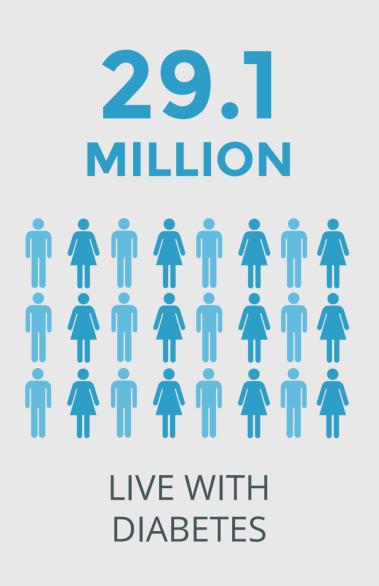


THE MOST EFFECTIVE DIABETES TREATMENT

WHAT THE U.S. LOOKS LIKE NOW:







Sources: CDC, 2014; ADA, 2015

WHAT WE LEARNED:

STANDARD CARE REDU

REDUCTION IN A1C
INITIATING & TITRATING INSULIN

TOTAL COST OF CARE

PER PATIENT PER YEAR

Doctor's office visits

Medications & supplies

Hospitalizations & complications

1.0%

\$9,975

STANDARD CARE + HEALTH COACH

- Doctor's office visits
- Medications & supplies
- Hospitalizations & complicationsPLUS:
- Face-to-face coaching
- Phone calls and e-mails

2.0%

\$9,429

STANDARD CARE + HEALTH COACH + TWINE

- Doctor's office visits
- Medications & supplies
- Hospitalizations & complications
- Face-to-face coaching
- Phone calls and e-mails

PLUS:

- Self-management tools
- Secure text messages
- Virtual visits

3.2%

\$6,017

Sources: ADA, 2015; Am J Manag Care, 2013; BMJ, 2000; Twine client data



Total cost of care includes: primary, secondary, and tertiary care along with medications and supplies, coaching labor, and the cost of a Twine contract. The cost of coaching negates the savings from improved outcomes without Twine to maximize coach efficiency and further improve outcomes.