

## Are you ready to differentiate your practice?

### Our Specialty

is helping dental practices grow through obstructive sleep apnea, TMJ, & orofacial pain treatment, and teaching practices how to successfully receive medical reimbursement for these services and others, including oral surgeries & implants.

### Our Philosophy

is that team-based, hands-on education, taught by experienced dental leaders is the key to success. We have a 27-year track-record of guiding practices in establishing rewarding services that will greatly improve the quality of their patients' lives.

\* Cannot be combined with any other offers

**FREE CrossCoding Registration (\$795 Value)**  
when Dentist registers for  
Any other 2016 Course.  
Use promo code: NPMFLYER16  
Expires 1/31/16

CrossCoding

Sleep Apnea

#### COURSE TITLE & DESCRIPTION

#### DATE

#### LOCATION

#### SPEAKER

#### PRICING

##### **CrossCoding - Unlocking the Code to Medical Billing in Dentistry**

Increase your case acceptance and production by successfully obtaining medical reimbursement for obstructive sleep apnea, TMD, implants/oral surgery, extractions, and related radiographs and exams!

Taught by renowned crosscoding pioneer Rose Nierman, this 1 1/2 day course has helped thousands set their dental practice up to receive medical reimbursement for a multitude of services.

Get updated on ICD-10 codes, and the latest changes in medical insurance & medicare. Hands-on training & claim form games will keep you engaged.

Choose your track for day 2, either CrossCoding or DentalWriter™ software training, and gain the skills that best fit your needs.

Dec 11-12, 2015	Jupiter, FL	Rose Nierman	Participant	\$795
January 29-30, 2016	Jupiter, FL	Rose Nierman		
February 19-20, 2016	Jupiter, FL	Rose Nierman		
March 11-12, 2016	Jupiter, FL	Rose Nierman		
March 18-19, 2016	Orange County, CA	Rose Nierman		
April 8-9, 2016	Charlotte, NC	Rose Nierman		
May 6-7, 2016	New Haven, CT	Rose Nierman		
May 13, 2016	Jupiter, FL	Rose Nierman		
May 20, 2016	Denver, CO	Rose Nierman		
June 24-25, 2016	Chicago, IL	Rose Nierman		
July 22-23, 2016	Washington DC	Rose Nierman		
Sept 9-10, 2016	Houston, TX	Rose Nierman		
Sept 23-24, 2016	Chicago, IL	Rose Nierman		
Oct 14-15, 2016	Seattle, WA	Rose Nierman		
Dec 9-10, 2016	Jupiter, FL	Rose Nierman		

##### **Successful Implementation of Dental Sleep Medicine**

Your team will be ready to integrate the workflow, and communicate with medical insurance, physicians and patients to establish a successful dental sleep medicine program.

Our hands-on and role-playing sessions are designed to walk your team through the most common roadblocks of DSM.

March 18-19, 2016	Orange County, CA	Dr. Charkhandeh	Dentist	\$1295
April 8-9, 2016	Charlotte, NC	Dr. Ken Berley	Team Member	\$795
May 6-7, 2016	New Haven, CT	Dr. Mayoer Patel	Dentist + 2 Team Members	\$2295
June 24-25, 2016	Chicago, IL	Dr. Mayoer Patel		
July 22-23, 2016	Washington DC	Dr. Ken Berley		
Oct 14-15, 2016	Seattle, WA	Dr. Ken Berley		

##### **Advancing Your DSM Practice**

Overcome clinical and administrative obstacles through this interactive course. Be prepared for credentialing.

Build your practice through MD & Sleep Lab referral networks and screening protocols.

March 11-12, 2016	Jupiter, FL	Dr. Mayoer Patel	Dentist	\$1495
Sept 9-10, 2016	Houston, TX	Dr. Mayoer Patel	Team Member	\$795
			Dentist + 2 Team Members	\$2495

##### **The Hygienist's Role in Dental Sleep Medicine**

Having the hygienists efficiently trained in their role of screening & communicating can significantly grow your dental sleep medicine practice from within.

