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FOR IMMEDIATE RELEASE

FieldConnect integrates FieldAccess with Vista by Viewpoint to arrest B&I Contractors' technicians' revolt.

FieldConnect is proud to announce that B&I Contractors, a Florida based contractor for mechanical, electrical, plumbing and service maintenance, has upgraded their mobile workforce software to FieldAccess to capture and track time and easily view and enter needed work order information for their field technicians from any web-enabled mobile device.

B&I Contractors' CFO Brian Kelly, told FieldConnect about the challenges of implementing the prior mobile software product, which didn't satisfy the needs of their field service technicians. "We really hadn't provided a tool to our service technicians, we gave them a rock. They got mad enough to start throwing the rocks back at us. The technicians said, 'we need a tool, we don't need an encumbrance.'"

B&I Contractors changed their mobile software to FieldConnect's FieldAccess. Brian stated, "I can tell you that after a year and a few months of suffering with the product we had in place, our team was able to demo, procure and install the FieldConnect product in a matter of weeks. Our guys love it. Now we have taken away the rocks and given them a tool in a matter of weeks, which says it all."

Brian concluded, "It's been a sense of relief for us. FieldConnect elevates Viewpoint's software. Our dispatchers are loving it, and our techs are loving it. It doesn't get any better than that. We are a happy customer."

About FieldConnect

Since 2002, FieldConnect has provided mobile solutions designed around the needs of field service organizations – from your field engineers to your dispatchers, to the back-office, and your end-customers. FieldConnect provides mobile field service software to best-in-class field service organizations, driving service department revenue and removing inefficiencies. www.fieldconnect.com

About B&I Contractors

Specializing in HVAC, Service, Electrical, Plumbing, Pipe-fitting and Sheet Metal needs since 1960, our employee owned company has earned a reputation for excellence. You will find us among the elite in our industry, capable of handling large, multifaceted projects and more. Our company headquarters is a 30,000-square-foot group of buildings in Fort Myers, Florida, that also serves as a sheet metal and pipe fabrication facility, allowing us to respond promptly, reliably and cost-effectively to client needs in HVAC, electrical, plumbing and building automation requirements. Three hundred employees work out of our headquarters and satellite offices in Broward and in Sarasota counties, providing efficient, comprehensive solutions in any of our specialty disciplines.

About Viewpoint...

Viewpoint solutions include takeoff and estimating, project management, accounting solutions, enterprise resource planning, project and BIM collaboration, mobile field-to-office and enterprise content management. Viewpoint customers include more than 30 percent of the ENR 400 and have the most technology partnerships with the top 50 mechanical and electrical contractors in the United States. Viewpoint serves as the technology partner of choice to the construction industry and delivers the right solutions on the right platform, including cloud, SaaS and on premise solutions and provides customers improved accountability, efficiency and productivity throughout the U.S., Canada, the United Kingdom, Europe, the Middle East and Australia. - See more at: <http://viewpoint.com>