

### Simplifying Advanced Analytics



# Smartly Analyzing Speech

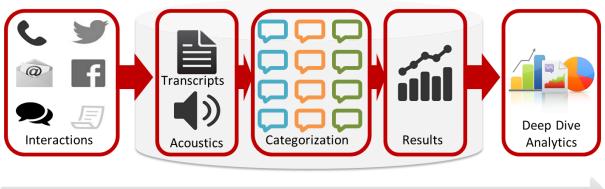
Offering Speech Analytics Services

Measure | Analyze | Succeed

# **Our Services**



MK'S SMART SPEECH, powered by Voci is an all-inclusive speech analytics solution that allows our clients to visualize their audio or text interactions using state-of-the-art speech recognition, transcription and text analysis technologies, transforming raw unstructured data into structured information, ready for intelligent decisions.



RAW UNSTRUCTURED DATA

STRUCTURED CONSUMABLE INFORMATION

For telephonic interactions, it automatically transcribes the audio into searchable text, then organizes and archives the data to be examined through an intuitive web interface. The information is stored in a database where the audio can be searched and analyzed for compliance, customer insights, & agent performance. Text Analytics features allows analysis of text-based customer feedback generating insights for various business challenges & customer concerns. Our solution is primarily for use in contact center environments so that organizations can make more informed decisions based on their customer interactions.



# Features & Benefits



#### BENEFITS OF USING MK SMART SPEECH

#### **Metrics & KPI Improvement**

- ✓ Improve Handle Time
- ✓ Improve First Contact Resolution
- ✓ Improve Sales Conversion / Collections
- ✓ Increase Customer Retention

#### **Enhance Value Proposition**

- ✓ Call Driver Analysis
- ✓ Drive Change Management
- ✓ Marketing Campaign Performance

#### **Improve Customer Experience**

- ✓ Utilize Collective Voice of Customers
- ✓ Root Causes of Customer Frustration
- ✓ Sentiment Detection
- ✓ Deep dive with Omni-Channel interactions

#### **Performance & Risk Management**

- ✓ Increased QA Monitoring Coverage & Efficient Monitoring
- ✓ Risk Management & Regulatory Compliance

#### FEATURES AND HIGHLIGHTS OF MK SMART SPEECH

### CUSTOMIZABLE WEB INTERFACE

Customize interface with visualizations and targeted extracts from customer interactions

#### NEW HIRE TRAINING/ ASSESSMENT

Perform new hire proficiency assessment and identify training needs based on voice interactions

#### CLOUD OR ON-PREMISE

Option to host over the cloud or on-site thereby asserting more physical control as needed

### INTELLIGENT DASHBOARDS

Analyze multiple focus areas through integrated dashboards

### EMOTIONAL INTELLIGENCE

Perform assessment of customer emotions & sentiment for better grasp of customer experience

### GENDER/ IDENTIFICATION

Segregate conversations based on gender to determine unique gender preferences

### TREND BASED REPORTING

Analyze trends over time to assess emerging issues for quicker action and control

### PCI DSS COMPLIANT

Automatically identify and redact credit card info and other PCI DSS /PII sensitive information

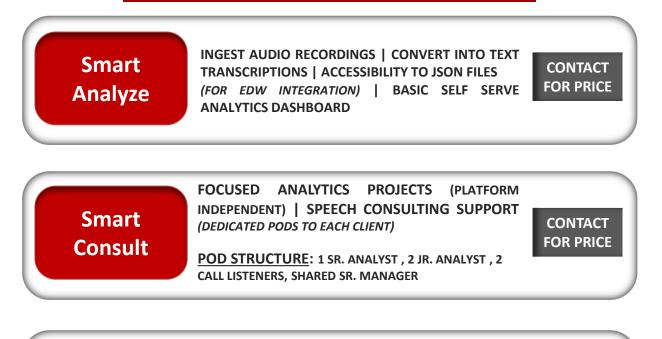
#### SILENCE/ TALK OVER METADATA

Integrate valuable metadata for silence & talkover information

# Our Products



#### MK SMART SPEECH PRODUCT OPTIONS





PARTNERSHIP MODEL FOR DATA COLLECTION | ACCESS TO COMPARATIVE MARKET ANALYSIS PERIODICALLY | FREE INDUSTRY BENCHMARKING REPORT

CONTACT FOR PRICE

#### WHAT OUR CLIENTS HAVE TO SAY

"Speech analytics is very cool and a very good idea to know and gauge if any new changes are being adopted by centers. It can tell you instantly if information on new changes have flown to agent level. It is also provides a very impressive turnaround time in providing the required data"

- Director (Contact Center Management) of a Computer Hardware Company

"We did nine different projects with Speech Analytics, and took different areas we wanted to focus on as kind of a test run. It gave us some valuable data to make changes."

- VP (Sales & Services) of an Insurance Company

# Meet the Team



MattsenKumar leadership are vastly experienced global BPO professionals who have launched and successfully managed several successful global BPO firms



Mike Mattsen CEO



Aarati Kumar



**R. Pat Hanlin** Chairman



**Gaurav Rai** Sr. VP, Business Insights



Jai N. Daftuar Sr. VP, Finance & Administration

# Location & Contacts





## **Business Development**

Amanbir Singh - VP, Sales & Business Development amanbir.singh@mattsenkumar.com