March 11-12, 2016	Jupiter, FL	Dr. Mayoer Patel	Participant	\$795
June 24-25, 2016	Chicago, IL	Dr. Mayoer Patel		

**CALL Toll Free 1.800.879.6468 or Log on to [www.NiermanCE.com](http://www.NiermanCE.com)**

COURSE TITLE & DESCRIPTION	DATE	LOCATION	SPEAKER	PRICING
<b>ABC - Airway, Bruxism &amp; Craniofacial Pain</b>  Learn about the connection between obstructive sleep apnea, bruxism, and craniofacial pain, and how to identify, treat, and refer these patients. If you are treating one of these areas, you should understand all of them.	January 29-30, 2016 Sept 23-24, 2016	Jupiter, FL Chicago, IL	Dr. Mayoer Patel Dr. Mayoer Patel	Dentist \$1295 Team Member \$795 Dentist + 2 Team Members \$2295
<b>Diagnosis &amp; Treatment of TMD</b>  34% of North Americans suffer from TMD. 36 states now mandate TMD coverage in health plans!  The dentist is the primary care provider for TMD. Learn how to be your patients' hero by getting them the treatment they need at the lowest out of pocket cost!	January 15-16, 2016 April 1-2, 2016	Chicago, IL Grapevine, TX	Dr. Rondeau Dr. Rondeau	Dentist \$1095 Team Member \$495 Dentist + 2 Team Members \$1995
<b>Pinpoint the Pain: TMD, Craniofacial Pain</b>  Did you know that more than 45 million Americans complain about headaches each year? That's 1 in 6!  Grow your practice by diagnosing pain and working with a multidisciplinary team to treat patients in pain.  Course also recommended for practices treating sleep apnea.	February 19-20, 2016	Jupiter, FL	Dr. Mayoer Patel	Dentist \$1495 Team Member \$795 Dentist + 2 Team Members \$2495
<b>Sleep, TMD and Craniofacial Pain Symposium</b>  This annual symposium brings together different disciplines involved in the treatment of Sleep Apnea, TMD, & Craniofacial Pain. Gain the skills to build strong referral relationships in order to increase your patients and grow your practice.	Dec 4-5, 2015	Atlanta, GA	Mayoor Patel, DDS David Dillard, MD Dinesh Raju, MD Anthony Simms, DMD Rose Nierman, RDH	Dentist \$2195 Team Member \$795
<b>Dental Sleep Symposium AND DentalWriter User Conference</b>  Dr. Todd Morgan and Nierman have designed this event to be the perfect learning experience for both those newer to Dental Sleep Medicine, as well as seasoned practitioners who are looking to advance their knowledge, clinical expertise, and increase their profit. DentalWriter users can take advantage of the <b>optional</b> breakout session for hands-on training and networking.	Nov 4-5, 2016	Las Vegas, NV	Dr. Mayoer Patel	Dentist \$995 Team Member \$495 Dentist + 2 Team Members \$1695
<b>Shadow a Medical Billing Service</b>  During this unique day and a half program, participants learn how to efficiently maximize medical reimbursement by shadowing sessions with multiple members of Nierman Medical Billing Team to ensure each stage of the medical billing process is covered.	January 21-22, 2016 March 24-25, 2016 May 12-13, 2016 July 21-22, 2016 Sept 15-16, 2016	Temecula, CA	Randy Curran Randy Curran Randy Curran Randy Curran Randy Curran	Participant \$995
<b>Run Your Practice Like the Sleep and TMD Experts</b>  This 2 day "Over-the Shoulder" seminar is your opportunity to experience firsthand how the experts run a successful dental sleep medicine or TMD Practice.	April 4-5, 2016	Atlanta, GA	Dr. Mayoer Patel	Dentist \$2620 Team Member \$995

## Space is Limited. Register Today!

CALL Toll Free 1.800.879.6468 option 3  
or Log on to [www.NiermanCE.com](http://www.NiermanCE.com)