



FOR IMMEDIATE RELEASE

## **HANDICARE LAUNCHES NEW SALES AND MEASURING TOOL**

*3D Visualizer Helps Dealers Measure Stairlifts More Effectively While Allowing Homeowners to Envision Product in their Home*

Allentown, PA (November 21, 2016) – Handicare, a global leader in stairlift manufacturing, has taken its innovative spirit in product development and created a groundbreaking sales and measuring tool. EnviSion is the only professional sales device that can easily, effectively, and economically demonstrate how a Handicare stairlift will look, fit, and function on a staircase.

EnviSion is a Photo Surveying tool that enables qualified Handicare dealers to measure a staircase in a shorter timeframe with more accuracy than hand measurements. It provides dealers with on-site feedback on design feasibility and configurability for Handicare's wide selection of products.

Once the survey is complete, the 3D images are instantly available to show the homeowner how the stairlift will appear and operate in their home. Together, the dealer and homeowner can modify and configure the stairlift to accommodate their needs and/or design preferences to ensure they are comfortable with the design before the dealer leaves the home.

EnviSion can be used for both straight and curved stairlifts. EnviSion also allows homeowners to see how much free space will remain once the stairlift is folded up when in the parked position, often an important question for other family members using the stairs. The tool allows all images to be printed or emailed on-site, ensuring any absent decision makers can also participate.

Once the family is ready to purchase, all measurements have been conducted, thereby avoiding the need to disrupt their home for a secondary visit.

### About Handicare

Handicare is a global leader committed to providing innovative products that promote independence. Handicare offers a wide variety of straight and curved stairlifts to fit

the many needs of users looking for a safe and reliable way of overcoming the problem of getting up and down the stairs. [www.handicare-stairlifts.com](http://www.handicare-stairlifts.com)

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