## Price Optimization for HOME EQUITY





You have an origination goal.

> We give you a Super Computer on steroids with an intuitive UI to exceed your goal.



**How It Works** 

We pull in YOUR transaction level origination and competitor data from ICON.

We enhance your data to create a home equity **DATAMART** for analysis.

Nomis helps you...

Regional Bank with \$2BN+ in originations Increased Booking \$ by

volume without loss in NIM

You add data elements (privately) that help improve the predictive models.

**RESPONSE** 

IC@N

WEEK 1

**WEEK 4** 

**WEEK 5** 

**WE TELL YOU WHO IS:** 





Somewhat Inelastic Elastic

**MODELS** 

We build predictive models. **COMPETITOR MODELS** 

as well as increased Net Interest Income \$ by 4%

**PROFIT VOLUME** 

Elastic

You enter your goals.

GROWTH

**PROFIT** 

WEEK 6

You decide the tradeoff of profit versus volume.

**WEEK 8** 

You exceed your origination goals!

Nomis helps you make more optimal pricing decisions for your Home **Equity Business.** 



Regional Bank with \$2BN+ in originations Increased NIM by



Nomis helps you...



Nomis processes over \$1 trillion in transactions annually resulting in over \$300 million returned

to banks every year.