

Idencia

Smart Infrastructure Market Report 2017



Infrastructure Asset Networking Solutions

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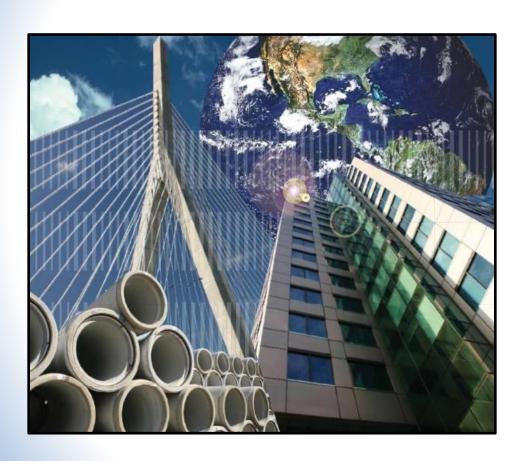


What is Smart Infrastructure?

"Infrastructure that conveys information about its manufacture, construction, depreciation and use to its stakeholders."



Idencia's Vision for Smart Infrastructure



"Smart infrastructure will redefine the utility of physical infrastructure and eliminate billions of dollars from the cost of manufacture, construction and maintenance."



Part 1

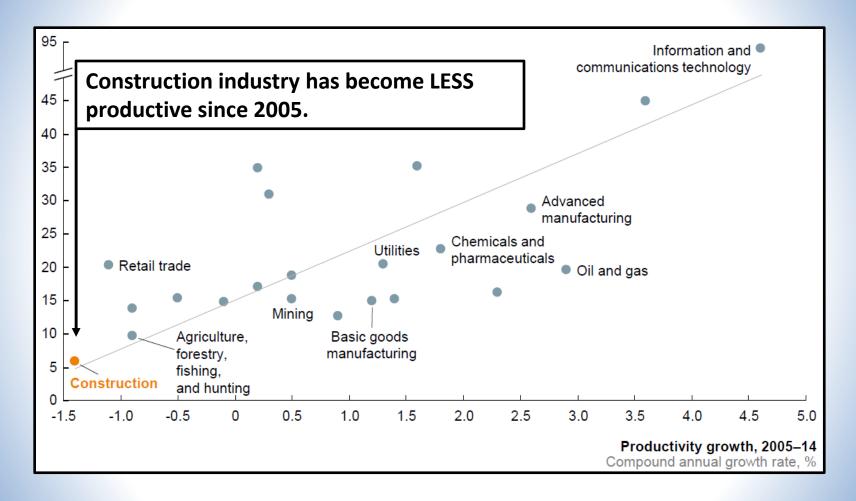
Manufacture & Construction





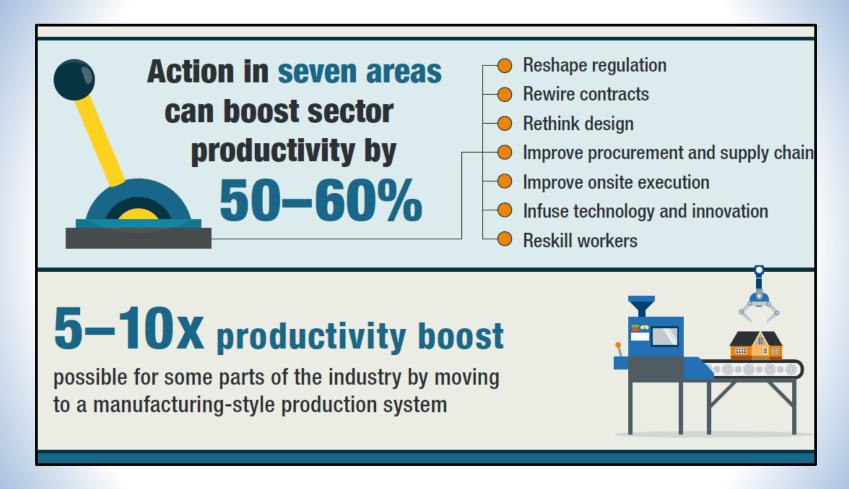


Problem



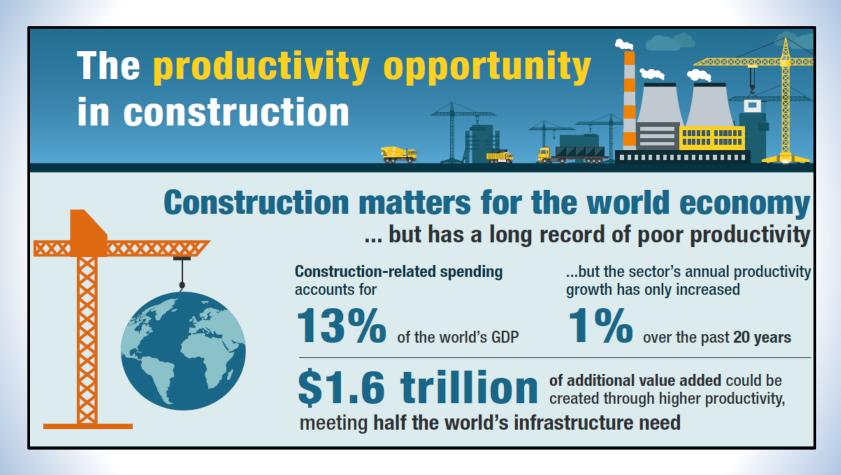


Need



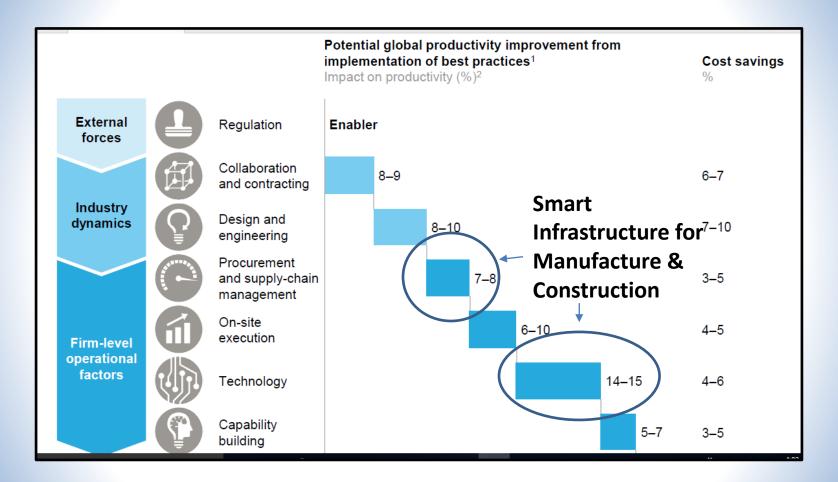


Opportunity





Solutions





Solutions

IMPROVE PROCUREMENT AND SUPPLY-CHAIN MANAGEMENT



- Use standard procurement tools and levers seen in other sectors
- · Invest in a central procurement organization
- · Leverage clean sheeting to improve supplier and subcontractor management

IMPROVE **ON-SITE EXECUTION** IN FOUR KEY WAYS



- Introduce rigorous integrated planning
- · Implement collaborative performance management
- Mobilize projects effectively
- · Collaborate to reduce waste and variability

INFUSE **DIGITAL TECHNOLOGY, NEW MATERIALS,** AND **ADVANCED AUTOMATION**



- Invest in a chief digital/tech/innovation office and team
- Make 3D BIM universal
- Introduce drones and unmanned aerial vehicles for scanning, monitoring, and mapping
- · Use digital collaboration and mobility tools on portable devices

Smart Infrastructure

- Web-hosted product information platform using RFID
- Web-hosted supply chain integration
- As-Built information BIM integration



Procurement & Supply Chain

"Too often, there is no tracking of inventory and no system that organizes where materials should go, which have been used, and how soon they are likely to be out of stock..."

