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SCOTT ALLOCCO JOINS SELLERS DORSEY TEAM

PHILADELPHIA, PA – Sellers Dorsey announced today that Scott Allocco has joined the firm as a Senior Consultant. A well-regarded healthcare executive with experience in the public and private sectors, Scott will be based in Santa Fe, New Mexico. Previously, Scott served as the Director of Government Relations for the New Jersey Department of Health, Managing Director at Hill & Knowlton, and Vice President for Government Relations at Coventry Healthcare and First Health Services, where he was responsible for government relations, business development, and strategic planning.

Scott has extensive experience in health care policy, strategic planning, business development and state government affairs. He has dedicated the last 20 years of his career to the healthcare industry, working in both commercial and public sector health insurance programs focusing on Medicaid programs. Most recently, Scott was the president of SJA Healthcare Strategies where he developed state government affairs programs to assist healthcare companies to create new business opportunities, win procurements, and proactively adapt to the challenges of today's healthcare marketplace.

As a Senior Consultant, Scott will be providing high-level strategic advice to clients in the areas of Medicaid financing, waivers, and in the development and implementation of strategies to drive value in the healthcare system, including in managed care and behavioral healthcare programs.

About Sellers Dorsey

Sellers Dorsey consists of an industry-leading team of consultants and thought leaders from the worlds of policy, government, business, and industry, allowing the firm to provide a fully integrated suite of services to clients. Sellers Dorsey has a deep understanding of Medicaid, having consulted in over 30 states on a range of financing, policy and operational projects, and Medicare financing and policy. Its reputation is one of creativity and accomplishment. More at www.sellersdorsey.com.

Contact:

Christopher R. Labonte, Principal and Director of External Affairs

clabonte@sellersdorsey.com

T: 215.279.9746 C: 215.514.4377