

# Why Rugged?



Rugged computers differ from commercial computers in a few significant ways. These differences are what enable a rugged computer to operate in less than pristine conditions. The quality, durability and reliability of rugged mobile computers translate into significant financial advantages. In situations that would damage conventional computers, rugged computers keep performing. As a result, users eliminate costly repairs or replacements, and avoid wasting time to recover lost work. The bottom-line results are compelling: **lower total cost of ownership (TCO)** and **greater return on investment (ROI)** over the computer's useful life.

## RUGGED COMPUTER DIFFERENCES

- **Magnesium Casings:** Magnesium is up to 20 times tougher than ABS plastic and provides significant protection against accidental drops and the type of abuse that a vehicle or field computer experiences.
- **Shock-Mounted and Solid State Hard Drives:** The shock-mounted disk drive mitigates the constant vibration a vehicle-mounted computer undergoes. The Solid State Drives are typically less susceptible to physical shock, are much quieter, and have lower access time.
- **Sealing:** Sealing provides protection against liquid spills. Fully rugged computers are sealed against rain, humidity and other moisture, dust and dirt, and hot and cold ambient temperatures.
- **Displays:** Some rugged computers offer daylight/sunlight-readable display screens. Many ruggedized computers use hardened glass for the display screen. It is not unbreakable, but is much harder to shatter and scratch.
- **Intrinsically-Safe:** Some rugged computers are designated "Intrinsically-Safe". This means that they are guaranteed not to emit a spark and thus can be safely used around hazardous materials or flammable gases.
- **Warranty:** Most ruggedized computers come automatically with a three year warranty.

# Why Group Mobile?

- **Highly Responsive:** We will always pick up our phones, return emails and voice mails, respond to requests for quotes, respond to questions, address any problems or issues, etc., as fast as we possibly can.
- **Easy to do Business With:** We believe an advantage to not being a billion dollar company is our willingness and ability to meet your requests, even if they are "outside the norm".
- **Efficient, Accurate, and Speedy Order Process:** All orders must get processed accurately and in a timely matter.
- **Great Price:** We receive the best possible pricing from our suppliers and we are able to pass these low prices along to our customers.
- **One Satisfied Customer at a Time:** We want every single customer to be a satisfied customer that will revisit us time and time again. We hope you will allow us to meet or exceed your expectation as prove ourselves to you as your best supplier ever.
- **Rugged Computer Specialist:** Focus is on providing mobile, ruggedized and field-use computing products.
- **Premier Mobile Products:** We only carry PROVEN and TESTED lines of computers, peripherals, and accessories.
- **Agnostic Approach:** We do not try to promote one product over another. We do not care which product you acquire as long as it is the absolutely best product to meet your needs.
- **Solutions Approach:** We are committed to helping customers select the best rugged computer equipment and accessories to fit their working environment and budget.
- **Total Solution:** Group Mobile carries laptop, tablet, handheld, and fixed mount computers. We also carry mobile printers, vehicle docking and mounting gear, power accessories, wireless communication products, antennas, carrying cases, and all the peripherals, accessories, add-ons, and upgrades that you need to be totally effective in a mobile or field computing environment.



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