Smart Infrastructure

 Web-hosted product information platform using RFID





On-Site Execution

"Managing a supply chain well and thereby reducing costs, reducing inventory rotation days, and performing to schedule requires an integrated approach."

Smart Infrastructure

Web-hosted supply chain integration.







Digital Technology

"Nearly two thirds [of BIM users] believe that they are seeing a positive ROI from their use of BIM, with about half of those reporting an ROI of 25% or more."

Smart Infrastructure

As-Built information – BIM integration

Source: <u>The Business Value of BIM for Infrastructure</u> <u>2017</u>; Dodge Data & Analytics; 2017







Part 2

Asset Management





Problem

- US infrastructure requires \$4.6
 Trillion of investment by 2025
- Operating budgets for state departments of transportation are shrinking.





Source: <u>2017 Infrastructure Report Card</u>; American Society of Civil Engineers; March 2017

Need

Improved productivity in management of required infrastructure investments.

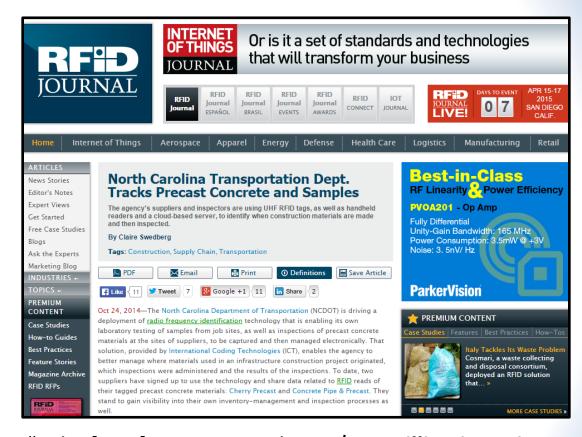
> We've only been paying 1/2 WHAT POOR INFRASTRUCTURE MEANS TO YOU Poor roads and airports mean travel times of America's infrastructure increase. An aging electric grid and inadequate bill leaving an investment water distribution make utilities unreliable. funding gap that hurts the >> Problems like these translate into higher costs for businesses to manufacture and distribute U.S. economy, businesses, goods and provide services. >> These higher costs, workers and families. in turn, get passed along to workers and families. COST TO U.S. GDP LOST BUSINESS SALES **LOST JOBS** COST TO FAMILIES

> Source: <u>Failure to Act: Closing the Infrastructure</u> <u>Investment Gap for America's Economic Future</u>; American Society of Civil Engineers; March 2017



Opportunity

Provide
DOTs with a solution for managing more assets with fewer resources.

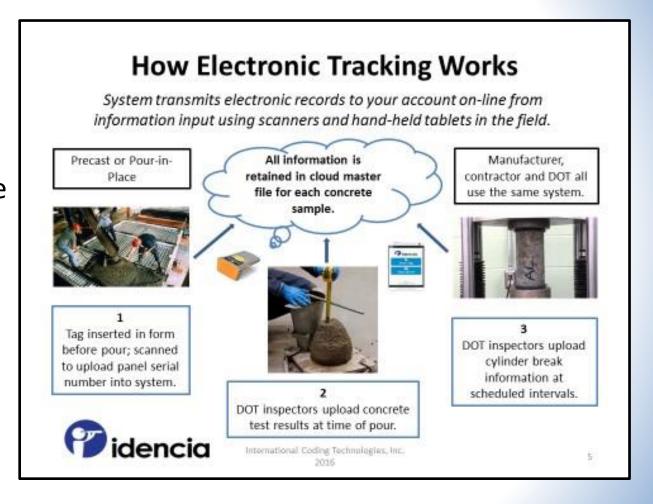


"...the [DOT] expects to achieve **\$1.2 million in savings** within the first year, based on a reduction in labor, vehicle and fuel costs..." Source: North Carolina Transportation Dept. Tracks Precast Concrete and Samples; RFID Journal; Oct 24, 2014.



