

# Sinclair Group

## Corporate Overview



**We equip organizations to achieve breakthroughs in performance.**

Since our founding in 1997, Sinclair Group has developed a worldwide reputation for delivering extraordinary results in performance. Our distinction lies in our approach to work that encompasses a unique view of seeing the world.

## Our Approach

We see the world through four dimensions - the individual, the organization, behaviors and systems. The intent of addressing all four dimensions is to achieve world-class results that penetrate your entire organization.

By working through challenges in each dimension, we aim to understand and resolve your critical concerns and elevate the driving forces of people's behavior throughout your organization. This will, in turn, ensure that organization capabilities, process improvements, or new systems translate to measurable and lasting change.

**"Sinclair Group addresses not only a holistic set of integrated best practices, they entrench the behaviors needed to sustain and optimize the improvement... to ultimately yield financial results."**

Vice President Operations Excellence

## Our Competitive Advantage

Sinclair Group has an exceptional combination of experience, skills, and competencies:

- Holistic approach that encompasses all key functional work streams in manufacturing to leverage capabilities of the whole organization
- Diverse team of experienced industry professionals (each average 30 years of experience)
- Broad access to world-class management and technical expertise
- Intellectual property and structured methodologies

Our people, approach, and processes focus on drivers that lead to sustainable performance excellence.

## Industries we serve include:

- Manufacturing
- Energy
- Construction
- M&A (service providers)
- Water, Transportation, Logistics
- Consumer Products

## Our Capabilities

### Strategy Development

- Mergers & Acquisitions
- Post-merger integration
- Joint Ventures and alliances
- Risk management
- Private equity
- Due diligence

### Solution Implementation & Training

- Operations
- Maintenance
- Reliability
- Turnarounds
- Safety
- Process safety
- Capital projects
- Start-up & commissioning
- Supply chain
- Advanced analytics

### People & Organizational Excellence

- Leadership development
- Cultural transformation
- Organization transformation
- Behavior change
- Management of change