

PRESS RELEASE

Software Manufacturer FACTON Achieves Gold Status in “Cloud Platform Competency” in the Microsoft Partner Network

Qualification, application use and customer benefits qualify FACTON for the preferred partner status after less than twelve months

Troy, Michigan – Wednesday, July 19, 2017 – Software manufacturer FACTON has achieved Gold status in “Cloud Platform Competency” in the Microsoft Partner Network. Alongside “Application Development,” this is the second Gold competency FACTON has earned. Customers have been able to acquire FACTON’s EPC Suite as a SaaS option via the Microsoft Azure cloud infrastructure since 2016. As a Gold partner, FACTON can rely on technical support from Microsoft to help further enhance its flexible cloud services.

FACTON’s own positive experience led the company to offer its Enterprise Product Costing (EPC) Suite for enterprise-wide, standardized product cost management on Microsoft Azure in 2016. Now the Potsdam-based company has also achieved Gold Partner status in this competency. FACTON was able to meet all of the requirements immediately: qualifications, application use and customer benefit.

Alexander M. Swoboda, CEO of FACTON, is pleased with the company’s new status: “As a Gold Partner, we receive comprehensive support from Microsoft at a variety of levels. The collaborative marketing activities are a great way for us to grow our business. In-depth technical support from cloud specialists makes it easier for our developers to work with integrated Azure services such as the SQL database, elastic pools and app services. This benefits our customers because it gives them a high-performance EPC solution.”

Customers Benefit from Cloud Service

Using the FACTON EPC Suite in the cloud offers customers a wide range of benefits:

- Faster implementation ensures instant availability and prompt provisioning.
- Easy scalability helps promote future growth and enables enterprises to adapt the product flexibly to their business processes.
- Subscription-based use makes it easier to calculate and plan how the company will run fixed costs.

From a technical perspective, the cloud version assures businesses that they always have the most modern and innovative software technology right at their fingertips. This reduces the risk of attacks and minimizes maintenance expenditure. Cloud-based

software also offers savings potential, says Swoboda: “The SaaS option helps enterprises save on setting up and operating their own infrastructure. Moreover, our SaaS customers appreciate how flexible and easy to manage the solution is.”

About FACTON

The FACTON EPC Suite is the leading Enterprise Product Costing (EPC) solution for the automotive, aerospace, mechanical engineering and electronics industries. Its specific solutions offer robust answers to the requirements of executive management and individual departments within the enterprise. FACTON EPC enables standardized, enterprise-wide costing independent of location and department for maximum product cost transparency throughout every phase of the product life cycle. Businesses accelerate their costing, achieve pinpoint cost accuracy and secure their profitability.

FACTON was founded in 1998 and has locations in Potsdam, Dresden, Stuttgart and Detroit. Hasso Plattner, founder and chairman of the supervisory board of SAP AG, has supported this innovative company since 2006. The international portfolio of customers includes Ford Motor Company, Henniges Automotive, DURA Automotive Systems, Airbus, Mahle Behr, MANN+HUMMEL, Porsche and other renowned manufacturers.

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