progressively move users and content to the cloud, at their own pace, while still utilizing their on-premises infrastructure.”

* Eric Warnke, CEO at **Mover**

“The Egnyte hybrid storage solution enables highly regulated multi-national enterprise customers, with multi-country data residency requirements to meet privacy regulations of respective countries. The unique combination of Egnyte and nCrypted Cloud, fulfills both network and device agnostic controls, as well as data residency requirements industries such as financial services, medical records, and many others.”

— Nick Stamos, CEO at **nCrypted Cloud**

“Enterprises with millions of files in on-site platforms want to leverage cloud storage for its cost effectiveness and anywhere-any-device benefits. SkySync enables these organizations to fully synchronize their existing on-prem systems - like Sharepoint or Documentum - with Egnyte's EFSS solution. By joining Egnyte’s Technology Partner Program, we enable our joint customers to preserve their existing on-prem investments and provide seamless integration with the cloud for easy and secure access from any device or location.”

— Mark Brazeau, CEO at **SkySync**

"As IT networks have grown in complexity, Sophos has focused on keeping IT security simple and reliable, while meeting each customer’s unique needs across every end point on the network - from laptops to virtual desktops and servers, to web and email traffic and mobile devices. With an aligned focus on secure and seamless data access, we joined the Egnyte Technology Partner Program to provide our joint customers with a "bullet-proof" solution that can protect business data, regardless of where it’s stored and accessed, through the combination of our award-winning security software and Egnyte's enterprise file services."

— Gerhard Eschelbeck, CTO at **Sophos**