Solution

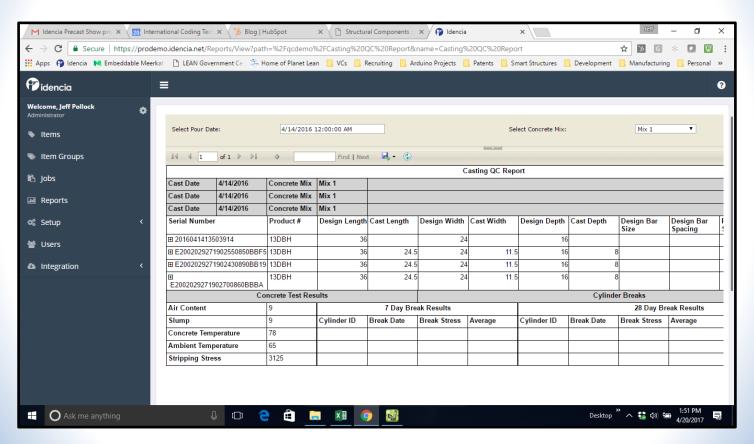
Replace manual data entry with the Idencia electronic information platform.





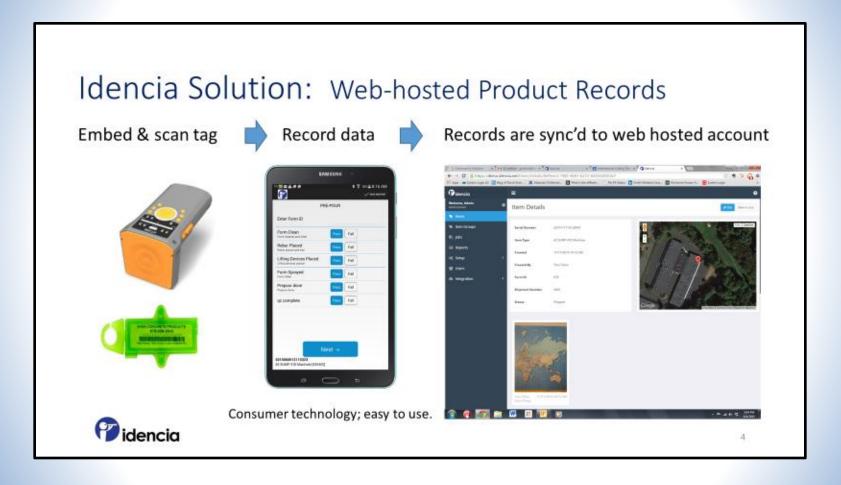
Part 3

Idencia's Role In Smart Infrastructure



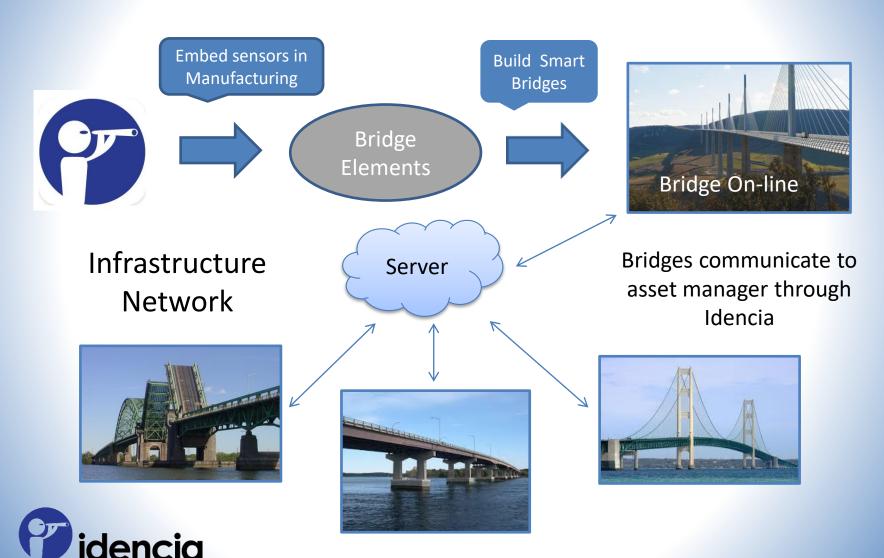


Idencia Currently

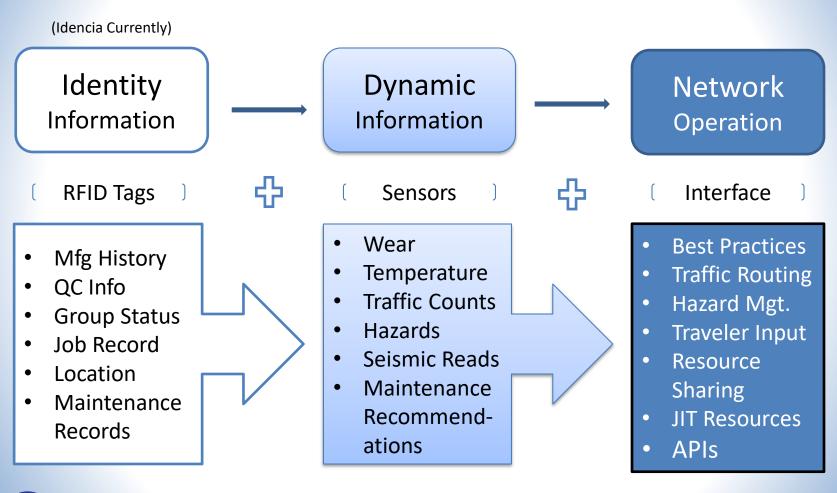




Idencia Next Bring Infrastructure On-line



Idencia Future Evolve into Interactive Network





Idencia Smart Infrastructure

Infrastructure Becomes a Network Platform



