

## VENA AND NETSUITE

### UNIFIED FINANCIAL & CORPORATE PERFORMANCE MANAGEMENT

NetSuite is the global leader in cloud-based enterprise resource planning (ERP) software, and the world's number one cloud financial management solution for mid-sized and enterprise companies. Vena is the only company that turns Microsoft Excel into an enterprise solution for financial and Corporate Performance Management (CPM) in a powerful cloud environment.

Together, Vena and NetSuite offer a fully integrated, end-to-end cloud solution that automates financial and accounting processes including:

- Budgeting, planning and forecasting
- Financial close management
- Regulatory compliance and reporting
- Account reconciliation
- Management reporting
- Modeling and analysis

Vena's partnership with NetSuite gives your organization real time, insightful financial data you can trust, without the time, effort and errors typically involved in manual-intensive tasks. Make better, faster decisions while continuing to use your favorite spreadsheet and ERP software.

What's more, the solution is flexible enough to automate a wide range of operational processes, from sales and HR to industry specific applications, including financial services, energy and education.

### GREAT ON THEIR OWN, EVEN BETTER TOGETHER

The tight integration of Vena and NetSuite makes it easy to capture, analyze, and report on data in real time in a central, controlled and familiar environment. By leveraging the two solutions, your organization will benefit from:

- The familiarity and already widespread use of NetSuite and Excel
- Sophisticated workflow, audit trail and business rules
- A centralized, secure database that produces a "single version of the truth"
- Easy comparison of budget numbers with actuals captured automatically from NetSuite
- Effective collaboration between finance and business managers
- More complex, detailed financial modeling and analytics
- Simple drill-down from models in Vena to actual transactions in NetSuite
- Dynamic, flexible reporting on real-time financial performance

#### On Vena

"If I were to develop Business Performance Management software today, this is exactly how I would build it."

- Craig Schiff, Chief Executive Officer, BPM Partners

"We wanted to keep our Excel functionality. That was important to us... We've streamlined and cleaned up our processes. Now, I have extra days. I can actually spend that time doing value-added review."

- Mike Farrow, Senior Manager Financial Reporting, AES

#### On NetSuite

"Once again NetSuite has outgrown its competitors by a wide margin. What's even better is we've only scratched the surface of the worldwide demand for cloud-based financial management systems."

- Zach Nelson  
CEO, NetSuite





### Trust your data for better, faster decisions

- Data is automatically transferred between Vena and NetSuite – plan numbers, actuals, user comments and other metadata – ensuring everyone sees the right data at the right time
- A centralized database, sophisticated workflow and detailed audit trail keep your spreadsheets in a controlled environment, eliminating version control issues and the need for manual, error-prone tasks
- Managers can easily assign tasks, due dates and instructions to users with a drag-and-drop process designer that automatically sends email notifications to contributors and reviewers to keep them on track

### Keep using what you already know

- Continue using Excel and NetSuite as you know them today to minimize training needs, accelerate end-user adoption, and eliminate the need for IT involvement
- Leverage your NetSuite financial management system and your existing Excel templates, models and drivers so you don't need to spend time rebuilding your assets in a new environment
- Take advantage of both companies' dedicated solutions, training and support teams

### Experience unmatched performance, power and productivity

- Vena's centralized database and in-memory computing let you store, manage and analyze large volumes of data with unparalleled speed and performance
- Use Vena to slice and dice data to analyze your performance from different perspectives and create dynamic, insightful, exportable reports that keep managers and stakeholders informed
- Take advantage of Vena's cloud delivery model for scalability, security and stable costs

### Get up-to-minute data with simple, seamless integration

- Vena's API connects directly with NetSuite's general ledger, sub-ledgers and other financial databases
- Easily capture, analyze and report on actuals, forecasts and other performance management metrics in real time
- Use our simple Integration Wizard to identify data sources, destinations and a full toolbox of point and click data mapping tools, all in a single browser window

### About Vena Solutions and NetSuite

Vena turns Excel into an enterprise-class business solution with a centralized database, workflow and a detailed audit trail. Now hundreds of leading global brands use get trusted numbers and insights - fast - while still using Excel..

[www.venasolutions.com](http://www.venasolutions.com)

NetSuite enables companies to manage core key business operations in a single system, which includes Enterprise Resource Planning (ERP), Accounting, Customer Relationship Management (CRM), and Ecommerce. NetSuite's "real-time dashboard" technology provides an easy-to-use view into up-to-date, role-specific business information.

[www.netsuite.com](http://www.netsuite.com)

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