

LUKAS WATERS

Client Sales Executive

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Lukas is a seasoned entrepreneur and sales executive with 15+ years of experience in business consulting, sales, leadership, operations, client services, logistics, and team development. He has worked in several industries including software development, technology, retail, residential home services, and hospitality. He joined Zimega Technology Solutions in 2018 and serves as leading client sales executive based out of Austin, Texas. Lukas manages the local market and also travels nationwide driving the company's national growth and managing client relationships.

Passionate about supporting others, he has a proven track record of developing relationships that are mutually beneficial for everyone involved. Lukas brings vast experience in providing customized solutions to fit clients' unique needs. He specializes in recognizing ways companies and business owners alike can be more efficient, streamline operations, and free up valuable internal resources.

Prior to joining Zimega Technology Solutions, Lukas served as a Cooking Connection Manager with HEB, including public speaking on behalf of the brand, developing marketing presentations, and driving profitability of key market segments. Before that, he served as a freight associate for Home Depot. He also has experience as the Owner/ Manager of a logistics company specializing in consulting and software development. His additional past experience includes hospitality management and residential home services.

Lukas first attended Blinn College where he studied engineering and then went on to Texas A&M University in College Station to continue with computer engineering on the electrical engineering track. He currently attends Prairie View A&M where he is now studying Business Management and Management Information Systems. Lukas resides in Manor, Texas with his wife and kids. Outside of work, he enjoys spending time with his family, culinary arts, and of course – technology! He also mentors students and young adults with career and life guidance supporting them towards success in leadership and management.

Zimega Technology Solutions is a global technology solutions provider with its headquarters in Austin, Texas. The Firm is dedicated to helping companies and business owners alike with excellence in service through innovative technology solutions that meet their unique needs. The firm distinguishes itself with white glove experiences and mutually beneficial relationships for every client. For more information about Zimega Technology Solutions, please visit www.zimegats.com.



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