

Custom community portal with a knowledge base that allows the greater Emory community to access secured information via a single point entry into a single repository (Source of Truth)



## **RESULTS & BENEFITS**

Estimated 45% reduction in cases year over year

Single point of entry into a single repository, aka, Single Source of Truth

Streamline business process

Robust reporting

Direct interaction with community members via the connected Service Cloud

Real-time access to the latest updates on support cases

Uniform experience for both their internal team and the entire Emory community

## SYSTEMS INTEGRATED

Sales Cloud, Service Cloud, Community Cloud, Live Agent, CTI Integration,Knowledge base, Omni-Channel, SSO, Avaya, Get Feedback

## CHALLENGES

A number of disparate data silos created an inconsistent experience. Their current software created the following challenges:

- Decentralized and inconsistent in approach
- Lacked standardized business processes
- Separate Tracking mechanisms
- Double-triple-quadruple entry
- Lack of visibility into case management at the enterprise level
- Poor User Experience

## SOLUTIONS

- Custom community with a secured login and knowledge base to match the brand of the existing Emory website
- Reduce multiple data silos and create a single Source of Truth for the Financial Support Center
- Provide a consistent path to customer interactions via the Service Console, Entitlements and SLAs
- Entitlements help Emory service their Customer Service issues
  consistently and efficiently
- Secured community portal integrated with the services cloud to track each ticket with a 360-degree view

