Best Channel Vendors
2016

EDITOR'S NOTES

Whereas last year voters rated three vendors high enough to be named best channel vendors in the labeling category, only two scored well enough this year. Both are repeat winners and both have been very consistent with their scoring year-over-year. It is evident that these two vendors are taking the right steps to earn their status as tops in their category.

In the ECM hardware category, we saw one new winner in Kodak Alaris and a repeat winner in Fujitsu. Out of 21 companies included in this category, these two scored well enough to be named winners.

In the ECM software category, it's business as usual for both docSTAR and Hyland Software, who are repeat winners in a category that included 47 vendors.

LABELING AND ECM

Labeling

Each Winning Vendor's Top Two Categories

		Service & Support	Channel Friendly	Channel Program	Product Features	Product Reliability	Product Innovation	Adequate Margins
iimak	**IIMAK** www.iimak.com	✓	✓					
BarTender BY SEAGULL SCIENTIFIC	**Seagull Scientific** www.bartenderbarcodesoftware.com				✓	✓		

ECM (Enterprise Content Management) Hardware

Each Winning Vendor's Top Two Categories

		Service & Support	Channel Friendly	Channel Program	Product Features	Product Reliability	Product Innovation	Adequate Margins
FUJITSU	**Fujitsu Computer Products** www.fujitsu.com	✓		✓				
Kodak alaris	**Kodak Alaris** www.kodakalaris.com				✓	✓		

ECM (Enterprise Content Management) Software

Each Winning Vendor's Top Two Categories

		Service & Support	Channel Friendly	Channel Program	Product Features	Product Reliability	Product Innovation	Adequate Margins
docSTAR	**docSTAR** www.docstar.com	✓				✓		
Hyland creator of OnBase	**Hyland Software** www.onbase.com		✓					✓