Support Resource Material

The support resource materials will save you hundreds of hours of setup and design of everything from transaction management systems and task management to CRM solutions with Evernote and Gmail. While I could sell this package of support files for \$40 or more on the book website, you get it absolutely free when you buy the book. So, just order the book and send me the shipping confirmation email to REDeskReference@gmail.com and you'll get the resources free via automated email response.

Privacy Statement: I will not sell or share your email or other information with anyone. I will retain your email in case I offer other free resources to purchasers of the book, but will not be sending you emails or selling things. I simply want purchasers of the book to be successful in their real estate businesses.

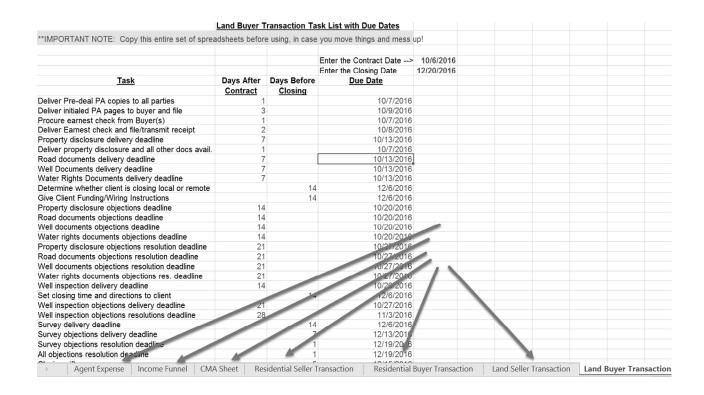
I will only keep your email address in order to send you any updates or edits to the resource materials.

Here are some screen shots of the spreadsheets and other support materials you'll get access to via email after your book purchase:

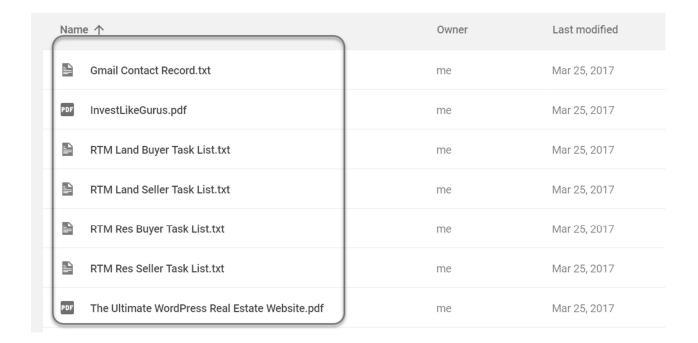
Investment Calculations Spreadsheets

IMPORTANT NOTE:	Copy this ent	ire set of	spreadsheets	before using, ir	case you r	nove things or	mess up.	
Property Info								
					_			
	Address:				Type:			
	Purchase P	rice>	\$500,000				OPERATION COSTS:	Annual Cost
	Down Payment>		\$100,000					
	Other Acq.		\$0				Management	\$22,000
		Cash In >	\$100,000				Accounting	\$1,200
						Annual	Legal	\$400
	INCOME FROM OPE			Potential		Occupied	Repairs	\$1,600
	3	# of Units	Mnthly Rent	<u>Annual</u>	Occup %	<u>Income</u>	Maintenance	\$900
Calculations		4	\$ 750.00	\$ 36,000	90	\$32,400	Insurance	\$2,800
		3	\$ 800.00	\$ 28,800	85	\$24,480	Janitorial	\$3,200
		2	\$ 950.00	\$ 22,800	95	\$21,660	Supplies	\$1,500
			\$ -	\$ -	100	\$0	Prop/op taxes	\$5,200
			\$ -	\$ -	100	\$0	Other	\$600
			\$ -	\$ -	100	\$0		\$0
			\$ -	\$ -	100	\$0		\$0
11/	V		0/	4	- 0/ -	2		\$0
1/1	vacancy &	credit ioss	% as whole #	t, will convert to	0 %>	2		\$0 \$0
- 1	Gros. Pote	nial Incon	ne	\$87,600				\$0 \$0
1	5,000,000	TICK THOOH		401,000				40
	Cross Ope	rating Inco	n.e	\$76,96	9		Total Operating Exp>	\$39,400
	Gros Pent	Multiplie	or GRM>	5.7			Net Operating Income ->	\$37,569
	Olos, Itelii	Multiplier	OI OIKWI	5.7			iver Operating income ->	ψ31,303
	Cash Flov	Before Ta	xes (CFBT)			Capitalization	Rate -> 7.5%	6
	1							
		_	ting Income ->			ST/Fed Incom	e Tox = \$7,500	0
▼			Service>					
Comal Darfor	Capital Expenditures> Comcl Performance Calcs Comcl Lease Calcs Ren					Cash Flow ∆ estment Calcs	fter Taxes (Cr.^T)> Master Sheet	

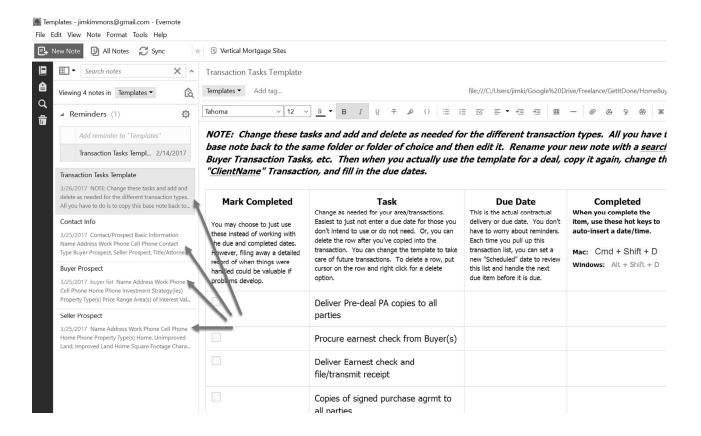
Real Estate Agent CRM & Transaction Spreadsheets



Text Files for CRM and Two eBooks



Evernote CRM & Transaction Utilities



The information here is not selling anything, though I recommend purchasing some products or services in articles, but receive no compensation if you do. What I want is for users to find this book to be a valuable tool in learning about what makes a real estate agent successful. I lean toward free and inexpensive solutions that will get the job done but not kill you with overhead costs.

Thanks for purchasing the Real Estate Agent's Desk Reference. I hope you profit from it.

Jim Kimmons