

Think Big, Think Global, Become a CIPS



September 21 -25 | Jupiter
Certified International Property Specialist Course

As foreign investment in the U.S. real estate continues to surge, knowledge and preparation is key to working with international clients.

104 Billion.... That is the amount that foreign buyers invested in U.S. homes last year! In addition, they paid a higher median price than the U.S. national price and most paid in cash. The CIPS designation helps you uncover the global opportunities in your local market and teaches you the skill to serve this growing buyer group. Whether from another country, or just another county, discover the global opportunities available for you and realize that your business is without borders!

Schedule of Events

Monday, September 21, 2015

Local Markets

This Mandatory course must be taken prior to any other CIPS course

- Globalization of economics
- International capital flow
- Effects of currency exchange on transactions
- U.S. regulation of inbound investments
- Cross-cultural relationships
- Marketing and business planning
- Roles and expectations in international transactions

Tuesday, September 22, 2015

Transaction Tools

Mandatory core course

Learn about foreign markets, the metric system, varying tax laws, visa regulations and currency fluctuations from offer to closing!

Wednesday, September 23, 2015

Asia/ Pacific and International Real Estate

Thursday, September 24, 2015

Europe and International Real Estate

Friday, September 25, 2015

The Americas and International Real Estate

Classes offered by:

Jupiter - Tequesta - Hobe Sound
Association of REALTORS®

2151 Alternate A1A S., Suite 1100
Jupiter, Florida USA 33477
RSVP to admin@jthsrealtors.com
561.746.2707



Like us on Facebook for the chance to win a \$50 gift card you can use towards tuition costs!
www.fb.com/jthsglobalcommittee

Instructor:



Tony Macaluso
ABR, CIPS, CRB, GRI, ITI, TRC, SFR, SRS

Register Today!

Location:



The JTHS also welcomes out of state agents for this CIPS course. Jupiter and its surroundings have a lot to offer. Enjoy some of the most gorgeous beaches, plenty of outdoor activities, the finest championship golf courses, unsurpassed fishing, world class shopping and dining while you are getting your international property specialist certification!

Pricing
\$599.00 for all 5 Days
\$129.00 Per Individual Class

Join like minded professionals to learn how you can make more money in international real estate.
Every CIPS will be listed in the online CIPS directory.
You earn 37 CE for the full course.

COMPLETE AND RETURN ENTIRE FORM TO ASSOCIATION

Name: _____
 NRDS#: _____
 Country Code # _____ Phone # _____
 Email: _____
 Payment: Amount \$ _____ (Checks payable to JTHS) Visa or MasterCard

**To pay by credit card please call the JTHS Association of Realtors at:
561-746-2707**

- ___ Full Week Registration**
- ___ Monday/September 21** - Local Markets 9:00 am - 5:00 pm
- ___ Tuesday/ September 22** - Transaction Tools 9:00 am - 5:00 pm
- ___ Wednesday/ September 23** - Asia/Pacific and International 9:00 am - 5:00 pm
- ___ Thursday/ September 24** - Europe and International Real Estate 9:30 am - 5:30 pm
- ___ Friday/ September 25** - The Americas and International Real Estate 9:00 am - 5:00 pm