

## PRESS RELEASE

### For Immediate Release

#### **American Auto-Matrix®**

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#### **Hirani Joins as Executive Vice President, Global Channel Sales, American Auto-Matrix / Cylon Controls.**

**Pittsburgh PA, February 15, 2017.** American Auto-Matrix (AAM), a Cylon Controls Ltd company and leading innovator of building energy controls and energy information analytics, announces the addition of Ahmed Hirani, P. Eng. as Executive Vice President, Global Channel Sales.

With almost thirty years of industry experience, Ahmed brings a strong background in strategy, business development, and building control technology to Cylon and American Auto-Matrix, and he is well-qualified to help lead our sales efforts to expand our position in the building energy controls space. Ahmed will provide strategic and operational leadership to all of our sales and marketing efforts, and will lead our global efforts to expand our brands and drive growth through new products and new customer/channel opportunities.

“I’m incredibly excited to be part of this global organization that is committed to delivering innovative products and energy management solutions to our growing customer base,” said Hirani. “This is a great time to join Cylon and American Auto-Matrix, and I look forward to helping the executive management team serve customers, expand our technology portfolio of world class products and solutions, and continue to grow our brands globally.”

Sean Giblin, Cylon’s CEO said “This is a fantastic opportunity to bring in a world-class sales leader in channel sales to our business. In addition, Ahmed will free up other sales resources to focus on new market opportunities such as multi-site retail, where our products fit perfectly.” Paul Wickberg, President of American Auto-Matrix adds “Ahmed is exactly who our company needed to support the growth plan both in sales and new products in the coming months.”

American Auto-Matrix, known for being the first to introduce a full line of BACnet® energy management controllers, continues their innovation with Point2Cloud™: Mobile Building Automation, a solution featuring Aspect® that earned the firm the Innovation Award for Building Automation at the 2015 AHR Expo, the largest gathering of HVACR professionals in North America.

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**About American Auto-Matrix:**

Over the past 35 years, American Auto-Matrix has grown to be a worldwide influencer in the HVAC and Critical Environments industry with a network of System Integrators that spans the globe. Manufacturing a complete family of microprocessor-based, applied, networkable controllers, used in a broad range of applications, AAM was the first to offer open architecture, generation-to-generation compatibility, direct digital control, and object-oriented programming.

American Auto-Matrix has one of the largest offerings of BTL Listed products in the industry to date. The company continues to break ground adding products such as the web-based, Aspect front-end Building Automation System, the first mobile zone control application, vSTAT<sup>®</sup>, for commercial facilities, and the first imbedded HTML5 interface for an area control solution. Our products and systems are sold, installed, and maintained worldwide through our network of authorized System Integrators. For more information please visit [www.aamatrix.com](http://www.aamatrix.com)

**About Cylon**

Cylon Controls is a pioneer and a recognized international leader in the development of smart energy management systems for buildings for over 25 years. Working through a worldwide network of system integrators, Cylon has customers in Europe, North America, Asia, the Middle East and Africa.

Cylon Controls is one of the largest independent manufacturers of building control systems in Europe. With a solid history in controls and global Building Energy Management experience, Cylon understands buildings and, more importantly, how to optimize a Building Energy Management System. In 2008, driven by our passion to contribute to energy efficiency and conservation, we identified the need for a smart, user-friendly and engaging way for organizations to monitor and analyze energy consumption that could deliver real energy and cost savings. In 2009 we developed the innovative Award winning Active Energy SaaS (Software as a Service) Product to meet this need.

In 2012 Cylon Controls took over the management of the Building Automation System Dealer Network of Philips Teletrol Systems Inc. For more information, please visit [www.cylon.com](http://www.cylon.com)