



## **Supporting Quotes for ERwin Inc. Media Announcement**

### **Bob Venero, CEO of Future Tech, a Long Island-based solution provider**

“Adam Famularo taking the helm of ERwin, Inc. after its acquisition by Parallax is a one-two punch of success. Adam knows how to build great businesses and leverage channel partners to drive success to his company, his partners and our mutual customers. No doubt Adam will turn ERwin, Inc. into a channel-centric powerhouse.”

### **Thai Lee, President and CEO of SHI International**

“Big Data is one of the hottest technology trends in the market. Enterprises are looking for real solutions, not just old software repackaged in buzzwords. Adam Famularo understands that it takes more than slick marketing to make a successful company and partnership. SHI sees tremendous potential in ERwin, Inc. under Adam’s leadership.”

### **Matt Troka, Senior Vice President of Product and Partner Management at CDW Corp.**

“Adam is one of the most channel-committed executives in the industry. Over the past decade, we have worked together to develop stronger relationships within the channel and improve efficiency that has resulted in tremendous benefits for our respective companies. We look forward to continuing our productive relationship with Adam and the new company, ERwin, Inc.”

### **Peter Larocque, President, North American Technology Solutions, SYNEX Corporation**

“Channel partners are looking to meet the growing need for data modeling and Big Data solutions. SYNEX is working to enable and empower partners with the technologies, skills and support for bringing Big Data to market. It’s good to have a strong ally in Adam Famularo and ERwin, Inc. to help bring Big Data into reality for more channel partners and their customers.”

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