

# Press Release

## Schneider Electric Helps Equinix Purchase Clean Energy, Power All North American Data Centers

### Leading energy and sustainability consultant supports interconnection and data center company in agreement to nearly triple overall global renewable energy

Louisville, Ky., Dec. 3, 2015 – After two years of sustainability planning and identifying renewable energy opportunities, Schneider Electric worked closely with [Equinix, Inc.](#) in their recent procurement of three utility-scale Power Purchase Agreements that will provide 100 percent renewable energy coverage for all of Equinix’s data centers in North America. Schneider Electric played a key role on the procurement team, supporting stakeholder engagement, identifying new opportunities and facilitating deal closure. As a result, Equinix nearly tripled its global renewable energy procurement from 30 percent in 2014 to 82 percent by the end of 2016.

Earlier this year, Equinix announced its long-term goal of achieving 100 percent clean and renewable energy for its entire global footprint of 100+ data centers located in 33 markets. To achieve this goal, Schneider Electric played a central role in negotiating power purchase agreements (PPAs) that enable corporations like Equinix to deploy renewable energy via large utility scale projects. Through these PPAs, Equinix purchased 105 megawatts (MWac) of new solar power to cover its facilities in California, as well as contracted with two wind farms (one in Oklahoma and one in Texas) and two separate suppliers to provide a combined 225 MW of wind capacity to cover the remainder of its North American load.

“Schneider Electric provided Equinix with valuable insight and guidance as we continue to push forward on our sustainability goals,” said Sam Kapoor, Chief Global Operations Office at Equinix. “In particular with respect to the new frontier of corporate utility-scale renewable energy procurement, they helped us both identify prospective opportunities and provided technical guidance to leverage our teams to build the case for these new deals. With their support we are solidifying Equinix as a leader in data center sustainability.”

Schneider Electric provides procurement, consulting, and sustainability services to Equinix. They assisted Equinix in developing an aggressive sustainability strategy that is propelling the global interconnection and data center company to the leading edge of corporate sustainability and innovation.

**Media Contact**

Schneider Electric  
Allison Schweizer  
Tel: 502-614-2629  
allison.schweizer@ems.schneider-electric.com

**Media Contact**

Equinix, Inc.  
Liam Rose  
Tel: 650-598-6590  
lrose@equinix.com

**Media Contact**

Text100 for Schneider Electric  
Caroline Pennartz  
Tel: 617-399-4920  
caoline.pennartz@text100.com

# Press Release

“Equinix understands the importance of operating an environmentally sustainable business, as does Schneider Electric, and this shared vision helps us better serve them in executing their sustainability strategy,” said Steve Wilhite, Senior Vice President of Energy and Sustainability Services at Schneider Electric. “These projects are major steps toward reaching Equinix’s goal of utilizing 100 percent renewable energy across their global footprint, and we are excited and ready to continue driving this success.”

For more information about Schneider Electric Energy and Sustainability services, visit our [website](#), follow [@SchneiderESS](#) on Twitter, or connect with us on [LinkedIn](#).

## About Equinix

Equinix, Inc. (Nasdaq: EQIX) connects the world’s leading businesses to their customers, employees and partners inside the most interconnected data centers. In 33 markets across five continents, Equinix is where companies come together to realize new opportunities and accelerate their business, IT and cloud strategies. [www.equinix.com](http://www.equinix.com).

## About Schneider Electric

Schneider Electric is the global specialist in energy management and automation. With revenues of 30 billion US dollars in FY2014, our 170,000 employees serve customers in over 100 countries, helping them to manage their energy and process in ways that are safe, reliable, efficient and sustainable. From the simplest of switches to complex operational systems, our technology, software and services improve the way our customers manage and automate their operations. Our connected technologies will reshape industries, transform cities and enrich lives. At Schneider Electric, we call this **Life Is On**.

[www.schneider-electric.com](http://www.schneider-electric.com)

Discover Life is On

## Forward Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix’s filings with the Securities and Exchange Commission. In particular, see Equinix’s recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

### Media Contact

Schneider Electric  
Allison Schweizer  
Tel: 502-614-2629  
[allison.schweizer@ems.schneider-electric.com](mailto:allison.schweizer@ems.schneider-electric.com)

### Media Contact

Equinix, Inc.  
Liam Rose  
Tel: 650-598-6590  
[lirose@equinix.com](mailto:lirose@equinix.com)

### Media Contact

Text100 for Schneider Electric  
Caroline Pennartz  
Tel: 617-399-4920  
[caoline.pennartz@text100.com](mailto:caoline.pennartz@text100.com)

# Press Release

Equinix and IBX are registered trademarks of Equinix, Inc.  
International Business Exchange is a trademark of Equinix, Inc.

## Related resources:

- [Equinix Signs Power Purchase Agreements that Bring its North American Data Centers to 100% Renewable Energy](#)

**Hashtags:** #renewable #wind #energy #datacenter #sustainability

**Follow us on\*:**    

###

### Media Contact

Schneider Electric  
Allison Schweizer  
Tel: 502-614-2629  
allison.schweizer@ems.schneider-electric.com

### Media Contact

Equinix, Inc.  
Liam Rose  
Tel: 650-598-6590  
lrose@equinix.com

### Media Contact

Text100 for Schneider Electric  
Caroline Pennartz  
Tel: 617-399-4920  
caoline.pennartz@text100.com