Each bridge, tunnel, sewer pipe, etc. becomes a node on the network.



Manufacturers embed identifiers and sensors to create network frame.



True potential of the platform is realized by the services provided on it by developers.



Idencia Smart Infrastructure

Produces Efficiencies For Asset Managers

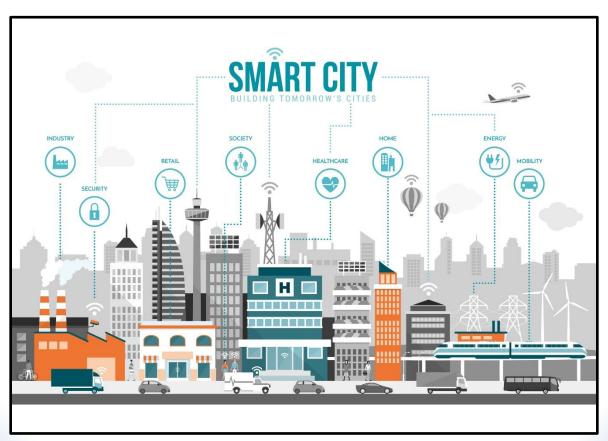


- Eliminates cost of paper records
- Enables asset search efficiencies
- Enhances safety with advanced warnings from sensor reports
- Enables networked communication for better public service



