**FOR IMMEDIATE RELEASE:**

**Global Relay Wins 2015 Private Business Growth Award**

*Award presented by Grant Thornton LLP and The Canadian Chamber of Commerce recognizes and celebrates private businesses demonstrating leadership in strategic, sustainable growth*

**Vancouver, BC, December 2, 2015 –** Last week, at a gala event held in Toronto, [Global](http://www.poly-corp.com/) Relay was announced as the winner of the 2015 Private Business Growth Award. Global Relay was selected from an impressive group of 10 finalists for its outstanding leadership, innovation, market development, and commitment to building a sustainable private business.

Global Relay designs and develops cloud-based solutions that allow organizations to preserve, access, search, and analyze their email and other electronic communications. Founded in 1999 as a three-person tech start-up, Global Relay had its sights set on the future from day one—and it paid off. Sixteen years later, this company is embracing two of the biggest technology trends—cloud and big data—as a leading provider of cloud-based archiving, compliance, and information governance solutions for the global financial sector. Today, the company has 20,000 customers—including 22 of the top 25 global banks—in 90 countries worldwide. For more information on Global Relay, see the company’s [award video](https://www.youtube.com/watch?v=6T245nNb8GE).

“We are incredibly proud to have been selected for this award and are grateful to Grant Thornton and Canadian Chamber of Commerce for the honour,” said Warren Roy, CEO of Global Relay. “We have achieved our continuing growth by focusing on international markets, but have always done so with the goal of bringing revenue and high-quality jobs to Canada. This award is a heartening sign that we are succeeding in this goal.”

Along with nine other finalists, Global Relay was chosen by a jury of eight notable business professionals from across the country that used the following five criteria to determine both the finalists and the final winner:

* **Innovation**: Developing new products and services, bringing old products to market in a new way as well as improving the efficiency and effectiveness of internal processes.
* **Market development**: How they go to market and expand into new domestic or international markets.
* **People and culture**: Investing in their people by helping employees learn and develop as a critical part of overall growth.
* **Strategic leadership**: How they interact with partners, stakeholders, their succession planning and community involvement.
* **Improvements in financial measures**: Ensuring revenue growth and improvements in profitability.

“Global Relay’s exceptional story shows us how a long-term vision and a lot of hard work can turn into something truly remarkable,” said [Phil Noble, Executive Partner and CEO, Grant Thornton](http://www.grantthornton.ca/about_us/leadership/phil_noble). “By setting its sights high, aggressively exploring new global markets and placing a heavy emphasis on innovation, Global Relay is well-positioned to succeed on the world stage and is a role-model enterprise in helping propel Canada into the new economy.”

“Global Relay excels at thinking outside the box,” said [Perrin Beatty, President and CEO of the Canadian Chamber of Commerce](http://chamber.ca/about-us/board-directors/Perrin_Beatty_Biography.pdf). “This ability to see things differently—and fearlessly embark on the road less travelled—is a significant advantage in the marketplace, and one that all private business should try to leverage if they want to experience truly sustainable growth. This is the kind of innovation Canada needs.”

**About Global Relay**

Global Relay is the leading provider of cloud-based electronic message archiving, supervision, and eDiscovery solutions for the global financial sector and other highly regulated industries. Global Relay delivers services to over 20,000 customers in 90 countries, including 22 of the top 25 banks. Global Relay Archive supports, email, IM, Bloomberg, Thomson Reuters, social media, mobile messaging, and more - with mobile, Outlook and web access.

**About the Private Business Growth Award**

The Private Business Growth Award recognizes Canadian-owned, privately-held businesses that have been in business a minimum of three years, have $5 million or more in revenues and have demonstrated outstanding strategic growth. A partnership between The Canadian Chamber of Commerce and Grant Thornton LLP, 2015 marks the third year this national business award has recognized and celebrated the successful growth of private businesses in Canada. A jury of high-profile Canadian business leaders selected 10 finalists and one winning company based on the following criteria: innovation, market development, people and culture, strategic leadership, and improvements in financial measures. For further information, visit [www.privatebusinessgrowthaward.com](http://www.privatebusinessgrowthaward.com).

**For More Information:**

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