

# May 17-18, 2017 The Watergate Hotel | Washington, DC

Managing in times of uncertainty requires more than a wait-and-see approach. Join our two-day event to discuss the rapidly evolving landscapes of globalization, immigration, automation, and digital transformation.

#### **KEYNOTE SPEAKER**



DR. URI DADUSH
Former Director of International Trade for the World Bank

Dr. Uri Dadush is an expert on trends in the global economy and how countries deal with the challenge of international integration through flows of trade, finance, and migration. He is currently a non-resident scholar at Bruegel, based in Washington, DC, and a Senior Fellow at the OCP Policy Center in Rabat, Morocco.

The May 17- 18 event will be held at the recently renovated, prestigious Watergate Hotel in Washington, DC. We have secured a special rate of \$345.00 for attendees of the Everest Group On Point Summit.

Special rate: https://www.phgsecure.com/IBE/bookingRedirect.ashx?propertyCode=WASWH&group=051717EVER&arrivalDate=05-16-2017&departure-Date=05-18-2017&numberOfNights=2



Everest Group and other global services experts will lead group discussions and networking on the challenges of managing in uncertain times. You will have the opportunity to gain insights and exchange war stories with your strategic sourcing executive peers.

#### **Everest Group event speakers**



JIMIT ARORA
Partner
Leader of IT Services
Research
Everest Group



PETER
BENDOR-SAMUEL
Chief Executive
Officer
Everest Group



SARTHAK BRAHMA Vice President Pricing Assurance Research Everest Group



ERIC SIMONSON Managing Partner Research Everest Group

Apply to attend the event at http://www1.everestgrp.com/OnPointSummit-May2017.html

## AGENDA, DAY 1

| 9:00 – 9:30 a.m.        | Welcome & Introductions Eric Simonson, Managing Partner of Research, Everest Group   |
|-------------------------|--|
| 9:30 – 10:45 a.m.       | KEYNOTE I Globalization: Curve or Cliff? Dr. Uri Dadush, Scholar, Bruegel (Past Director of International Trade for the World Bank)  |
| 10:45 – 11:00 a.m.      | Break and networking   |
| 11:00 a.m. – 12:30 p.m. | Panel discussion Automation: Over-hyped or Under-appreciated? Sean Eddy, SVP Head of Enterprise Global Service Strategy, Wells Fargo Steve Power, Senior Director, Digitization and Global Operations-as-a-Service, Cisco (More to be announced) |
| 12:30 – 1:30 p.m.       | Lunch and networking   |
| 1:30 – 3:00 p.m.        | Everest Group presentation and group discussion Immigration: The Latest and What to Expect Peter Bendor-Samuel, CEO, Everest Group Rod Bourgeois, Head of Research, DeepDive Equity Research Jeff Lande, Principal, The Lande Group              |
| 3:00 – 3:30 p.m.        | Break and networking   |
| 3:30 – 5:00 p.m.        | Presentation and group discussion  Managing in Times of Uncertainty: More than Wait and See  Rear Admiral Ken Carodine, U.S. Navy (Ret.); Strategic Consultant, Ab Initio  |
| 5:00 – 6:00 p.m.        | Break  |
| 6:00 – 8:30 p.m.        | Cocktails and dinner   |

### AGENDA, DAY 2

| 9:00 – 10:15 a.m.       | Everest Group presentation and group discussion Outsourcing Market: Pricing Collapse and Shifting Provider Landscape Jimit Arora, Partner, IT Services Research, Everest Group Sarthak Brahma, Vice President, Pricing Assurance, Everest Group |
|-------------------------|---|
| 10:15 – 10:45 a.m.      | Break and networking  |
| 10:45 a.m. – 12:00 p.m. | Panel discussion Digital Disruption: Pain or Gain? Tristian Cammaert, Head Digital Transformation Program, RBC Bill Price, 1st Worldwide VP of Customer Service at Amazon, author, and Partner at Antuit  |
| 12:00 – 12:30 p.m.      | Lunch and break   |
| 12:30 – 2:00 p.m.       | Group discussion BYOT (Bring Your Own Topic) Note: submitted before event or on Day 1   |
| 2:00 – 2:30 p.m.        | Wrap-up   |

<sup>\*\*</sup>Intimate group of enterprise executives only; no service providers

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