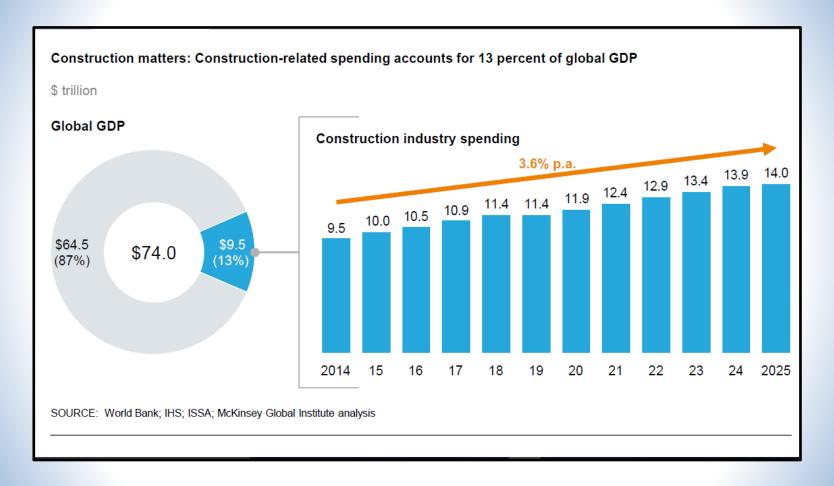
Part 4

Smart Infrastructure Opportunity



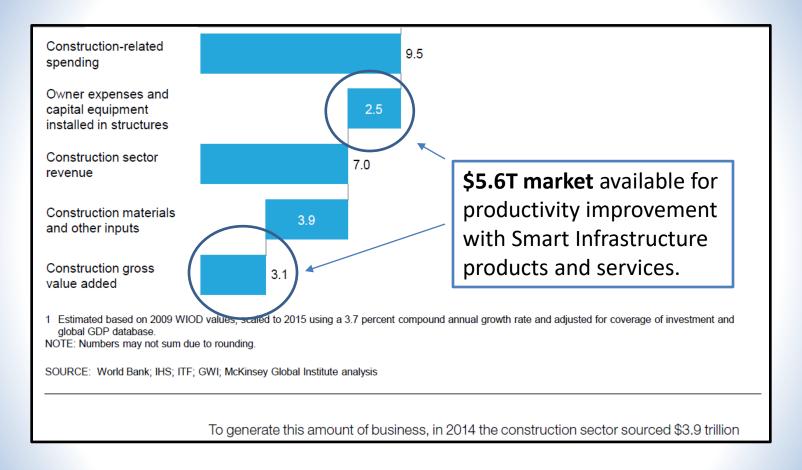


Market \$9.5T (2014) growing at 3.6% per annum





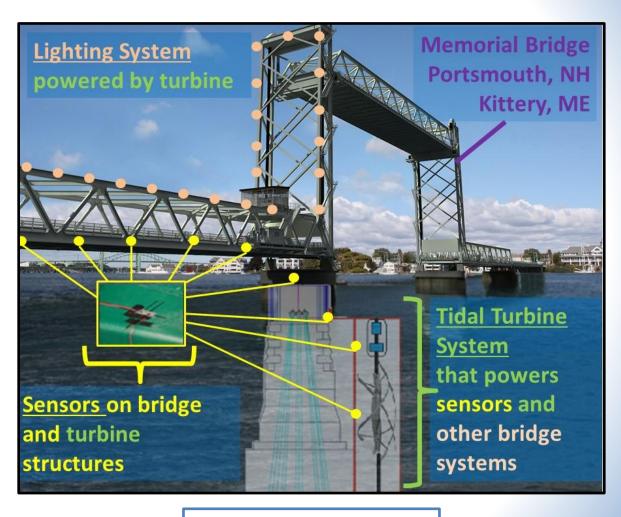
Market \$5.6T market needs more productivity





A Peak Into The Future

'Living
Bridge'
created by
University
of NH
researchers
and NH
DOT.





Click Image for Video

Conclusion

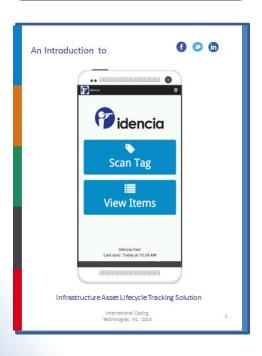
"Smart Infrastructure is essential to fulfilling the construction & maintenance needs facing the US and the world over the next 10 years."

- 1. \$4.6T **infrastructure required** in US by 2025
- 2. Construction: \$9.5T of global GDP
- 3. Construction **least productive** industry
- 4. Productivity gains require technology
 - a) Supply chain integration
 - b) Universal technology adoption
- 5. State DOTs need to do more with less
- 6. \$5.6T global productivity opportunity



Would you like to see how your business can participate in Smart Infrastructure?

Download Idencia Primer



Yes, I would like to:

Schedule an Idencia
Consultation

Please click on either to learn how

